

# SPONSORSHIP PROPOSAL

Valley Isle Soccer Academy ("VIS Academy") is Maui's first and only professionally organized training academy for competitive youth soccer. VIS Academy has designed a curriculum that has proven to develop fundamental technical skills and tactical awareness in young players who are committed to competing at the highest levels. The Academy is Maui's only soccer organization that is selective in its Team membership. Players are selected to Academy Teams based on skill, attitude and commitment through open tryouts each June. VIS Academy also provides training clinics, which are open to all youth players across Maui.

VIS Academy's main focus is on the individual development of players who strive to play at the Division I (collegiate), professional or international levels. VIS Academy has affiliations with U.S. Soccer's Olympic Development Program, the West Ham United Football Club in London, New Zealand Football, and a number of NCAA Division I Universities across the United States. The Academy strives not only to develop elite soccer players, but more importantly, to socialize an ethic of competition in young players on Maui that they can carry in all aspects of their lives.

## WHAT YOUR SPONSORSHIP WILL PROVIDE

The Academy is synonymous with quality. We are not concerned with becoming the biggest "soccer club" on Maui. Rather, we are strictly dedicated to producing soccer players of the highest caliber. In order to provide the best coaching, the Academy hires only those coaches who have, themselves, played soccer at a competitive level. All of our coaches go through a six-week training program where they learn the Academy's curriculum and the fundamentals of coaching youth soccer.

Your sponsorship will allow the Academy to continue to provide the highest level of coaching available on Maui by helping us recruit, train and retain well-qualified coaching staff. In addition, your sponsorship will help send Academy players to tournaments, college camps and competitive academy programs on the mainland and internationally. There, Maui players will have the opportunity to be exposed to different coaching styles and a faster speed of play than is currently available in Hawaii.

Your sponsorship will also provide Academy players with training uniforms, equipment, game jerseys, and warm-up apparel so that the Academy and your company are well-represented and recognized wherever they go.

### ABOUT US

**REBECCA FILIPOVIĆ** is the President of the Academy and Head Coach for the '00-03 Girls team. Rebecca is a former New Zealand National Team player and has played professionally in New Zealand and Toronto, Canada. Rebecca has extensive experience coaching competitive youth soccer and is currently a Staff Coach for the Hawaii Olympic Development Program ("ODP").

**ALEKSANDAR FILIPOVIĆ** is the Director of Coaching for the Academy. Aleks has played at an elite level in Serbia and at West Virginia Wesleyan College in the U.S. Aleks served as the Director of Coaching for Valley Soccer Academy in West Virginia and was Assistant Coach for the University of West Virginia women's program. Aleks has been coaching youth soccer for over 20 years and is also a Staff Coach for the Hawaii ODP.



# Soccer Proposal For Sponsorship

**George Foster, Norm O'Reilly, Antonio  
Dávila**

## **Soccer Proposal For Sponsorship:**

**Sponsorship in Marketing** T. Bettina Cornwell, 2025-05-01 Now in a fully revised and updated third edition Sponsorship in Marketing introduces the fundamentals of sponsorship linked marketing helping the reader to understand how sponsorship can be planned executed and measured Drawing on original research and exploring key theory best practice and cutting edge issues this book fully explains how to implement successful partnerships to achieve branding communication and engagement objectives It covers every important conceptual and functional area of sponsorship in marketing communications including the technology led transformation of sponsorship audiences strategies and objectives leveraging and activation in traditional and social media building sponsorship portfolios and rosters managing and ending relationships and public policy and legal issues Every chapter includes international case studies and examples self test questions and examples from real organizations businesses campaigns and events vividly illustrating the link between fundamental principles and effective practice This updated edition includes expanded coverage of technology including digital assets and data influencers including name and image likeness NIL contracts and deliverables and ethical issues including sportswashing No other book provides such a comprehensive evidence based introduction to sponsorship demonstrating how organizations can connect brands to real life This is an essential textbook for any course on sponsorship and invaluable reading for any practitioner working in sport marketing sport business events marketing arts administration business communication or marketing management Additional resources for instructors include slides videos highlighting concepts and additional case problems *Sports Marketing* Larry DeGaris, 2015-02-11 Any sports marketing student or prospective sports marketer has to understand in detail genuine industry trends and be able to recognise solutions to real world scenarios *Sports Marketing A Practical Approach* is the first textbook to offer a comprehensive engaging and practice focused bridge between academic theory and real life industry based research and practice Defining the primary role of the sports marketer as revenue generation the book is structured around the three main channels through which this can be achieved ticket sales media and sponsorship and explores key topics such as Sports markets and business markets b2b Fan development Brand management Media audiences rights and revenue Live sports events Sponsorship Merchandise and retail Integrating real industry generated research into every chapter the book also includes profiles of leading industry executives and guidance for developing and preparing for a career in sports marketing It goes further than any other sports marketing textbook in surveying the international sports market including international cases and detailed profiles of international consumer and business markets throughout A companion website offers multiple choice questions for students editable short answer and essay questions and lecture slides for instructors No other textbook offers such a relevant practice focused overview of contemporary sports marketing It is the ideal companion to any sports marketing course *Encyclopedia of Sports Management and Marketing* Linda E. Swayne, Mark Dodds, 2011-08-08 This four volume set introduces on the

