Kathy Celestine

Customer Service Representative

kathycelestine⊚example.com Cambridge, MA 978-487-3342

LinkedIn - https://www.linkedin.com/in/kathy-celestine/ Twitter - https://twitter.com/kathycelestine/

PROFESSIONAL SUMMARY

A professional with over 5+ years of experience in Sales, Tech Support and Customer Service Skills. Recognized as the #01 Customer Service Rep in 2019 and 2020 respectively. Increased the sales growth of the company by 8% ssing Lead Generation and Sales Tracking Methods.

WORK EXPERIENCE

Customer Service Representative California Marketing Group - MI, USA Jan 2018 - Jun 2021

- Handled 100+ calls daily and served their queries with proper solutions.
- Received an average customer satisfaction rate of around 95%, which is 10% higher than the company average.
- Increased sales by 25% over the targeted total sales in 2020 by providing a professional service to customers.
- Trained 10+ Junior Customer Service Representatives on how to handle customers over the phone.

Client Service Representative Digital Library - NY, USA Mar 2016 - Dec 2017

- Set up new clients to use online internet portal for ordering.
- Developed client relationships and received multiple complimentary emails of exemplary service.
- Maintained professional relationships with client contacts to ensure top-noteh customer service was delivered.
- Performed client service functions including execution of daily financial transactions, issue/problem resolution, client education and account maintenance.

Inbound Customer Service Agent Draper - UT, USA Invalid date - Invalid date

- Answered all customer calls promptly and professionally.
- Documented and update customer records based on interactions.
- Work as a team player and uphold the company's standards of professionalism and integrity.

EDUCATION

Bachelor In Business Management Manhattanville College - New York

Jan 2012 - Dec 2015

SKILLS

- Active Listening
 Problem Solving
 Decision Making
 Empathy
 Tolerance
- Computer Skills Microsoft Office Suite LiveChat Zendesk Problem Solving
- Language Skills
 Negotiation
 Persuasion Skills
 Typing
 Mathematics

CERTIFICATES

- Certified Customer Service Professional (CCSP) (Jul 2021)
- Certified Customer Experience Professional (CCEP) (Nov 2018)

Customer Service Representative

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Resume Templates For Customer Service Representatives

Karen Schaffer

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natural language prompting and see how ChatGPT can be used to power chatbots in your organization By the end of this book you ll have charted your path to developing your own reusable AI automation patterns to propel your business operations into the future What you will learn Interact with ChatGPT using connectors and HTTP calls Train AI models to identify the key elements of documents Use generative AI to answer questions about organizational content Leverage AI image recognition services to describe pictures Use generative AI tools to help build workflows and apps Build chatbots using the new Copilot Studio Analyze customer feedback using AI sentiment analysis tools such as AI Builder Who this book is for If you re interested in exploring the capabilities of modern AI technologies in the workplace this book is for you Specially tailored for IT professionals developers business leaders human resources administrators managers and entrepreneurs anyone aspiring to become a productivity rockstar will find this book helpful for extending their skill set through hands on exercises The content is beginner friendly assuming no knowledge of machine learning or artificial intelligence concepts making it a perfect starting point for newcomers to the field Friends First Angela Lam, 2020-06-10 Maddy Strong doesn't like to be alone but a weight loss boot camp is not her idea of a good time Working out and counting calories is a test she s bound to fail especially when paired with fitness focused Greg as a workout partner Health conscious Greg Power is desperate to end his night terrors While he doubts his therapist s prescription of exhausting his body and reprogramming his mind he is willing to try anything During their workouts they uncover a deep connection But when their friendship blossoms into love they discover possibilities neither have ever considered Faced with the biggest decision of their **Computing Fundamentals** Faithe Wempen, 2014-11-26 The absolute beginner s guide to lives who will they choose learning basic computer skills Computing Fundamentals Introduction to Computers gets you up to speed on basic computing skills showing you everything you need to know to conguer entry level computing courses Written by a Microsoft Office Master Instructor this useful guide walks you step by step through the most important concepts and skills you need to be proficient on the computer using nontechnical easy to understand language You ll start at the very beginning getting acquainted with the actual physical machine then progress through the most common software at your own pace You ll learn how to navigate Windows 8 1 how to access and get around on the Internet and how to stay connected with email Clear instruction guides you through Microsoft Office 2013 helping you create documents in Word spreadsheets in Excel and presentations in PowerPoint You ll even learn how to keep your information secure with special guidance on security and privacy Maybe you re preparing for a compulsory computing course brushing up for a new job or just curious about how a computer can make your life easier If you re an absolute beginner this is your complete guide to learning the essential skills you need Understand the basics of how your computer works Learn your way around Windows 8 1 Create documents spreadsheets and presentations Send email surf the Web and keep your data secure With clear explanations and step by step instruction Computing Fundamentals Introduction to Computers will have you up and running in no time The Complete

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such this book will elevate awareness and discourse on the topic and will help concretize a roadmap for organizations looking to revisit and re invent their talent acquisition philosophies and practices as they compete for talent in today s world

Network World ,2001-03-26 For more than 20 years Network World has been the premier provider of information intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations Readers are responsible for designing implementing and managing the voice data and video systems their companies use to support everything from business critical applications to employee collaboration and electronic commerce Computing Lizhe Wang, Wei Jie, Jinjun Chen, 2018-10-03 Identifies Recent Technological Developments Worldwide The field of grid computing has made rapid progress in the past few years evolving and developing in almost all areas including concepts philosophy methodology and usages Grid Computing Infrastructure Service and Applications reflects the recent advances in this field covering the research aspects that involve infrastructure middleware architecture services and applications Grid Systems Across the Globe The first section of the book focuses on infrastructure and middleware and presents several national and international grid systems The text highlights China Research and Development environment Over Wide area Network CROWN several ongoing cyberinfrastructure efforts in New York State and Enabling Grids for E science EGEE which is co funded by the European Commission and the world's largest multidisciplinary grid infrastructure today The second part of the book discusses recent grid service advances The authors examine the UK National Grid Service NGS the concept of resource allocation in a grid environment OMIIBPEL and the possibility of treating scientific workflow issues using techniques from the data stream community The book describes an SLA model reviews portal and workflow technologies presents an overview of PKIs and their limitations and introduces PIndex a peer to peer model for grid information services New Projects and Initiatives The third section includes an analysis of innovative grid applications Topics covered include the WISDOM initiative incorporating flow level networking models into grid simulators system level virtualization grid usage in the high energy physics environment in the LHC project and the Service Oriented HLA RTI SOHR framework With a comprehensive summary of past advances this text is a window into the future of this nascent technology forging a path for the next generation of cyberinfrastructure developers

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