



PUC-Rio - Departamento de Letras 2023-2  
 LET 1908 - Língua Inglesa: Oficina de Produção Oral  
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## THE PERSUASIVE SPEECH GENRE

Source: <https://www.write-out-loud.com/persuasive-speech-outline.html>

In developing your persuasive speech outline you should follow these 5 steps:

1. **Attention** - Grab the audience's attention
2. **Need** - Establish there is a problem (need) demanding their attention
3. **Satisfaction** - Outline a solution to the problem
4. **Visualization** - Show the audience how they will benefit from your solution
5. **Action** - Provide the impetus and means to act

### **1. Attention**

This step is your introductory "listen up" call. To make it effective it needs to grab the audience. It could be any of the following:

- a startling statement
- a rhetorical question
- a quotation
- a funny story
- a dramatic story
- a photograph or other visual aid

### **2. Need**

This step develops the need for change. Now that you have your audience's attention you will clearly show them what the problem is and the extent of it.

To be effective use:

- examples to illustrate how it impacts on them - their happiness, future, health, family, neighborhood...
- statistics - facts, figures, graphs, diagrams...

Remember to cite your sources and remember too that some are more credible than others. You need recognized sources to give your speech the credibility you want.

Your goal at the conclusion of this step is to have your audience eager to hear your solution. They agree with you that there is a problem and want the answer.

### **3. Satisfaction**

Now you outline your answer or solution and show the audience how it will work.

To do this well:

- outline your solution succinctly
- demonstrate how it meets the problem

# Persuasive Speech Guideline

**Peterson's**



## **Persuasive Speech Guideline:**

A Speaker's Guidebook with The Essential Guide to Rhetoric Dan O'Hair, Rob Stewart, Hannah Rubenstein, 2011-10-26 A Speaker's Guidebook is the best resource in the classroom on the job and in the community Praised for connecting with students who use and keep it year after year this tabbed comb bound text covers all the topics typically taught in the introductory course and is the easiest to use public speaking text available In every edition hundreds of instructors have helped us focus on the fundamental challenges of the public speaking classroom Improving on this tradition the fifth edition does even more to address these challenges with stronger coverage of overcoming speech anxiety organizing and outlining and more And as the realities of public speaking change so does A Speaker's Guidebook the new edition also focuses on presentational speaking in a digital world from finding credible sources online to delivering presentations in a variety of mediated formats From product description *Practical Guide for Persuasion* Chris Peterson, 2020-06-25 Have you always wanted to make people listen to you but somehow you always fail no matter how hard you tried Have you tried in vain to persuade a large group of people It does not matter if you've never been able to convince someone Worry not Here are the perfect tools to make it happen for you Persuasion is something that you need whether you're negotiating a big deal for your company trying to inspire an audience of students or just trying to convince your kids to have healthier habits Making people listen to us is difficult in itself but persuading someone is certainly more challenging But with the right kind of teaching anyone can possess the power to make an audience not only listen to him but also be moved enough to let his words make an impact To be able to persuade your listeners is a powerful instrument to have and you're at the right place to learn exactly how to do so So pick up the book and get to reading

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[The Complete Idiot's Guide to Public Speaking](#) Laurie Rozakis, 1999 Stresses the value of being able to speak in public and offers advice on speech writing handling specific types of speeches preparing and rehearsing overcoming stage fright and delivering an effective speech

*The Complete Idiot's Guide to Writing Well* Laurie Rozakis, 2000-01-01 Covers all elements of effective and grammatically correct writing including electronic formats for any type of situation from research papers to business memos

[Communicating for Success](#) Cheryl R. Hamilton, Tony L. Kroll, Bonnie Creel, 2018-10-01 Communicating for Success 2nd edition focuses student learning on the key communication competencies recommended by the National Communication Association With a vibrant and engaging design this introductory volume is packed with applied examples features and exercises the text and accompanying Web content offer practical scenarios key terms discussion questions sample activities learning objectives and more A concentrated focus on the influence of communication on careers in business education and healthcare is highlighted near the end of each chapter and takes lessons beyond the classroom This new edition features broader discussion of communication s relation to social media and technology culture gender and ethics

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[An Essential Guide to Public Speaking](#) Quentin J. Schultze, 2020-03-17 Communication expert and popular speaker Quentin Schultze offers a practical accessible and inspiring guide to public speaking showing readers how to serve their audiences with faith skill and virtue This thoroughly rewritten and expanded four color edition has been tested and revised with input from Christian undergraduates and contains new chapters on timely topics such as speaking for video conducting group presentations and engaging society civilly A complete public speaking textbook for Christian universities it includes helpful sidebars tips and appendixes Additional resources for students and

professors are available through Textbook eSources

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Laurie Rozakis,1999-06-01 You re no idiot of course You can hold your own in water cooler conversation are the life of the party at get togethers and have no problem firing a quick comeback at your smart alecky friends But when it comes to standing onstage in front of a group of people you feel like you re the one in your underwear not the audience Don t hide behind the lectern just yet The Complete Idiot s Guide to Public Speaking Second Edition helps you feel confident and build the skills you need to deliver winning speeches and presentations In this completely revised and updated Complete Idiot s Guide you ll find Professional guidance on identifying your audience and adapting to the situation Expert advice on effective wardrobe and body language Useful pointers on how to tell jokes Valuable tips on handling hecklers and negative audiences Cutting edge information on using Powerpoint and other visual aids

Jeub's Complete Guide to Speech and Debate: For use in home schools, Christian schools, forensics clubs, and individual study Chris Jeub,2001

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Michael A. Griffin,2015-04-03 This textbook provides concise information classroom exercises homework assignments and speeches to enable college students to master public speaking There is an emphasis on creating effective thesis sentences motivational appeals introductions and conclusions outlines and supporting information The text includes sample speeches for each speaking assignment along with pertinent speech evaluation forms Chapter topics include speech anxiety delivery subject selection and audience analysis thesis sentences motivational appeals organizing and outlining introduction and conclusion methods supporting information presentational aids effective listening Standard American English sounds and creating various informative persuasive and special occasion speeches A sample course syllabus is provided as well as a test study guide In this revised edition some of the chapter exercises have been revamped some sample speech outlines updated some of the explanations clarified and a new special occasion speech has been included

Public Speaking (Blokehead Easy Study Guide) The Blokehead,2015-06-10 Basics of Public Speaking Referred to as oratory or oration public speaking is the delivery or performance of a structured or themed speech or presentation in which the objective is to inform entertain influence or motivate a live group of audience The speech is usually delivered by a single person a main speaker but guest speakers may participate in the presentation as necessary Grab The Easy Study Guide now

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