

Plan de développement commercial et de marketing de contenu

This slide illustrates an outline of content marketing plan which helps you set SMART objectives and strategies to achieve business growth. It covers aspects of customer lifecycle stage and aims, objectives, strategies, key performance indicators, timeline and responsible owners.



Customer lifecycle stage
and aims

Objectives

Strategies

Key performance
indicators

Timeline

Responsible owners

REACH ● Increase brand awareness ● Increase visit's on company's platforms	● Increase new monthly visit's to website by 30% ● Add text here	● Develop a resource center consisting free long form relevant content	● % of new organic visits to website	● By the end of Q4	● Marketing & content department
AQT ● Increase engagement ratio	● Reduce average cost per lead by 10% ● Generate lead from each white paper created ● Add text here	● Develop an influencer program ● Plan social media distribution for white papers ● Add text here	● Number of leads per white paper created	● By the end of Q3	● Marketing department
CONVERT ● Increase conversion rate	● Increase lead conversion rate from 10% to 15% ● Add text here	● Create user funnel assets (e.g. guiding videos) ● Integrate technology to optimize retention ● Add text here	● Lead to customer conversion rate	● By the end of Q4	● Sales and marketing department
RETENTION ● Add text here	● Add text here	● Add text here	● Add text here	● Add text here	● Add text here
LOYALTY ● Add text here	● Add text here	● Add text here	● Add text here	● Add text here	● Add text here

Visioneering Plan De D

G Thomas



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web feb 17 2022 use the definition of a logarithm along with properties of logarithms to solve the formula for time t such that t is equal to a single logarithm 272 recall the compound interest formula $A = P \left(1 + \frac{r}{k} \right)^{kt}$

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web 1 5 7 identify the hyperbolic functions their graphs and basic identities in this section we examine exponential and logarithmic functions we use the properties of these functions to solve equations involving exponential or logarithmic terms and we study the meaning and importance of the number e

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exponential function $y = b^x$ is associated with the following properties the domain is

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web mar 27 2022 a common technique for solving equations with unknown variables in exponents is to take the log of the desired base of both sides of the equation then you can use properties of logs to simplify and solve the equation take the following equation to solve for t you should first simplify the expression as much as possible and then take

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web in this section we will discuss logarithmic functions and exponential functions the exponent rules we learned last section also apply to the exponents we see in exponential functions so here we will focus on the relationship

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web we have already explored some basic applications of exponential and logarithmic functions in this section we explore some important applications in more depth including radioactive isotopes and newton s law of cooling

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web may 2 2023 since the equation of a logarithm is equivalent to an exponential equation the logarithm can be converted to the exponential equation $b^y = x$ and then properties of exponents can be applied to solve for x

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