management side principles and procedures of economics budgeting and finance leadership governance communication business law and ethics and human resources practices all in the sports context On the marketing side this reference resource explores two broad streams marketing of sport and of sport related products promoting a particular team or selling team and sport related merchandise for example and using sports as a platform for marketing non sports products such as celebrity endorsements of a particular brand of watch or the corporate sponsorship of a tennis tournament Together these four volumes offer a comprehensive and authoritative overview of the state of sports management and marketing today providing an invaluable print or online resource for student researchers

**Sports Marketing** Sam Fullerton, 2024-05-15 Formerly published by Chicago Business Press now published by Sage Sports Marketing Fourth Edition guides students in gaining a better understanding of how to develop and implement marketing strategies and tactics within the sports marketing industry Author Sam Fullerton provides thorough coverage of this discipline s two broad perspectives the marketing of sports products and creating a sports platform as the foundation for the marketing of nonsports products

**Managing Sport Events** T. Christopher Greenwell, Leigh Ann Danzey-Bussell, David Shonk, 2014 Managing Sport Events presents the principles and practices of effective event management taking readers through the entire process from event conception through postevent evaluation

**Sports Sponsor Factbook**, 1999 Soccer, Women, Sexual Liberation Fan Hong, J.A. Mangan, 2004-11-23 This is the first in depth global study of women s football across the world This collection considers women s football in fifteen countries worldwide in a global context and analyzes its progress challenges and problems it has faced It shows how women s football has made a significant contribution to the emancipation of women s football in many countries It also traces the evolution of women s football in face of resistance rejection and prejudice and describes women footballer s struggle for equal rights in a male dominated football world

*Introduction to Sport Marketing* Aaron C.T. Smith, Bob Stewart, 2014-12-17 Introduction to Sport Marketing is an accessible and engaging introduction to key concepts and best practice in sport marketing Aimed at students with little or no prior knowledge of marketing the book outlines a step by step framework for effective sport marketing from conducting market analysis and developing a strategy through to detailed planning and implementation The book has a wider scope than other sport marketing textbooks recognising that students are just as likely to have to employ their marketing skills in community sport or the not for profit sector as in professional sport and therefore represents the most realistic and useful sport marketing text currently available Now in a fully revised and updated second edition the book has expanded coverage of digital and social media product innovation services and relationship marketing and key contemporary issues such as social responsibility and sustainability It features a much wider range of international cases and examples covering North America Europe and the vibrant and rapidly developing sport markets in Asia Pacific the Middle East and Latin America Every chapter includes a range of useful features to help the reader to engage with fundamental principles and applied practice such as problem

solving exercises and review questions Introduction to Sport Marketing is an essential textbook for any degree level sport marketing course

**Copersucar-Fittipaldi: The full story of Brazilian Formula-1** Ricardo Sterchele, 2020-01-10 It documents the events that took place inside and outside the backstage of each Grand Prix from 1975 to 1980 that affected the team's performance on the tracks It brings a summary of the best articles, interviews, statements and photos presented in journalistic reports published at the time showing the reader all the effort and overcoming the setbacks that these fearless brothers went through This is what made them victorious whose attitudes we must all aim for They are winners because they managed to let go of financial interests and easy successes to invest all their energies in the realization of a great dream an ideal This is the greatest and best example that they set for all our young people today and tomorrow The purpose of the sponsorship was to show the world that Brazil was not commanded by chiefs or that the Japanese descended from their liners in rowboats to exchange native products for baffles That in Brazil there was an industrial park and high tech development centers in addition to a brave and fearless people who are not afraid of adversity The Fittipaldi brothers showed the world that we despite the Tupiniquins can match any enterprise with the same quality and competence as the most developed countries What we lack is to support our initiatives with respect and patriotism Demanding victories in such a technologically sophisticated and complex enterprise in the early years shows that in the field of wisdom and humility we are still underdeveloped

**Sport Finance** Gil Fried, Timothy D. DeSchrive, Michael Mondello, 2013 Sport Finance Third Edition allows students to grasp fundamental concepts in sport finance even if they have not previously studied finance The text engages students with a practical approach to traditionally difficult financial skills and principles

*Fundamentals Of: Sports Management* Dr. Suman Bala, Fundamentals of Sports Management is a comprehensive guide designed for students aspiring sports professionals and administrators who want to understand the inner workings of the sports industry Covering everything from organizational structures and event planning to marketing sponsorship and athlete management this book or course module equips readers with practical knowledge and strategic insight Principles of management in a sports context Sports marketing and sponsorship Facility and event management Financial and legal aspects of sports Governance and ethics in sports organizations Career opportunities in the sports industry

