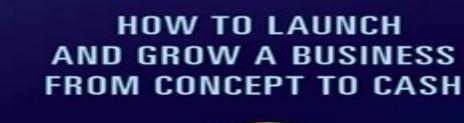
SIND START JUMP START YOUR BUSINESS





MICHAEL PARRISH DUDELL

with contributions from MARK CUBAN,
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DAYMOND JOHN, and KEVIN O'LEARY

Shark Tank Jump Start Your Business

Michael Parrish Dudell

Shark Tank Jump Start Your Business:

Shark Tank Jump Start Your Business Michael Parrish DuDell,2013-11-05 From the ABC hit show Shark Tank this book filled with practical advice and introductions from the Sharks themselves will be the ultimate resource for anyone thinking about starting a business or growing the one they have Full of tips for navigating the confusing world of entrepreneurship the book will intersperse words of wisdom with inspirational stories from the show Throughout the book readers will learn how to Determine whether they re compatible with the life of a small business owner shape a marketable idea and craft a business model around it plan for a launch run a business without breaking the bank or burning themselves out create a growth plan that will help them handle and harness success and pitch an idea or business plan like a pro Responding to the fans curiosity about past show contestants readers will also find approximately 10 Where Are They Now boxes in which they learn what happened to some of the most asked about and or most popular guests ever to try their luck in front of the Sharks and what they learned in the process Shark Tank Michael DuDell Parrish, 2013 From the ABC hit show Shark Tank this book filled with practical advice and introductions from the Sharks themselves will be the ultimate resource for anyone thinking about starting a business or growing the one they have Full of tips for navigating the confusing world of entrepreneurship the book will intersperse words of wisdom with inspirational stories from the show Throughout the book readers will learn how to Determine whether they re compatible with the life of a small business owner Shape a marketable idea and craft a business model around it Plan for a launch Run a business without breaking the bank or burning themselves out Create a growth plan that will help them handle and harness success Pitch an idea or business plan like a pro Responding to the fans curiosity about past show contestants readers will also find approximately 10 Where Are They Now boxes in which they learn what happened to some of the most asked about and or most popular quests ever to try their luck in front of the Sharks and what they learned in the process **Shark Tank Secrets to Success** Michael Parrish DuDell,2016-05-03 Second book tied to the Shark Tank show on ABC Entertaining Entrepreneurs Daniel Horowitz, 2020-09-29 The Great Recession threatened the well being of tens of millions of Americans dramatically weakened the working class hollowed out the middle class and strengthened the position of the very wealthy Against this backdrop the hit reality show Shark Tank premiered in 2009 Featuring ambitious entrepreneurs chasing support from celebrity investors the show offered a version of the American Dream that still seemed possible to many where a bright idea and a well honed pitch could lift a bootstrap business to new heights of success More than a decade later Shark Tank still airs regularly on multiple networks and its formula has sparked imitators everywhere from elite universities to elementary school classrooms In Entertaining Entrepreneurs Daniel Horowitz shows how Shark Tank s version of entrepreneurship disguises and distorts the opportunities and traps of capitalism Digging into today s cult of the entrepreneur Horowitz charts its rise from the rubble of economic crisis and its spread as a mainstay of American culture and he explores its flawed view of what it really

takes to succeed in business Horowitz offers more than a look at one television phenomenon He is the perfect guide to the portrayal of entrepreneurship in business school courses pitch competitions popular how to books and scholarly works as well as the views of real world venture capitalists Entrepreneurial You Dorie Clark, 2017-10-03 What does it take to create the career you want It's no secret that the world of work has changed and we're shifting toward an ever more entrepreneurial self reliant work from wherever you are economy That can be a liberating force and many professionals dream of becoming independent whether by starting their own businesses becoming consultants or freelancers or developing a sideline But there s a major obstacle professionals face when they contemplate taking the leap how to actually make money doing what they love You may have incredible talent and novel ideas but figuring out how to get started building your reputation in a new realm developing multiple revenue streams and bringing in a steady flow of new clients can be a daunting prospect Dorie Clark a successful entrepreneur and author has done it all And in Entrepreneurial You she provides a blueprint for professional independence with insights and advice on building your brand monetizing your expertise and extending your reach and impact online In short engaging chapters she outlines the necessary elements and concrete tactics for entrepreneurial success She shares the stories of entrepreneurs of all kinds from consultants and coaches to podcasters bloggers and online marketers who have generated six and seven figure incomes This book will be your hands on guide to building a portfolio of revenue streams both traditional and online so that you can liberate yourself financially and shape your own career destiny The Ultimate Freelancer's Guidebook Yuwanda Black, 2016-09-02 The definitive resource for a new generation of freelancers Freelance writer internet marketer and mobile entrepreneur Yuwanda Black specializes in helping young freelancers build a business and live the freelance life and in The Ultimate Freelancer's Guidebook she gives you the tools you need to be successful in the ever growing freelance market Whether you re just starting out or looking to grow and expand you ll learn how to Break into the freelance market Find the best paying jobs Negotiate a contract Build a brand Create a strong online presence and portfolio You ll also learn how to build your reputation in the freelance market form long lasting professional relationships and start taking control of your own employment destiny and success

