

Retail Analytics The Secret Weapon

Marie Lowman

Retail Analytics The Secret Weapon:

Retail Analytics Emmett Cox, 2011-10-18 The inside scoop on boosting sales through spot on analytics Retailers collect a huge amount of data but don't know what to do with it Retail Analytics not only provides a broad understanding of retail but also shows how to put accumulated data to optimal use Each chapter covers a different focus of the retail environment from retail basics and organization structures to common retail database designs Packed with case studies and examples this book insightfully reveals how you can begin using your business data as a strategic advantage Helps retailers and analysts to use analytics to sell more merchandise Provides fact based analytic strategies that can be replicated with the same success the author achieved on a global level Reveals how retailers can begin using their data as a strategic advantage Includes examples from many retail departments illustrating successful use of data and analytics Analytics is the wave of the future Put your data to strategic use with the proven guidance found in Retail Analytics **Intelligent Credit Scoring** Naeem Siddigi, 2017-01-10 A better development and implementation framework for credit risk scorecards Intelligent Credit Scoring presents a business oriented process for the development and implementation of risk prediction scorecards The credit scorecard is a powerful tool for measuring the risk of individual borrowers gauging overall risk exposure and developing analytically driven risk adjusted strategies for existing customers In the past 10 years hundreds of banks worldwide have brought the process of developing credit scoring models in house while credit scores have become a frequent topic of conversation in many countries where bureau scores are used broadly In the United States the FICO and Vantage scores continue to be discussed by borrowers hoping to get a better deal from the banks While knowledge of the statistical processes around building credit scorecards is common the business context and intelligence that allows you to build better more robust and ultimately more intelligent scorecards is not As the follow up to Credit Risk Scorecards this updated second edition includes new detailed examples new real world stories new diagrams deeper discussion on topics including WOE curves the latest trends that expand scorecard functionality and new in depth analyses in every chapter Expanded coverage includes new chapters on defining infrastructure for in house credit scoring validation governance and Big Data Black box scorecard development by isolated teams has resulted in statistically valid but operationally unacceptable models at times This book shows you how various personas in a financial institution can work together to create more intelligent scorecards to avoid disasters and facilitate better decision making Key items discussed include Following a clear step by step framework for development implementation and beyond Lots of real life tips and hints on how to detect and fix data issues How to realise bigger ROI from credit scoring using internal resources Explore new trends and advances to get more out of the scorecard Credit scoring is now a very common tool used by banks Telcos and others around the world for loan origination decisioning credit limit management collections management cross selling and many other decisions Intelligent Credit Scoring helps you organise resources streamline processes and build more intelligent scorecards that will help achieve better results Transforming Healthcare Analytics Michael N. Lewis, Tho H. Nguyen, 2020-03-24 Real life examples of how to apply intelligence in the healthcare industry through innovative analytics Healthcare analytics offers intelligence for making better healthcare decisions Identifying patterns and correlations contained in complex health data analytics has applications in hospital management patient records diagnosis operating and treatment costs and more Helping healthcare managers operate more efficiently and effectively Transforming Healthcare Analytics The Quest for Healthy Intelligence shares real world use cases of a healthcare company that leverages people process and advanced analytics technology to deliver exemplary results This book illustrates how healthcare professionals can transform the healthcare industry through analytics Practical examples of modern techniques and technology show how unified analytics with data management can deliver insight driven decisions The authors a data management and analytics specialist and a healthcare finance executive share their unique perspectives on modernizing data and analytics platforms to alleviate the complexity of the healthcare distributing capabilities and analytics to key stakeholders equipping healthcare organizations with intelligence to prepare for the future and more This book Explores innovative technologies to overcome data complexity in healthcare Highlights how analytics can help with healthcare market analysis to gain competitive advantage Provides strategies for building a strong foundation for healthcare intelligence Examines managing data and analytics from end to end from diagnosis to treatment to provider payment Discusses the future of technology and focus areas in the healthcare industry Transforming Healthcare Analytics The Quest for Healthy Intelligence is an important source of information for CFO s CIO CTO healthcare managers data scientists statisticians and financial analysts at healthcare institutions Human Capital Analytics Gene Pease, Boyce Byerly, Jac Fitz-enz, 2012-10-30 An insightful look at the implementation of advanced analytics on human capital Human capital analytics also known as human resources analytics or talent analytics is the application of sophisticated data mining and business analytics techniques to human resources data Human Capital Analytics provides an in depth look at the science of human capital analytics giving practical examples from case studies of companies applying analytics to their people decisions and providing a framework for using predictive analytics to optimize human capital investments Written by Gene Pease Boyce Byerly and Jac Fitz enz widely regarded as the father of human capital Offers practical examples from case studies of companies applying analytics to their people decisions An in depth discussion of tools needed to do the work particularly focusing on multivariate analysis The challenge of human resources analytics is to identify what data should be captured and how to use the data to model and predict capabilities so the organization gets an optimal return on investment on its human capital The goal of human capital analytics is to provide an organization with insights for effectively managing employees so that business goals can be reached guickly and efficiently Written by human capital analytics specialists Gene Pease Boyce Byerly and Jac Fitz enz Human Capital Analytics provides essential action steps for implementation of advanced analytics on human capital **Profit Driven Business Analytics** Wouter Verbeke, Bart Baesens, Cristian Bravo, 2017-09-26