**High Potential** Ber Carroll, 2008-11-01 Katie Horgan is going places soon she'll be a partner in the prestigious law firm where she works But her love life is going nowhere until she meets Jim Donnelly Jim is brilliant handsome and like her parents Irish The only problem is that he already has a girlfriend When Katie is sent to Ireland as part of her training she happily settles into life in Dublin where she works in a clinic that provides free legal advice to the homeless She befriends Mags who makes it her business to initiate Katie to Dublin's social scene Then Jim Donnelly comes home on a visit their relationship deepens but everything begins to unravel Bit by bit the truth comes out about Jim Mags and the reason that Katie's parents left Ireland and Katie learns that life and love are not as black and white as she always thought

**Sports Marketing** Matthew D. Shank, Mark R.

Lyberger,2014-10-03 Now in a fully revised and updated 5th edition *Sports Marketing A Strategic Perspective* is the most authoritative comprehensive and engaging introduction to sports marketing currently available It is the only introductory textbook to adopt a strategic approach explaining clearly how every element of the marketing process should be designed and managed from goal setting and planning to implementation and control Covering all the key topics in the sports marketing curriculum including consumer behavior market research promotions products pricing sponsorship business ethics technology and e marketing the book introduces core theory and concepts explains best practice and surveys the rapidly changing international sports business environment Every chapter contains extensive real world case studies and biographies of key industry figures and challenging review exercises which encourage the reader to reflect critically on their own knowledge and professional practice The book s companion website offers additional resources for instructors and students including an instructors guide test bank presentation slides and useful weblinks *Sports Marketing A Strategic Perspective* is an essential foundation for any sports marketing or sports business course and an invaluable reference for any sports marketing practitioner looking to improve their professional practice

*Soccer in South Asia* Paul Dimeo,James Mills,2013-10-23 The place of football in the colonial and post colonial past is explored and both British and Portuguese influences on the development of the game are considered Contemporary issues such as the impact of the professional league in India and the role of UK Asians in the organization of the Indian game are considered Future scenarios are explored and models for progression and problems facing the sport in south Asia are outlined

**Financial Management in the Sport Industry** Brown T Matthew,2016-12-15 *Financial Management in the Sport Industry* provides readers with an understanding of sport finance and the importance of sound financial management in the sport industry It begins by covering finance basics and the tools and techniques of financial quantification using current industry examples to apply the principles of financial management to sport It then goes beyond the basics to show how financial management works specifically in sport how decisions are made to ensure wealth maximization Discussions include debt and equity financing capital budgeting facility financing economic impact risk and return time value of money and more The final section focuses on sport finance in three sectors of the industry public sector sports collegiate athletics and professional sport providing in depth analysis of financial management in each sector Sidebars case studies concept checks and practice problems throughout provide practical applications of the material and enable thorough study and practice The business of sport has changed dynamically since the publication of the first edition and this second edition reflects the impact of these changes on financial management in the sport industry New to this edition are changes to reflect the global nature of sport with for example discussions of income tax rates in the Premiere League expanded material on the use of spreadsheets for financial calculations a primer on accounting principles to help students interpret financial statements a valuation case study assignment that takes students step by step through a valuation a new stadium feasibility analysis using the efforts of the Oakland Raiders to obtain a new stadium a new

economic impact example focusing on the NBA All Star game and much more      Sports Business Management George Foster, Norm O'Reilly, Antonio Dávila, 2016-01-08 Sports Business Management will equip students with a comprehensive understanding of the sport industry With a focus on management strategy marketing and finance the decision making approach of the book emphasizes key concepts while translating them into practice Foster O'Reilly and Dávila present a set of modular chapters supported with plenty of examples mini cases and exercises to help students apply the decision making approach to real world situations Covering an international array of sports and organizations including the Olympic Games FIFA World Cup US Major League Baseball and more the book also covers unique topics such as diversity in sport the impact of technology and social media Rounding this out the book provides around 50 Harvard Stanford cases along with case notes for instructors This is an ideal textbook for upper level undergraduate and graduate students of sports business and management fully supported by a companion website featuring PowerPoint slides test questions teaching notes and other tools for instructors      *INTERNATIONAL MARKETING* R. SRINIVASAN, 2008-08-12 This well established book now in its third edition continues to provide up to date information and data on International Marketing with emphasis on the Indian context Retaining all the strengths of the previous editions the new edition includes two new chapters on International Business Risks and International Marketing Strategies to meet the curriculum requirements Besides all the case studies have been updated to reflect the changing scenario of international marketing Primarily intended for postgraduate students of management the book would also greatly benefit managers attending various management programmes

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## Whispering the Secrets of Language: An Mental Journey through **Soccer Proposal For Sponsorship**

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