

# MODERN **REAL ESTATE** PRACTICE IN **PENNSYLVANIA**

**14<sup>TH</sup>**  
EDITION



Thomas J. Bellairs | James L. Helsel Jr. | James L. Goldsmith Esq.  
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**Dearborn**  
Real Estate Education

# Pa Modern Real Estate Practice

**Nicholas Triffin**



## **Pa Modern Real Estate Practice:**

*Modern Real Estate Practice in Pennsylvania* Herbert J. Bellairs, Thomas J. Bellairs, James L. Helsel, James Goldsmith, 2002  
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Estates 3 Ownership 4 Encumbrances and Liens 5 Transferring and Recording Title 6 Land Use Planning and Control 7 Legal Descriptions 8 Essentials of RE Contract Law 9 Overview of Agency Law 10 RE Economics and Estimating Value 11 Real Estate Finance 12 Real Estate Taxation Real Estate Practices 13 The Real Estate Business 14 The Brokerage Business 15 The Pennsylvania Regulatory Environment 16 Pennsylvania Licensure 17 Regulating Licensee Conduct Practice 18 Pennsylvania Agency Law 19 Listing Agreements 20 Pennsylvania Sales Contracts 21 Closings 22 Professional Practices and Disclosure 23 Property Management and Leasing 24 Related Pennsylvania Laws Regulations 25 Real Estate Mathematics Quizzes and Practice Exam Glossary of General Real Estate Terms Index For Pennsylvania students looking for a Pearson Vue exam prep book to complement Principles of Real Estate Practice in Pennsylvania we publish Pennsylvania Estate License Exam Prep

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