Maximize profit and optimize decisions with advanced business analytics Profit Driven Business Analytics provides actionable guidance on optimizing the use of data to add value and drive better business Combining theoretical and technical insights into daily operations and long term strategy this book acts as a development manual for practitioners seeking to conceive develop and manage advanced analytical models Detailed discussion delves into the wide range of analytical approaches and modeling techniques that can help maximize business payoff and the author team draws upon their recent research to share deep insight about optimal strategy Real life case studies and examples illustrate these techniques at work and provide clear quidance for implementation in your own organization From step by step instruction on data handling to analytical fine tuning to evaluating results this guide provides invaluable guidance for practitioners seeking to reap the advantages of true business analytics Despite widespread discussion surrounding the value of data in decision making few businesses have adopted advanced analytic techniques in any meaningful way This book shows you how to delve deeper into the data and discover what it can do for your business Reinforce basic analytics to maximize profits Adopt the tools and techniques of successful integration Implement more advanced analytics with a value centric approach Fine tune analytical information to optimize business decisions Both data stored and streamed has been increasing at an exponential rate and failing to use it to the fullest advantage equates to leaving money on the table From bolstering current efforts to implementing a full scale analytics initiative the vast majority of businesses will see greater profit by applying advanced methods Profit Driven Business Analytics provides a practical guidebook and reference for adopting real business analytics techniques

Predictive Analytics for Human Resources Jac Fitz-enz, John Mattox, II, 2014-07-09 Create and run a human resource analytics project with confidence For any human resource professional that wants to harness the power of analytics this essential resource answers the questions Where do I start and What tools are available Predictive Analytics for Human Resources is designed to answer these and other vital questions The book explains the basics of every business the vision the brand and the culture and shows how predictive analytics supports them The authors put the focus on the fundamentals of predictability and include a framework of logical questions to help set up an analytic program or project then follow up by offering a clear explanation of statistical applications Predictive Analytics for Human Resources is a how to guide filled with practical and targeted advice The book starts with the basic idea of engaging in predictive analytics and walks through case simulations showing statistical examples In addition this important resource addresses the topics of internal coaching mentoring and sponsoring and includes information on how to recruit a sponsor In the book you Il find A comprehensive guide to developing and implementing a human resource analytics project Illustrative examples that show how to go to market develop a leadership model and link it to financial targets through causal modeling Explanations of the ten steps required in building an analytics function How to add value through analysis of systems such as staffing training and retention For anyone who wants to launch an analytics project or program for HR this complete guide provides the