Creating Unicorns with Simple Innovations Jorge, Magda Pereira, Nadiia Nikitina, 2025-05-29 The untold story creating simple high value innovations This book presents a five step method to create high worth non technical innovations through Focus on simplicity which as said is the ultimate sophistication Opportunities that come to us instead of having actively to look for them Adapting solutions already in use elsewhere rather than constructing them anew Testing consumers actions and emotions in lieu of words or thoughts and finally Entering the market in an inexpensive way and with minimal risk Examples are numerous Some are unicorns valued at one or more billion dollars Spanx Rent the Runway Dollar Shave Club GymShark Gousto Athletic Greens Havaianas etc Others are in the multitude of millions Knix Drop Stop Pouchee Lisa Gable Accessories Readerest SafeGrabs Chawel and so on This book presents what is common among hundreds of such innovations

shared by all in a sequence of steps called the PISA method So in a certain sense this book was written by those entrepreneurs who achieved financial independence and changed the lives of others by solving complexity through simplicity That is the quiet revolution underway which falls below the radar and therefore is an untold story Smart Strategies for Turning an Idea into a Product or Service Jennifer Swanson,2014-07-15 Turning an idea into a product or service takes dedication and perseverance but the best part is anyone can do it This savvy volume presents practical ways for becoming an entrepreneur and starting a business including researching ideas products and services as well as compiling a business plan and details to include in it market research and testing calculating start up costs finding funds for investment in the business keeping costs under control patent protection insurance manufacturing costs and building on service licensing hiring employees advertising including Internet marketing keeping up with demand and maintaining focus on a thriving business

The Main Street Vegan Academy Cookbook Victoria Moran, JL Fields, 2017-12-19 When someone goes vegan on Park Avenue or Beverly Drive they have a private chef and a personal assistant to do the troubleshooting When we make the shift on Main Street we could use some help too For nearly six years acclaimed author speaker podcaster and Main Street Vegan Academy director Victoria Moran has trained individuals to become vegan lifestyle coaches and educators Now Victoria has teamed up with one her Academy alums turned faculty member cookbook author culinary instructor and radio host IL Fields to bring that very same coaching to you In The Main Street Vegan Academy Cookbook Victoria and JL along with over a hundred certified vegan lifestyle coaches join you in the kitchen as you discover more than 100 of their favorite plant sourced recipes Whether you re new to the diet or a seasoned plant based eater vegan or just veg curious their tips tricks shortcuts and strategies will transform your cooking your eating and your life Inside you ll find wholesome delectable and accessible recipes like PB it s a complete guide to going vegan from FAQs troubleshooting and menu plans to inspiration and innovations for navigating the culinary nutritional and social landscape of plant based eating Embrace a healthier more compassionate you with Victoria JL and the rest of the Main Street Vegan Academy coaches by your side **Teach Yourself** VISUALLY Fire Tablets Elaine Marmel, 2014-11-24 A guide to getting the most out of your Fire tablet Learn to find and read new bestsellers through the Kindle app browse the app store to find top games surf the web send e mail shop online and Business Strategy Success Principles Paul Arnold, 2022-04-05 Business Strategy Success Principles outlines 20 more essential principles for entrepreneurs and small business owners to apply in order to operate a focused strategic and efficient business Shark Tank Michael Parrish Dudell ,2015-07-01 Shark Tank Como desenvolver um neg cio do conceito ao lucro Baseado em O Lago dos Tubar es Shark Tank sucesso televisivo da ABC este livro repleto de conselhos pr ticos e com notas introdut rias dos pr prios Tubar es um recurso precioso para quem pensa criar uma empresa ou para quem quer expandir o seu neg cio Com in meras dicas de orienta o no mundo confuso do empreendedorismo o livro mistura palavras de sabedoria com hist rias motivadoras retiradas do programa Da primeira ltima p gina o leitor aprender a Determinar se ser compat vel

