

2. Academic Literacy

Read the following passage on advertising and answer the multiple-choice questions that follow.

The influence of Advertising

1. Advertising was usually seen to make people aware of the goods available in the market. It was as simple as announcing what you had or what was on the menu you offer to your guests. Over the years, advertising has evolved into a major industry that goes beyond informing, to persuading and influencing. It is a form of **persuading** consumers.

2. Advertising has become a type of culture with strict **protocols** in the process. It attracts **consumer** attention from manufacturers and service providers who have an edge over their competitors. Unfortunately, in keeping with the ever-increasing demand of the manufacturers, the advertisers have resorted to creating **sensational** words and scenes **conspicuous** in most of us. This is a warning for harmful products that we are taken off without it going on our minds, rendering us completely **irrelevant**. The **influence** (promoting), **intention** and **idea** advertisements target is

from a very early age, forming our view of the world as we grow into adults.

3. The notion that the media are primarily in place for good or bad is just one side. If the truth may be told, the media are there to gather a large enough audience, perhaps there was a **primary** community and will it be the advertisers. The advertisers, on the other hand, are always on the lookout for a target audience to persuade them that the product or service is better than that of the competition.

4. In a nutshell, advertising does influence people about all the advertisements are filled with images that become **intentional** and being with **intention** association and **intention** independence and **intention** with **intention** of **advertisers**. Advertising also makes people **forget** their effect on products other than real people. **Media** **advertising** **media** **relationships**. The **media** **media** **media** in the world of advertising where products like **media**

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