information and instruction to get started the right way Heuristics in Analytics Carlos Andre Reis Pinheiro, Fiona McNeill, 2014-03-03 Employ heuristic adjustments for truly accurate analysis Heuristics in Analytics presents an approach to analysis that accounts for the randomness of business and the competitive marketplace creating a model that more accurately reflects the scenario at hand With an emphasis on the importance of proper analytical tools the book describes the analytical process from exploratory analysis through model developments to deployments and possible outcomes Beginning with an introduction to heuristic concepts readers will find heuristics applied to statistics and probability mathematics stochastic and artificial intelligence models ending with the knowledge applications that solve business problems Case studies illustrate the everyday application and implication of the techniques presented while the heuristic approach is integrated into analytical modeling graph analysis text analytics and more Robust analytics has become crucial in the corporate environment and randomness plays an enormous role in business and the competitive marketplace Failing to account for randomness can steer a model in an entirely wrong direction negatively affecting the final outcome and potentially devastating the bottom line Heuristics in Analytics describes how the heuristic characteristics of analysis can be overcome with problem design math and statistics helping readers to Realize just how random the world is and how unplanned events can affect analysis Integrate heuristic and analytical approaches to modeling and problem solving Discover how graph analysis is applied in real world scenarios around the globe Apply analytical knowledge to customer behavior insolvency prevention fraud detection and more Understand how text analytics can be applied to increase the business knowledge Every single factor no matter how large or how small must be taken into account when modeling a scenario or event even the unknowns The presence or absence of even a single detail can dramatically alter eventual outcomes From raw data to final report Heuristics in Analytics contains the information analysts need to improve accuracy and ultimately predictive and descriptive power Analytics in a Big Data World Bart Baesens, 2014-05-19 The guide to targeting and leveraging business opportunities using big data analytics By leveraging big data analytics businesses create the potential to better understand manage and strategically exploiting the complex dynamics of customer behavior Analytics in a Big Data World reveals how to tap into the powerful tool of data analytics to create a strategic advantage and identify new business opportunities Designed to be an accessible resource this essential book does not include exhaustive coverage of all analytical techniques instead focusing on analytics techniques that really provide added value in business environments The book draws on author Bart Baesens expertise on the topics of big data analytics and its applications in e g credit risk marketing and fraud to provide a clear roadmap for organizations that want to use data analytics to their advantage but need a good starting point Baesens has conducted extensive research on big data analytics customer relationship management web analytics fraud detection and credit risk management and uses this experience to bring clarity to a complex topic Includes numerous case studies on risk management fraud detection customer relationship management and web analytics Offers the

results of research and the author's personal experience in banking retail and government Contains an overview of the visionary ideas and current developments on the strategic use of analytics for business Covers the topic of data analytics in easy to understand terms without an undo emphasis on mathematics and the minutiae of statistical analysis For organizations looking to enhance their capabilities via data analytics this resource is the go to reference for leveraging data to enhance business capabilities A Practical Guide to Analytics for Governments Marie Lowman, 2017-06-06 Analytics can make government work better this book shows you how A Practical Guide to Analytics for Governments provides demonstrations of real world analytics applications for legislators policy makers and support staff at the federal state and local levels Big data and analytics are transforming industries across the board and government can reap many of those same benefits by applying analytics to processes and programs already in place From healthcare delivery and child well being to crime and program fraud analytics can in fact already does transform the way government works This book shows you how analytics can be implemented in your own milieu What is the downstream impact of new legislation How can we make programs more efficient Is it possible to predict policy outcomes without analytics How do I get started building analytics into my government organization. The answers are all here with accessible explanations and useful advice from an expert in the field Analytics allows you to mine your data to create a holistic picture of your constituents this model helps you tailor programs fine tune legislation and serve the populace more effectively. This book walks you through analytics as applied to government and shows you how to reap Big data's benefits at whatever level necessary Learn how analytics is already transforming government service delivery Delve into the digital healthcare revolution Use analytics to improve education juvenile justice and other child focused areas Apply analytics to transportation criminal justice fraud and much more Legislators and policy makers have plenty of great ideas but how do they put those ideas into play Analytics can play a crucial role in getting the job done well A Practical Guide to Analytics for Governments provides advice perspective and real world guidance for public servants everywhere Win with Advanced Business Analytics Jean-Paul Isson, Jesse Harriott, 2012-10-09 Plain English guidance for strategic business analytics and big data implementation In today s challenging economy business analytics and big data have become more and more ubiquitous While some businesses don t even know where to start others are struggling to move from beyond basic reporting In some instances management and executives do not see the value of analytics or have a clear understanding of business analytics vision mandate and benefits Win with Advanced Analytics focuses on integrating multiple types of intelligence such as web analytics customer feedback competitive intelligence customer behavior and industry intelligence into your business practice Provides the essential concept and framework to implement business analytics Written clearly for a nontechnical audience Filled with case studies across a variety of industries Uniquely focuses on integrating multiple types of big data intelligence into your business Companies now operate on a global scale and are inundated with a large volume of data from multiple locations and sources

