

ANNUAL SALES REP ACTIVITY REPORT TEMPLATE

YEAR: 2020 REPORT PREPARED BY: Julie L. SIGNATURE: _____

SALESPERSONS ACCOUNTED FOR IN THIS REPORT

Kathy M., Sales Representative
Karen E., Sales Representative
Brian M., Sr. Sales Representative
Cathy G., Assistant Sales Coordinator
Toshia P., Sr. Sales Representative
Kathleen P., Sales Representative

SALES ACTIVITY SUMMARY

Note: Open to controls for reports below. Summary data from the controls reports will appear in this Summary data (as indicated)

MONTH	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	ANNUAL TOTALS
Outbound Calls	342	441	408	397	441	475	408	408	398	370	390	402	4912
Sales Visits	333	441	398	321	418	475	448	370	378	370	401	378	4756
Total units Sold	339	337	402	321	338	402	398	374	348	333	404	398	4594
Total Sales Amount	\$ 35,490	\$ 48,337	\$ 39,444	\$ 33,599	\$ 48,337	\$ 53,554	\$ 35,490	\$ 31,247	\$ 30,490	\$ 30,490	\$ 35,490	\$ 35,490	\$ 417,870

SALES CALLS PER SALE REPRESENTATIVE

Outbound Calls	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	ANNUAL TOTALS
Kathy	98	94	88	94	97	98	94	88	74	98	74	98	1000
Karen	54	79	78	48	78	84	94	48	47	54	98	98	808
Brian	44	78	65	54	49	48	48	47	48	48	98	98	788
Cathy	34	54	54	54	48	78	54	54	74	48	54	78	714
Toshia	48	48	48	48	78	84	48	84	44	37	54	48	714
Kathleen	47	74	78	78	88	98	88	47	77	47	48	47	817
Total number of Calls	342	441	408	397	441	475	408	408	398	370	390	402	4912

SALES VISITS PER SALE REPRESENTATIVE

Sales Visits	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	ANNUAL TOTALS
Kathy	98	94	88	94	97	98	94	88	47	98	74	98	948
Karen	54	79	78	54	82	84	94	48	47	54	98	98	788
Brian	44	78	65	47	54	48	48	47	48	48	98	98	718
Cathy	34	54	54	54	48	78	54	54	74	48	54	78	714
Toshia	48	48	48	48	78	84	48	84	44	37	54	48	714
Kathleen	47	74	78	78	88	98	88	47	77	47	48	47	742
Total number of Visits	333	441	398	321	418	475	448	370	378	370	401	378	4756

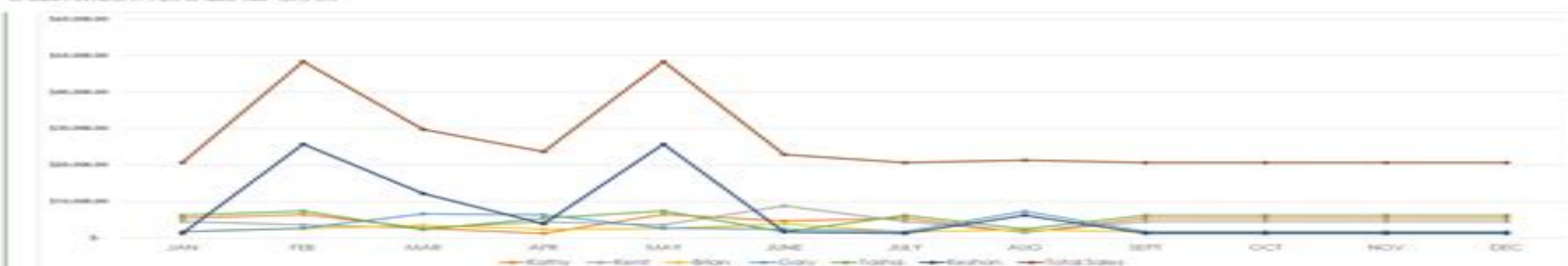
UNITS SOLD PER SALE REPRESENTATIVE

Units Sold	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	ANNUAL TOTALS
Kathy	39	58	54	54	57	48	54	58	47	48	74	52	788
Karen	38	54	48	34	52	54	47	44	32	54	100	48	748
Brian	44	78	47	54	12	54	38	21	47	48	58	84	478
Cathy	17	54	54	54	48	78	54	44	74	54	58	78	800
Toshia	39	37	47	48	78	84	48	84	39	33	47	47	732
Kathleen	34	58	78	33	88	11	21	47	11	47	48	11	488
Total units Sold	339	337	402	321	338	402	398	374	348	333	404	398	4594

