# **Proposal Letters**

# Components of a good letter proposal:

# Ask for the gift:

The letter should begin with a reference to your prior contact with the funder, if any. State why you are writing and how much funding is required from the particular foundation.

#### Describe the need:

In a much abbreviated manner, tell the funder why there is a need for this project, piece of equipment, etc.

#### Explain what you will do:

Just as you would in a fuller proposal, provide enough detail to pique the funder's interest. Describe precisely what will take place as a result of the grant.

### Provide agency data:

Help the funder know a bit more about your organization by including your mission statement, brief description of programs offered, number of people served, and staff, volunteer and board data, if appropriate.

#### Include appropriate budget data:

Even a letter request may have a budget that is a half page long. Decide if this information should be incorporated into the letter or in a separate attachment. Whichever course you choose, be sure to indicate the total cost of the project. Discuss future funding only if the absence of this information will raise questions.

# **Sample Letter For Selling Advertising Space**

**Yi-Tong Ma** 

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Advertising Fortnightly ,1927 Professional Pursuits Catherine W. Zipf,2007 Zipf focuses on five gifted women in various parts of the country In San Diego Hazel Wood Waterman parlayed her Arts and Crafts training into a career in architecture Cincinnati s Mary Louise McLaughlin expanded on her interest in Arts and Crafts pottery by inventing new ceramic technology New York s Candace Wheeler established four businesses that used Arts and Crafts production to help other women earn a living In Syracuse both Adelaide Alsop Robineau and Irene Sargent were responsible for disseminating Arts and Crafts related information through the movement s publications Each woman s story is different but each played an important part in the creation of professional opportunities for women in a male dominated society The Literary Digest Edward Jewitt Wheeler, Isaac Kaufman Funk, William Seaver Woods, Arthur Stimson Draper, Wilfred John Funk, 1920 Ad Sense , 1901

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