B2B data B2C data traffic data transactional data third party vendor data macroeconomic data etc Packed with case studies from multiple countries across a variety of industries Win with Advanced Analytics provides a comprehensive framework and applications of how to leverage business analytics big data to outpace the competition **Profit From Your Forecasting Software** Paul Goodwin, 2018-03-22 Go beyond technique to master the difficult judgement calls of forecasting A variety of software can be used effectively to achieve accurate forecasting but no software can replace the essential human component You may be new to forecasting or you may have mastered the statistical theory behind the software s predictions and even more advanced power user techniques for the software itself but your forecasts will never reach peak accuracy unless you master the complex judgement calls that the software cannot make Profit From Your Forecasting Software addresses the issues that arise regularly and shows you how to make the correct decisions to get the most out of your software Taking a non mathematical approach to the various forecasting models the discussion covers common everyday decisions such as model choice forecast adjustment product hierarchies safety stock levels model fit testing and much more Clear explanations help you better understand seasonal indices smoothing coefficients mean absolute percentage error and r squared and an exploration of psychological biases provides insight into the decision to override the software s forecast With a focus on choice interpretation and judgement this book goes beyond the technical manuals to help you truly grasp the more intangible skills that lead to better accuracy Explore the advantages and disadvantages of alternative forecasting methods in different situations Master the interpretation and evaluation of your software s output Learn the subconscious biases that could affect your judgement toward intervention Find expert guidance on testing planning and configuration to help you get the most out of your software Relevant to sales forecasters demand planners and analysts across industries Profit From Your Forecasting Software is the much sought after missing piece in forecasting reference **Project Finance for Business Development** John E. Triantis, 2018-05-08 Raise the skill and competency level of project finance organizations Project Finance for Business Development helps readers understand how to develop a competitive advantage through project finance Most importantly it shows how different elements of project finance such as opportunity screening and evaluation project development risk management and due diligence come together to structure viable and financeable projects which are crucial pieces missing from the current literature Eliminating misconceptions about what is really important for successful project financings this book shows you how to develop structure and implement projects successfully by creating competitive advantage By shedding light on project finance failures it also helps you avoid failures of your own Offers a roadmap for successful financing participant roles and responsibilities and assessing and testing project viability Considers project finance from a broad business development and competitive advantage Provides a strategic decision forecasting perspective Delves deeper than existing treatments of project finance into decisions needed to create and implement effective financing plans Helping readers develop structure and implement projects successfully by creating competitive advantage this book is a useful tool

for project sponsors and developers helping them structure and implement projects by creating competitive advantage The Cloud-Based Demand-Driven Supply Chain Vinit Sharma, 2018-11-06 It s time to get your head in the cloud In today s

business environment more and more people are requesting cloud based solutions to help solve their business challenges So how can you not only anticipate your clients needs but also keep ahead of the curve to ensure their goals stay on track With the help of this accessible book you ll get a clear sense of cloud computing and understand how to communicate the benefits drawbacks and options to your clients so they can make the best choices for their unique needs Plus case studies give you the opportunity to relate real life examples of how the latest technologies are giving organizations worldwide the opportunity to thrive as supply chain solutions in the cloud Demonstrates how improvements in forecasting collaboration and inventory optimization can lead to cost savings Explores why cloud computing is becoming increasingly important Takes a close look at the types of cloud computing Makes sense of demand driven forecasting using Amazon's cloud Whether you work in management business or IT this is the dog eared reference you ll want to keep close by as you continue making sense of the Anti-Money Laundering Transaction Monitoring Systems Implementation Derek Chau, Maarten van Dijck Nemcsik, 2020-12-08 Effective transaction monitoring begins with proper implementation Anti Money Laundering Transaction Monitoring Systems Implementation provides comprehensive guidance for bank compliance and IT personnel tasked with implementing AML transaction monitoring Written by an authority on data integration and anti money laundering technology this book offers both high level discussion of transaction monitoring concepts and direct clarification of practical implementation techniques All transaction monitoring scenarios are composed of a few common elements and a deep understanding of these elements is the critical factor in achieving your goal without delving into actual code this guide provides actionable information suitable for any AML platform or solution to help you implement effective strategies and ensure regulatory compliance for your organization Transaction monitoring is increasingly critical to banking and business operations and the effectiveness of any given solution is directly correlated to its implementation This book provides clear guidance on all facets of AML transaction monitoring from conception to implementation to help you Detect anomalies in the data Handle known abnormal behavior Comply with regulatory requirements Monitor transactions using various techniques Regulators all over the world are requiring banks and other companies to institute automated systems that combat money laundering With many variables at play on both the transaction side and the solution side of the equation a solid understanding of AML technology and its implementation is the most critical factor in successful detection Anti Money Laundering Transaction Monitoring Systems Implementation is an invaluable resource for those tasked with putting these systems in place providing clear discussion and practical implementation guidance **IMP Connections** John Wubbel, 2017-10-23 Achieve best in class metrics and get more from your data with JMP JMP Connections is the small and medium sized business owner s guide to exceeding customer expectations by getting more out of your data using JMP

