PRINCIPLES OF REAL ESTATE PRACTICE

6TH EDITION







STEPHEN METTLING DAVID CUSIC

Principles Of Real Estate Practice 4th Edition

Stephen Mettling, David Cusic, Ryan Mettling, Donna Welschmeyer

Principles Of Real Estate Practice 4th Edition:

Principles of Real Estate Practice in Illinois Stephen Mettling, David Cusic, Ryan Mettling, Joy Stanfill, 2024-12-03 Performance Programs Company s Principles of Real Estate Practice in Illinois contains the essentials of the national and Illinois real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by Illinois license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in Illinois is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management Real Estate Mathematics Illinois Licensing Regulation Acquiring Maintaining a License Regulation of Business Practice Agency Relationships Disciplinary Rules and Procedures Other Illinois Laws and Practices Glossary of General Real Estate Terms Index For students looking for an Illinois exam prep book we also publish Illinois Real Estate License Exam Prep All in One Review and Testing to Pass Illinois PSI Real Estate Exam **Principles of Real Estate Practice in Texas** Stephen Mettling, David Cusic, Ryan Mettling, Dan Hamilton, 2024-11-18 Performance Programs Company's Principles of Real Estate Practice in Texas contains the essentials of the national and Texas real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by Texas license law for Principles I II It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in Texas is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Principles I The Real Estate Business Concepts of Home Ownership Real Property Interests and Estates Ownership Encumbrances and Liens Real Estate Taxation Legal Descriptions National Agency The Brokerage Business Real Estate Contract Law Listing Agreements Sales

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Connecticut Real Estate Practice and Law Katherine A. Pancak, 2004 This book is your premier source for current and detailed information about Connecticut real estate license laws and regulations Book jacket Estate Practice in North Carolina Stephen Mettling, David Cusic, Ryan Mettling, 2023-08-29 Principles of Real Estate Practice in North Carolina contains the essentials of the national and North Carolina real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by North Carolina license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in North Carolina is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management Real Estate Mathematics North Carolina License Regulation North Carolina License Requirements North Carolina License Status Violations Discipline North Carolina Agency Relationships North Carolina Brokerage Practice Regulation North Carolina Sales Contracts North Carolina Property Management Property Insurance Other North Carolina Laws Practices Glossary of General Real Estate Terms Index For students looking for a North Carolina specific exam prep book please check out our North Carolina Real Estate License Exam Prep page Massachusetts Real Estate Anita C. Hill, David L. Kent, 2001-12 these prelicensing suppliments are the premier source for current and detailed information about state real estate license laws and regulations Each text provides a comprehensive prelicense education package and is sold individually or in a set with one of the following best selling real estate principles products Modern Real Estate Practice Real Estate Fundamentals or Matering Real Estate Principles Highlights include New state specific Statues and Rules references through out the text New World

Wide Web Links for important Web sites with instant access to critical documents forms downloads and the latest state rules and regulations New page references in answer key guide you to the material you need to know to master important **Principles of Real Estate Practice in Missouri: 1st Edition Stephen Mettling, David Cusic, Ryan** Mettling, Donna Welschmeyer, 2023-07-17 Principles of Real Estate Practice in Missouri contains the essentials of the national and Missouri real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by Missouri license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in Missouri is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and from chapter to chapter Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management The Missouri Regulatory Environment Missouri Licenses Business Conduct and Practices Missouri Brokerage Relationships and Disclosures Other Missouri Laws and Practices Glossary of General Real Estate Terms Index Students looking for an Missouri specific exam prep book can now purchase Missouri Real Estate License Exam Prep Arizona Real Estate Terrence M. Zajac, 1996 Home Inspector License Exam Prep Bruce Barker, Stephen Mettling, Ryan Mettling, 2024-10-29 Performance Programs Company's Home Inspector License Exam Prep HILEP is a 240 page state of the art learning learning tool designed to prepare home inspector candidates for the National Home Inspector Examination NHIE HILEP is comprehensive in that it contains both key content review and testing practice. The text review specifically follows the National Home Inspector Examination outline as promulgated by Examination Board of Professional Home Inspectors EBPHI testing officials The study guide is divided into three main sections Property and Building Inspection Analysis of Findings and Reporting Professional Responsibilities Following each major section is a section end quiz to test your mastery of the subject material This is further reinforced by explanations in the Answer Key to each section quiz Exam candidates should also note that all content to our exam prep is tersely presented in bullet point lists. We make every effort to present only the essential material that you need to learn the test outline subjects Home Inspector License Exam Prep challenges candidates to take and pass one 100 item practice test covering the entire NHIE test outline Again the practice test comes