SALES AMOUNT PER SALES REP

Sales Amount	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	ANNUAL TOTALS
Kathy	\$ 3,490.00	\$ 4,833.70	\$ 3,944.40	\$ 3,359.90	\$ 4,833.70	\$ 5,355.40	\$ 3,549.00	\$ 3,124.70	\$ 3,049.00	\$ 3,049.00	\$ 3,549.00	\$ 3,549.00	\$ 41,787.00
Karen	\$ 4,833.70	\$ 4,833.70	\$ 3,944.40	\$ 3,359.90	\$ 3,490.00	\$ 5,788.00	\$ 4,200.00	\$ 3,490.00	\$ 4,833.70	\$ 4,833.70	\$ 4,833.70	\$ 4,833.70	\$ 51,447.00
Brian	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,359.90	\$ 3,359.90	\$ 3,359.90	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 34,444.00
Cathy	\$ 1,795.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 3,490.00	\$ 38,559.00
Toshia	\$ 4,200.00	\$ 3,490.00	\$ 3,359.90	\$ 3,490.00	\$ 5,497.00	\$ 3,490.00	\$ 3,490.00	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00	\$ 45,594.00
Kathleen	\$ 1,200.00	\$ 3,490.00	\$ 12,134.00	\$ 3,359.90	\$ 3,359.90	\$ 3,490.00	\$ 1,832.00	\$ 1,200.00	\$ 4,234.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 32,492.00
Total Sales	\$ 20,490.00	\$ 48,337.00	\$ 39,444.00	\$ 33,599.00	\$ 48,337.00	\$ 53,554.00	\$ 35,490.00	\$ 31,247.00	\$ 30,490.00	\$ 30,490.00	\$ 35,490.00	\$ 35,490.00	\$ 417,870.00

SALES AMOUNT PER SALES REP CHART



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United States. Congress



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Semiannual Report to the Congress United States. General Services Administration. Office of Inspector General,1990

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United States Reports United States. Supreme Court,1901 The Texas Criminal Reports Texas. Court of Criminal Appeals,1917 Daily Consular and Trade Reports ,1926 **The Texas criminal reports** ,1917 **The Lawyers Reports Annotated** ,1910 The Encyclopedic Digest of Alabama Reports Thomas Johnson Michie,1917 **Annual Report** Oklahoma Corporation Commission,1928 **Index-digest-analysis of Decisions Under the Interstate Commerce Commission Act** United States. Interstate Commerce Commission,1936 Miscellaneous Reports. Cases Decided in the Courts of Record of the State of New York Other Than the Court of Appeals and the Appellate Division of the Supreme Court New York (State). Courts,1900 Cases decided in the courts of record of the state of New York other than the Court of Appeals and the Appellate Division of the Supreme Court including the Appellate Term of the Supreme Court for the hearing of appeals from the City Court of the city of New York and the Municipal Court of the city of New York special terms and trial terms of the Supreme Court City Court of the city of New York the Court of general sessions of the peace in and for the city and county of New York county courts and the Surrogates Courts varies slightly **To Enlarge the Powers of United States Commissioners and to Amend Title 2 of the National Prohibition Act** United States. Congress. House. Committee on the Judiciary,1930 The Miscellaneous Reports New York (State). Superior Court (New York),1900

Empire of Pain Patrick Radden Keefe,2021-04-13 NEW YORK TIMES BESTSELLER A NEW YORK TIMES NOTABLE BOOK OF THE YEAR A grand devastating portrait of three generations of the Sackler family famed for their philanthropy whose fortune was built by Valium and whose reputation was destroyed by OxyContin From the prize winning and bestselling author of Say Nothing A real life version of the HBO series Succession with a lethal sting in its tail a masterful work of narrative reportage Laura Miller Slate The history of the Sackler dynasty is rife with drama baroque personal lives bitter disputes over estates fistfights in boardrooms glittering art collections Machiavellian courtroom maneuvers and the

calculated use of money to burnish reputations and crush the less powerful The Sackler name has adorned the walls of many storied institutions Harvard the Metropolitan Museum of Art Oxford the Louvre They are one of the richest families in the world but the source of the family fortune was vague until it emerged that the Sacklers were responsible for making and marketing a blockbuster painkiller that was the catalyst for the opioid crisis Empire of Pain is the saga of three generations of a single family and the mark they would leave on the world a tale that moves from the bustling streets of early twentieth century Brooklyn to the seaside palaces of Greenwich Connecticut and Cap d'Antibes to the corridors of power in Washington D C It follows the family's early success with Valium to the much more potent OxyContin marketed with a ruthless technique of co-opting doctors influencing the FDA downplaying the drug's addictiveness Empire of Pain chronicles the multiple investigations of the Sacklers and their company and the scorched earth legal tactics that the family has used to evade accountability A masterpiece of narrative reporting Empire of Pain is a ferociously compelling portrait of America's second Gilded Age a study of impunity among the super elite and a relentless investigation of the naked greed that built one of the world's great fortunes Lawyers' Reports Annotated ,1911 **Reports and Documents** United States. Congress,1969

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In an electronic era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Sales Rep Prosecute Report Complaint Samples**," compiled by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we will delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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