

Abstract

Aluma CRM includes an automatic deal scoring feature that assigns a score to each deal based on its likelihood of closing. The score is calculated based on factors such as the deal value, the stage of the deal, and the level of engagement from the customer. The feature enables sales reps to prioritize their efforts and focus on the deals with the highest likelihood of closing.

```
1 public class BulkStreamingService {
2     private final CompletableFuture<Bulk> result;
3     BulkService() {
```



Sample User Documentation

Jianjun Gao



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