with an answer key and answer explanations Between the practice guizzes and practice exams there are 230 total questions with rationales in HILEP Primary author Bruce Barker is a leading authority in the home inspection field and is the author of numerous acclaimed books including The NHIE Home Inspection Manual Everybody's Building Code Commentary on the ASHI Standard of Practice for Home Inspections A Practical Guide to Evaluating Decks and books in the Black Decker series As a certified inspector and former president of the American Society of Home Inspectors ASHI Bruce brings 35 years of inspection knowledge to Home Inspector License Exam Prep Taken as a whole if you apply yourself to the content and test questions in our exam prep resource we are confident you will pass the NHIE license examination However learning this wide range of material and preparing yourself to pass this test is your challenge So at this juncture rise to the occasion study hard and leave little to chance In the end we wish you good luck and much success in your new career Applied Real Estate Principles Course Stephen Mettling, Ryan Mettling, 2024-12-31 The content of Illinois 15 Hour Applied Real Estate Principles Course AREP covers the IDPFR specified topics for the 15 Hour Applied Real Estate Principles Course as prescribed in The Real Estate License Act of 2000 Our AREP course contains six chapters Each chapter begins with an informative text narrative summarizing key points of required content Subsequently participants will be given interactive quiz questions and a variety of interactive case study demonstrations what if case studies and situational case study examples Students will be required to participate by answering problem solving questions and situations The overarching purpose of the 15 hour Applied Real Estate Principles course is to expose students to more real life applications of Illinois real estate principles and laws including how to list and sell properties how to comply with agency and disclosure requirements how to gear your practice to comply with anti discrimination laws how to work with sales contract provisions and escrow funds how to value and price properties Finally the last chapter summarizes other key job related duties and obligations such as teams compensation advertising and a review of activities requiring licensure For students looking for an Illinois principles textbook for the 60 hour broker course we have Principles of Real Estate Practice in Illinois We publish Illinois Real Estate License Exam Prep All in One Review and Testing To Pass Illinois PSI Real Estate Exam as our Illinois Texas Real Estate License Exam Prep Stephen Mettling, David Cusic, Ryan Mettling, 2024-10-12 exam prep book Features of Performance Programs Company s Texas Real Estate License Exam Prep TX RELEP National Principles Law Key Point Review 60 pages Real Estate Math Key Formula Review Practice 17 pages Texas Specific Laws and Practices 42 pages National Practice Tests 500 questions Texas Practice Tests 125 questions Texas Sample Exam 100 questions We know the real estate licensing exam can be tough and very nerve wracking to prepare for That's why we created the Texas Real Estate License Exam Prep TX RELEP the way we did Since we have been managing real estate schools and developing curriculum for forty years we know how all this works or fails to work TX RELEP is comprehensive in that it contains both key content review and testing practice And the text review is Texas specific not just simplistic national content but terse relevant and

