

# SALESMANSHIP: THE SEED

BASIC SALES COMPETENCY  
TRAINING MANUAL

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SHAIBU

# Salesmanship The Seed Basic Sales Competency Training Manual

**BM King**



**Salesmanship The Seed Basic Sales Competency Training Manual:**

*Agricultural Education Instructional Materials* Ohio State University. Center for Vocational and Technical Education, 1972

**Agricultural Education** ,1972     Successful Seed Programs Johnson E. Douglas, 2019-07-11 This book provides the administrator with a basic reference for assessing the stage of development of the seed program identifying needs developing plans and taking actions necessary to build a successful seed program to help managers and leaders to plan and implement successful activities     **Executives Service Bulletin** ,1936     Resources in Education ,1991-10

**Bibliography of Agriculture with Subject Index** ,1988-10     **Agricultural Education Magazine** ,1965

**National Stockman and Farmer** ,1901     **Kimball's Dairy Farmer** ,1926     **The Genesee Farmer** ,1838     **The Publishers' Circular and Booksellers' Record** ,1928     **Friends' Intelligencer** ,1865     **American Agriculturist** ,1902     **The Breeder's Gazette** ,1893     **The Pacific Rural Press** ,1916     *Farmer's Advocate and Home Journal* ,1918  
*Prairie Farmer* ,1911     **The Agricultural Gazette and Modern Farming** ,1911     The American Florist ,1924  
American Fertilizer ,1940

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leaders if the symbol has a leader click once to place the leader then click a second time to place the symbol multiple leaders while dragging the symbol and before placing it press ctrl the note stops moving and a second leader is added while still

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what is surface finish or surface texture the surface finish also defined as surface texture or surface topography is the nature of a surface it comprises the small local deviations of a surface from the perfectly flat ideal a true plane surface finish surface texture

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sep 20 2021 roughness is the most commonly specified measured and calculated aspect of surface finish and many people use the term surface finish to only describe roughness surface finish symbols the basic surface finish symbol is a checkmark with the point resting on the surface to be specified

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conventional method for designing surface finish as per is 696 surface texture specified by indicating the following a roughness value i e ra value in mm b machining allowance in mm c sampling length or instrument cut off length in mm d machining production method and e direction of lay in the symbol form as x m c r

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for jis symbols specify roughness ra roughness rz rmax for gost symbols you can also select use for notation displays the surface finish symbol 0 5 times larger than the default size add default symbol displays the default surface finish symbol in parentheses format use document font

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bs en iso 1302 2002 geometrical product specifications gps indication of surface texture in technical product documentation for notes on surface roughness use link surface roughness notes the symbol indicates the surface finish requirements and shows a machining allowance requirement of 3mm on all surfaces

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let s take a look how the jis defines each type of plating such as chrome plating and zinc plating the jis defines the types grades and symbols for electro galvanizing as shown in the table below

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1 positions of auxiliary symbols for surface symbol a surface roughness value cut off value or reference length machining method grain direction surface undulation etc are indicated around the surface symbol as shown in fig 1 below fig 1 positions of auxiliary symbols

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surface symbol symbol indicating a surface where removal processes are prohibited symbol indicating a surface that requires a removal process examples of indicating the ra upper limit a b c example of indicating grain direction examples of indicating

ra upper limit and lower limit a b examples of indicating the machining method

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jan 6 2021 the basic surface finish symbol is a check mark with the point resting on the surface to be specified variations of this symbol provide additional instructions as described in the table below figure 5 surface finish symbols basics

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surface finish symbols you can specify the surface texture of a part face by using a surface finish symbol you can select the face in a part assembly or drawing document surface finish symbols are formed by combining the symbol and lay direction direction of lay

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to open the surface finish propertymanager do one of the following insert a new surface finish symbol click surface finish on the annotation toolbar or click insert annotations surface finish symbol select an existing surface finish symbol

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may 12 2020 it is suggested to indicate the surface roughness on drawing by symbols the bis recommended symbols for indicating the surface finish are shown in table a for the roughness values greater than 25µm the symbol is used for roughness value less than 25µm the equilateral triangular symbol is used

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use the toolbox surface finish symbol dialog box to configure the surface finish symbols you add to drawings to open the toolbox surface finish symbols dialog box do one of the following click surface finish symbols mechanical toolbox toolbar

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