

Pitch Anything Oren Klaff

Puja Mehta

Pitch Anything Oren Klaff:

Summary Oren Klaff's Pitch Anything Ant Hive Media, 2016-09-23 This is a Summary of Oren Klaff's Pitch Anything An Innovative Method for Presenting Persuading and Winning the Deal When it comes to delivering a pitch Oren Klaff has unparalleled credentials Over the past 13 years he has used his one of a kind method to raise more than 400 million and now for the first time he describes his formula to help you deliver a winning pitch in any business situation Whether you re selling ideas to investors pitching a client for new business or even negotiating for a higher salary Pitch Anything will transform the way you position your ideas According to Klaff creating and presenting a great pitch isn t an art it s a simple science Applying the latest findings in the field of neuroeconomics while sharing eye opening stories of his method in action Klaff describes how the brain makes decisions and responds to pitches With this information you ll remain in complete control of every stage of the pitch process Pitch Anything introduces the exclusive STRONG method of pitching which can be put to use immediately Setting the Frame Telling the Story Revealing the Intrigue Offering the Prize Nailing the Hookpoint Getting a Decision One truly great pitch can improve your career make you a lot of money and even change your life Success is dependent on the method you use not how hard you try Better method more money Klaff says Much better method much more money Klaff is the best in the business because his method is much better than anyone else's And now it's yours Apply the tactics and strategies outlined in Pitch Anything to engage and persuade your audience and you ll have more funding and support than you ever thought possible Available in a variety of formats it is aimed for those who want to capture the gist of the book but don't have the current time to devour all 240 pages You get the main summary along with all of the benefits and lessons the actual book has to offer This summary is not intended to be used without reference to the original book Oren Klaff's Pitch Anything, 2016 This is a Summary of Oren Klaff's Pitch Anything An Innovative Method for Presenting Persuading and Winning the DealWhen it comes to delivering a pitch Oren Klaff has unparalleled credentials Over the past 13 years he has used his one of a kind method to raise more than 400 million and now for the first time he describes his formula to help you deliver a winning pitch in any business situation Whether you re selling ideas to investors pitching a client for new business or even negotiating for a higher salary Pitch Anything will transform the way you position your ideas According to Klaff creating and presenting a great pitch isn t an art it s a simple science Applying the latest findings in the field of neuroeconomics while sharing eye opening stories of his method in action Klaff describes how the brain makes decisions and responds to pitches With this information you ll remain in complete control of every stage of the pitch process Pitch Anything introduces the exclusive STRONG method of pitching which can be put to use immediately Setting the FrameTelling the StoryRevealing the IntrigueOffering the PrizeNailing the HookpointGetting a DecisionOne truly great pitch can improve your career make you a lot of money and even change your life Success is dependent on the method you use not how hard you try Better method more money Klaff says Much better method much more money Klaff is the best in the

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