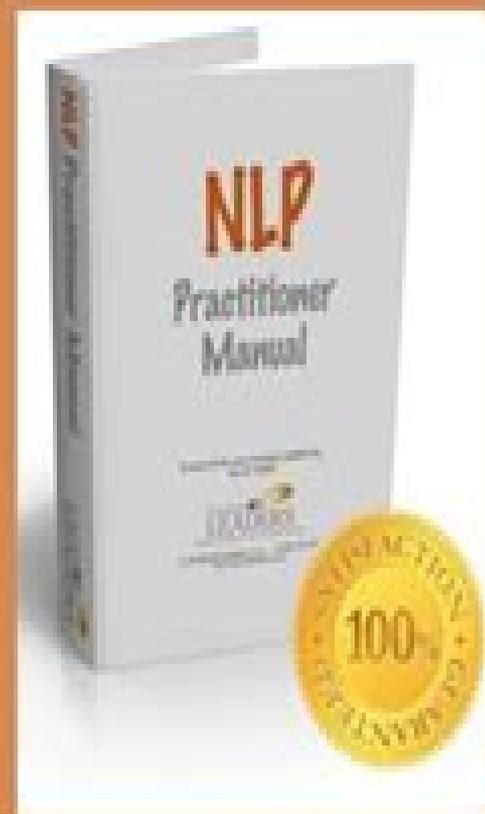


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Since its Californian beginnings a generation ago Neurolinguistic Programming NLP has won world wide recognition as probably the most powerful set of tools available for improving communication thinking and problem solving Derived from the study of leading practitioners in fields as disparate as psychotherapy and selling NLP is now used extensively in business management human resource development and sport Dr Alder s Handbook brings together in one volume the ideas and skills involved in applying NLP to achieve superior

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Handbook of NLP Harry Adler,2002 A comprehensive handbook delivering specialised practical information for anyone interested in using NLP The Handbook is pitched at professional communicators including trainers managers professionals communicating one to one eg executive coaches consultants mentors negotiators etc and senior salespeople and key account executives Part 1 provides details of the components of NLP while Part 2 details its applications

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coaching Its three parts cover The theoretical traditions underpinning coaching such as cognitive behavioural Gestalt and existential Contexts and genres such as life executive peer team and career coaching Professional issues such as ethics supervision continuing professional development standards and mental health issues Written by leading international authors each chapter makes links between theory and practice and includes discussion questions to facilitate reflection on the topic further reading suggestions and case studies This new edition includes completely revised and updated chapters throughout an additional emphasis on cross cultural coaching and new chapters on Health and Wellness Coaching and Researching Coaching The handbook is a unique resource that has helped thousands of practitioners and trainees from a variety of professions and multi disciplinary backgrounds including health education business and management and psychology throughout their coaching career

Theory and Practice of NLP Coaching Bruce Grimley, 2012-12-18 Inspiring stimulating and immensely rich Bruce takes NLP in Coaching to an entirely new dimension building on the giants before him Katherine Tulpa Global CEO Association for Coaching I recommend this book whole heartedly to any coach who wishes to update their knowledge and understanding of NLP and coaching Prof Dr Karl Nielsen IN President Immensely readable and well researched No NLP practitioner wanting to develop the field further should be without it Dr Jane Mathison formerly research officer in NLP University of Surrey Are you struggling with the complexities of Neuro Linguistic Programming NLP You ve come to the right place This book demystifies NLP providing a practical guide to understanding the psychological theories principles and research that underpin the approach Packed with practical hints and tips case studies and exercises the book introduces and explores What NLP coaching actually is The general theories and principles that underpin the NLP approach How theory translates into practice The research evidence that says NLP coaching really works This is an essential companion for trainees coaches psychologists and professionals from all walks of life indeed anyone wanting to develop their knowledge and practical skills in this increasingly popular approach Bruce Grimley is Managing Director of Achieving Lives Ltd an Associate Fellow of the British Psychological Society and the UK President of the International Association of NLP Institutes and Coaching Institutes

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The User's Manual for the Brain Bob G. Bodenhamer, L. Michael Hall, 2001-01-01 Hall and Bodenhamer follow the success of Volume I with a book that introduces the new advances in the field of Neuro Linguistic Programming NLP and put together comprehensive information for attaining the Master's level

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