Reg. No.		

 $\mathbf{B}$ 

#### MBA DEGREE I SEMESTER EXAMINATION FEBRUARY 2022

#### 21-371-0104 BUSINESS COMMUNICATION

(2021 Scheme) (Regular)

Time: 3 Hours

Maximum Marks: 60

## PART A

(Answer ALL questions)

 $(5 \times 2 = 10)$ 

- What is semantic barrier?
- Distinguish between Logos and Pathos.
- List down the parts of a circular.
- 4. What is para linguistics?
- State the relevance of proxemics.

#### PART B (Answer ANY FIVE questions)

 $(5 \times 5 = 25)$ 

- Discuss the means to overcome the cultural barriers to communication.
- 7. "The structure of informative and persuasive speeches is different". Comment.
- Prepare a business letter to announce a new incentive scheme for dealers of a two-wheeler manufacturer.
- Prepare a memo to be issued to a group of workers who participated in an illegal strike in a factory that you head.
- Present the AIDA model of communication.
- 11. How can one develop cultural intelligence?
- "Listening is an art that consists of various stages". Comment.

#### PART C (Answer ANY TWO questions)

 $(2 \times 12\% = 25)$ 

- Prepare a business report on the sales performance during Christmas / New year season, on behalf of Kerala Sales Head of a Cake manufacturing firm.
- Being a consultant, present a plan to make communication effective in an MNC that entered the Indian market recently.
- Elaborate upon the role of body language to make communication more effective.

# **Previous Year Question Paper Bput For Mba**

**Xiang Xie** 

**Previous Year Question Paper Bput For Mba:** 

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- 1. The book is structured into several chapters, namely:
  - Chapter 1: Introduction to Previous Year Question Paper Bput For Mba
  - o Chapter 2: Essential Elements of Previous Year Question Paper Bput For Mba
  - o Chapter 3: Previous Year Question Paper Bput For Mba in Everyday Life
  - Chapter 4: Previous Year Question Paper Bput For Mba in Specific Contexts
  - ∘ Chapter 5: Conclusion
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