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Pricing Strategies (14)

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Philip Kotler, Gordon H. G. McDougall

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Information Communication Technologies and City Marketing: Digital Opportunities for Cities Around the World Gascó-Hernandez, Mila, Torres-Coronas, Teresa, 2009-02-28 Examines how ICTs contribute to the development of city marketing strategies to enhance local socio economic development Covers topics such as city branding export promotion and **Management: Principles and Practice** S.K. Mandal, 2011-01-01 This comprehensive textbook industry marketing specifically focuses on building a thorough foundation on management studies by sequentially developing the components and basics of management principles and approach discussing and analysing the key features and methods of modern management practices and finally exposing the students to some essential topics on environment management business ethics corporate governance and total quality management for sustainable growth and development of business Students and practicing professionals in this field will be immensely benefited by the coverage and treatment of the book Key Features Based on industry experience with focus on building a strong foundation for management studies especially in the context of the Indian business environment Covers critical areas of management like strategic planning strategic management supply chain management international trade entrepreneurship and small business management information management environment management business ethics corporate governance and modern tools for TQM including cost of poor quality benchmarking and six sigma practice Emphasis on management issues critical to business organisational culture and leadership modern HRM external business environment ethics of business and corporate governance and responsibility for natural environment management for sustainable growth Provides a wider coverage of the interconnected functions methods processes variables strategies and tools for excellence in business management including 80 20 rule Murphy s Law 1 10 100 rule of cost management 360 degree appraisal JIT TPM Kaizen etc Sports Management as an Emerging Economic Activity Marta Peris-Ortiz, José Álvarez-García, María de la Cruz Del Río-Rama, 2017-10-05 This book examines the sports industry as a broad business and economic sector with an enormous influence on regional economic development Covering topics such as sports economics financing sports organizations sustainability management in sports sports tourism and doping among athletes this book provides a timely collection of research and best practices in the areas of sports management and policy Sports activity is a rapidly growing and evolving industry offering numerous business opportunities from the manufacturing of sporting equipment and activity at gyms and sports centers to revenue from sporting events and sport tourism In order for the varied businesses across the sport industry whether public or private to be successful proper management strategies and policies must be in place This includes the knowledge of the industry strategic planning sector analysis quality management and sustainable economic and environmental use of resources Featuring case examples from several countries including Spain Turkey Uruguay Portugal and Italy this volume provides international perspectives on a wide spectrum of managerial issues across this dynamic industry CIM Post-grad Diploma BPP Learning Media, 2012-06 A core text book for the CIM Qualification *E-marketing* Judy Strauss, Adel I. Ansary, Raymond Frost, 2006 This best selling book is unique in that it parallels the organization of an introductory marketing textbook but it explores key marketing concepts in the context of today s digital Internet environment It fills the gap for those who have found Internet Marketing books suffer from too much E and not enough marketing or are too narrowly or technically focused on e commerce A five part organization covers e marketing in context e marketing environment e marketing strategy e marketing management and a global perspective on e marketing Special topics include competitive strategies e marketing strategy development marketing planning and performance metrics and coverage of cutting edge strategies beyond the Web m marketing mobile databases and analysis techniques point of purchase scanning and more For an e understanding of marketing and business

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Social Media Storms Pernille Rydén, Muhammad Ismail Hossain, Efthymia Kottika, Vatroslav Škare, 2021-08-25 This fascinating new book explores the benefits and dynamics of social media storms and identifies the possible opportunities that they present for further engagement with customers It provides actionable managerial advice on planning for measuring and innovatively navigating social media storms Based on a sound theoretical background and illustrated by vivid real life examples and case studies throughout every chapter this book combines thorough explanations of the elements of business decision making market interaction consumer psychology branding and business communication In comparison to the existing literature the book departs from the classical but insufficient crisis communication management approaches to suggest novel frameworks and tools for empowering businesses consumers and broader societies in the digital age Social Media Storms Empowering Leadership Beyond Crisis Management provides advanced undergraduate and postgraduate digital marketing marketing communications strategy and crisis management students with a comprehensive understanding of the social media storm phenomenon and helps marketing and communications professionals to leverage the opportunities that social media storms are bringing

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K., Anbuudayasankar, S. P., 2012-12-31 With the growing awareness and popularity of environmental preservation research on green computing has gained recognition around the world Information technology must adopt initiatives in making computers as energy efficient as possible as well as design algorithms and systems for efficiency related computer technologies International and Interdisciplinary Studies in Green Computing provides coverage on strategic green issues and practices for competitive advantages and cost cutting in modern organizations and business sectors in order to reach Principles of Marketing Philip Kotler, Gary Armstrong, 2003-09-01 For the Principles of Marketing environmental goals course Ranked the 1 selling introductory marketing text Kotler and Armstrong's Principles of Marketing provides an authoritative and practical introduction to marketing The Tenth Edition is organized around a managing customer relationships framework that is introduced in the first two chapters and then built upon throughout the book Real world applications appear in every chapter and every vignette is new or has been updated. The text is complemented by an extensive ancillary package from all new videos on VHS online and DVD to a new Presentation Manager CD ROM for Principles of Marketing Philip Kotler, Gary M. Armstrong, 2010 This best selling annual guide with its instructors distinctive style honest commentary and comprehensive coverage is perfect for island veterans and novice hoppers alike Fully updated to provide the most complete guide to the Greek Islands including candid boat write ups timetable and itinerary maps for each ferry route maps for ferries to the major islands and ports and detailed town and port maps

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