Uniquely bifunctional this book is divided into two parts the first half of the book shows you what JMP can do for you You ll discover how to wring every last drop of insight out of your data and let JMP parse reams of raw numbers into actionable insight that leads to better strategic decisions You ll also discover why it works so well clear explanations break down the Connectivity platform and metrics in business terms to demystify data analysis and JMP while giving you a macro view of the benefits that come from optimal implementation The second half of the book is for your technical team demonstrating how to implement specific solutions relating to data set development and data virtualization In the end your organization reduces Full Time Equivalents while increasing productivity and competitiveness JMP is a powerful tool for business but many organizations aren t even scratching the surface of what their data can do for them This book provides the information and technical guidance your business needs to achieve more Learn what a JMP Connectivity Platform can do for your business Understand Metrics on Demand Real Time Metrics and their implementation Delve into technical implementation with information on configuration and management version control data visualization and more Make better business decisions by getting more and better information from your data Business leadership relies on good information to make good business decisions but what if you could increase the quality of the information you receive while getting more of what you want to know and less of what you don t need to know How would that affect strategy operations customer experience and other critical areas JMP can help with that and JMP Connections provides real actionable guidance on getting more out of JMP

Predictive Business Analytics Lawrence Maisel, Gary Cokins, 2013-10-07 Discover the breakthrough tool your company can use to make winning decisions This forward thinking book addresses the emergence of predictive business analytics how it can help redefine the way your organization operates and many of the misconceptions that impede the adoption of this new management capability Filled with case examples Predictive Business Analytics defines ways in which specific industries have applied these techniques and tools and how predictive business analytics can complement other financial applications such as budgeting forecasting and performance reporting Examines how predictive business analytics can help your organization understand its various drivers of performance their relationship to future outcomes and improve managerial decision making Looks at how to develop new insights and understand business performance based on extensive use of data statistical and quantitative analysis and explanatory and predictive modeling Written for senior financial professionals as well as general and divisional senior management Visionary and effective Predictive Business Analytics reveals how you can use your business s skills technologies tools and processes for continuous analysis of past business performance to gain forward looking insight and drive business decisions and actions Fraud Analytics Using Descriptive, Predictive, and Social Network Techniques Bart Baesens, Veronique Van Vlasselaer, Wouter Verbeke, 2015-07-27 Detect fraud earlier to mitigate loss and prevent cascading damage Fraud Analytics Using Descriptive Predictive and Social Network Techniques is an authoritative quidebook for setting up a comprehensive fraud detection analytics solution Early detection is a key factor in