accurate Texas laws and regulations presented as a well organized set of state key point reviews ideal for pre test memorization But let's not dismiss the importance of the national content either TX RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast Our content is drawn from our own national textbook Principles of Real Estate Practice one of the most widely used principles textbooks in the country Finally our national content as well as our question selection is further tailored to the state testing outline promulgated by Pearson Vue for Texas Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your Texas license exam A word about the test questions TX RELEP's testing practice section consists of ten national practice tests six state practice tests and one state exam sample test. The practice tests are roughly 50 questions in length and the sample test is 100 questions. The test questions are designed to cover the content covered by the law reviews which reinforces your learning of the total body of information tested by your Texas exam The questions are direct to the point and designed to test your understanding When you have completed a given test you can check your answers against the answer key in the appendix You may also note that each question s answer is accompanied by a brief explanation or rationale to further reinforce your understanding In the end as you know it s all up to you Unlike other publications we are not going to tell you that using this book will guarantee that you pass your state exam It still takes hard work and study to pass But we have done our best here to get you ready Following that the most we can do is wish you the best of success in taking and passing your Texas real estate exam So good luck For students looking for a more comprehensive Texas Principles I II textbook we publish Principles of Real Estate Nevada Real Estate License Exam Prep Stephen Mettling, David Cusic, Ryan Mettling, Ben Practice in Texas Scheible, 2023-12-28 Features of Nevada Real Estate License Exam Prep NV RELEP National Principles Law Key Point Review 60 pages Real Estate Math Key Formula Review Practice 20 pages Nevada Specific Laws and Regulations Key Point Review 22 pages National Practice Tests 500 questions Nevada Practice Tests 140 questions Nevada Simulation Exam 100 questions We know the real estate licensing exam can be tough and very nerve wracking to prepare for That's why we created the Nevada Real Estate License Exam Prep NV RELEP the way we did Since we have been managing real estate schools and developing curriculum for forty years we know how all this works or fails to work NV RELEP is comprehensive in that it contains both key content review and testing practice And the text review is Nevada specific not just simplistic national content but terse relevant and accurate Nevada laws and regulations presented as a well organized set of state key point reviews ideal for pre test memorization But let s not dismiss the importance of the national content either NV RELEP s national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast Our content is drawn from our own national textbook Principles of Real Estate Practice one of the most widely used principles textbooks in the country Finally our national content as well as our

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work and study to pass But we have done our best here to get you ready Following that the most we can do is wish you the best of success in taking and passing your Indiana real estate exam So good luck For students looking for an Indiana prelicense textbook to complement Indiana Real Estate License Exam Prep we have Principles of Real Estate Practice in Principles of Real Estate Practice Stephen Mettling, David Cusic, Ryan Mettling, 2023-05-04 Principles of Real Indiana Estate Practice is a modern learning tool for the student preparing to enter the real estate business as a licensed professional The textbook contains the essentials of real estate principles law and practices taught in real estate schools and colleges across the country including all those fundamentals that real estate educators practicing professionals national testing services and state licensing officials agree are necessary for basic competence Principles of Real Estate Practice covers the national requirements for the initial 30 90 hours of classroom study or its equivalent mandated by state license laws across the country It has nearly 500 practice questions to test mastery of the content Principles of Real Estate Practice is tailored to the needs of the pre license student Its examples and exercises are grounded in the authors fifty combined years in real estate education The textbook is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Real Estate Licensing and Regulation Risk Management Property Management Real Estate Mathematics and Formulas Practice Quizzes Practice Exam Glossary of General Real Estate Terms Index We now offer state specific versions of Principles of Real Estate Practice for Alabama Arizona Arkansas Florida Georgia Illinois Indiana Maryland Massachusetts Michigan Mississippi Missouri New Jersey Nevada North Carolina South Carolina Tennessee Texas and Virginia More coming soon Racial Policies and Practices of Real Estate Brokers Rose Helper, **Principles of Real** Estate Practice in Michigan Stephen Mettling, David Cusic, Ryan Mettling, 2024-11-18 Performance Programs Company s Principles of Real Estate Practice in Michigan contains the essentials of the national and Michigan real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by Michigan license law It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide The text is tailored to the needs of the pre license student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge Principles of Real Estate Practice in Michigan is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each chapter and

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Principles of Real Estate Practice in Virginia Stephen Mettling, David Cusic, Ryan Mettling, 2024-09-20 Performance Programs Company s Principles of Real Estate Practice in Virginia contains the essentials of the national and Virginia real

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Principles Of Real Estate Practice 4th Edition Book Review: Unveiling the Power of Words

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