mitigating fraud damage but it involves more specialized techniques than detecting fraud at the more advanced stages This invaluable guide details both the theory and technical aspects of these techniques and provides expert insight into streamlining implementation Coverage includes data gathering preprocessing model building and post implementation with comprehensive guidance on various learning techniques and the data types utilized by each These techniques are effective for fraud detection across industry boundaries including applications in insurance fraud credit card fraud anti money laundering healthcare fraud telecommunications fraud click fraud tax evasion and more giving you a highly practical framework for fraud prevention It is estimated that a typical organization loses about 5% of its revenue to fraud every year More effective fraud detection is possible and this book describes the various analytical techniques your organization must implement to put a stop to the revenue leak Examine fraud patterns in historical data Utilize labeled unlabeled and networked data Detect fraud before the damage cascades Reduce losses increase recovery and tighten security The longer fraud is allowed to go on the more harm it causes It expands exponentially sending ripples of damage throughout the organization and becomes more and more complex to track stop and reverse Fraud prevention relies on early and effective fraud detection enabled by the techniques discussed here Fraud Analytics Using Descriptive Predictive and Social Network Techniques helps you stop fraud in its tracks and eliminate the opportunities for future occurrence Harness Oil and Gas Big Data with Analytics Keith R. Holdaway, 2014-05-05 Use big data analytics to efficiently drive oil and gas exploration and production Harness Oil and Gas Big Data with Analytics provides a complete view of big data and analytics techniques as they are applied to the oil and gas industry Including a compendium of specific case studies the book underscores the acute need for optimization in the oil and gas exploration and production stages and shows how data analytics can provide such optimization This spans exploration development production and rejuvenation of oil and gas assets The book serves as a guide for fully leveraging data statistical and quantitative analysis exploratory and predictive modeling and fact based management to drive decision making in oil and gas operations This comprehensive resource delves into the three major issues that face the oil and gas industry during the exploration and production stages Data management including storing massive quantities of data in a manner conducive to analysis and effectively retrieving backing up and purging data Quantification of uncertainty including a look at the statistical and data analytics methods for making predictions and determining the certainty of those predictions Risk assessment including predictive analysis of the likelihood that known risks are realized and how to properly deal with unknown risks Covering the major issues facing the oil and gas industry in the exploration and production stages Harness Big Data with Analytics reveals how to model big data to realize efficiencies and business benefits **Artificial Intelligence for Marketing** Jim Sterne, 2017-08-02 A straightforward non technical guide to the next major marketing tool Artificial Intelligence for Marketing presents a tightly focused introduction to machine learning written specifically for marketing professionals This book will not teach you to be a data scientist but it does explain

how Artificial Intelligence and Machine Learning will revolutionize your company's marketing strategy and teach you how to use it most effectively Data and analytics have become table stakes in modern marketing but the field is ever evolving with data scientists continually developing new algorithms where does that leave you How can marketers use the latest data science developments to their advantage This book walks you through the need to know aspects of Artificial Intelligence including natural language processing speech recognition and the power of Machine Learning to show you how to make the most of this technology in a practical tactical way Simple illustrations clarify complex concepts and case studies show how real world companies are taking the next leap forward Straightforward pragmatic and with no math required this book will help you Speak intelligently about Artificial Intelligence and its advantages in marketing Understand how marketers without a Data Science degree can make use of machine learning technology Collaborate with data scientists as a subject matter expert to help develop focused use applications Help your company gain a competitive advantage by leveraging leading edge technology in marketing Marketing and data science are two fast moving turbulent spheres that often intersect that intersection is where marketing professionals pick up the tools and methods to move their company forward Artificial Intelligence and Machine Learning provide a data driven basis for more robust and intensely targeted marketing strategies and companies that effectively utilize these latest tools will reap the benefit in the marketplace Artificial Intelligence for Marketing provides a nontechnical crash course to help you stay ahead of the curve Enhance Oil and Gas Exploration with Data-Driven Geophysical and Petrophysical Models Keith R. Holdaway, Duncan H. B. Irving, 2017-09-28 Leverage Big Data analytics methodologies to add value to geophysical and petrophysical exploration data Enhance Oil Gas Exploration with Data Driven Geophysical and Petrophysical Models demonstrates a new approach to geophysics and petrophysics data analysis using the latest methods drawn from Big Data Written by two geophysicists with a combined 30 years in the industry this book shows you how to leverage continually maturing computational intelligence to gain deeper insight from specific exploration data Case studies illustrate the value propositions of this alternative analytical workflow and in depth discussion addresses the many Big Data issues in geophysics and petrophysics From data collection and context through real world everyday applications this book provides an essential resource for anyone involved in oil and gas exploration Recent and continual advances in machine learning are driving a rapid increase in empirical modeling capabilities This book shows you how these new tools and methodologies can enhance geophysical and petrophysical data analysis increasing the value of your exploration data Apply data driven modeling concepts in a geophysical and petrophysical context Learn how to get more information out of models and simulations Add value to everyday tasks with the appropriate Big Data application Adjust methodology to suit diverse geophysical and petrophysical contexts Data driven modeling focuses on analyzing the total data within a system with the goal of uncovering connections between input and output without definitive knowledge of the system's physical behavior. This multi faceted approach pushes the boundaries of conventional modeling and brings diverse

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