com a vida de propriet rio de pequena empresa Moldar uma ideia exegu vel e criar um modelo negocial em torno dela Planear o lan amento Gerir uma empresa sem ficar falido ou sem ficar fisicamente esgotado Criar um plano de crescimento que ajude a lidar com o sucesso e a potenci lo Apresentar uma ideia ou plano negocial como um profissional Respondendo curiosidade dos f s acerca de participantes passados no concurso os leitores encontrar o tamb m cerca de dez caixas Que feito deles em que ficar o a saber o que aconteceu a alguns dos participantes mais populares que tentaram a sorte diante dos Tubar es descobrindo o que aprenderam no processo 6 Building Blocks for Successful Innovation Massimo Garbuio, Moritz Dressel, 2019-07-04 Innovation is about ideas that make life better But what does it really take to deliver innovative propositions And what separates companies that drive their industries forward from those that simply talk the talk This book takes you inside the minds of the world's most effective innovators to answer these questions and more In real stories from industries as diverse as healthcare finance technology and telecommunications business leaders reveal what it takes to bring new products and services to life They weigh in on the big debates how to design an innovative organization of diverse voices how to protect and grow ideas so they succeed and how to tune corporate radar to inspiration and turn the signals received into new value An essential resource for leaders aspiring leaders and students of entrepreneurship business management HRM technology and innovation management and design thinking the book enables the reader to Hear from leaders with direct responsibility for innovating in a wide range of industries and learn how they do it See how to structure for innovation gain momentum inside an organization and use ideas to shift companies and industries Gain insight into what innovators look for when they sense the environment and learn to avoid common pitfalls and misconceptions that stop great ideas coming to life Approach innovation in a more balanced way with the 6 Building Blocks helping you prioritize execution and value delivery from inspiration to implementation Khởi nghiệp 4.0 - Kinh Doanh Thông Minh Trong Cách Mang **Công Nghiệp 4.0** Dorie Clark, NXB Lao Động, StreetLib, Kh i Nghi p 4 0 Internet v n n kinh t to n c u ang thay i c n b n m i m tisngth ng nh tcng nh th giicng vic Trcy trong m txh i minternet chacsph sng surng srt kh m t start up nh c nh tranh c v i c c doanh nghi p l n v n m t giai o n nh t nh doanh nghi p non n t s b ch ng l i Tuy th th tr ng gi thay i N n kinh t ang chuy n d ch sang m t m i tr ng t kinh doanh t ch v ch ng ta c th l m vi c b t k n i n o V i s tr gi p c a c ng ngh hi n i v m ng internet m t m nh b n c th th ch th c c th gi i ch nh l th ng i p ch nh c truy n t i trong Kh i nghi p 4 0 T c gi Dorie Clark v i kinh nghi m c a m t nh t v n marketing chi n l c v chuy n gia x y d ng th ng hi u a n cho b n m t b n h ng d n t ng quan c ch t kh i nghi p th ng qua vi c k t h p c c c ng c kinh doanh truy n th ng v hi n i Ban u b n c th ch l m v s th ch nh ng t i video tr n YouTube tolpvchiasccblog podcast Nh ng ludibncthsnh ncvslimindinthuytticcskin doanh nghip doanh nh n t m c to n c u c c l i m i tr gi h ng ngh n y kh ng ch l gi t ng m l m t hi n th c b n c th n m b t th ng qua am m b n b ng nhi n v m t chi n l c v ng ch c Cu n s ch n y Kh i nghi p 4 0 s tr c ti p ch ra cho b n l tr nh T t m ki m m t ch h p d n x y d ng l ng kh n gi ng h n chi ti t c ch nh gi s n ph m v th ng hi u b n cung c p t A n Z m i i u c n bi t kh i nghi p th i c ng ngh s c trong t c ph

m y s c h t n y Cu n s ch c ng ph n t ch ch n th c nh ng kh kh n m c c doanh nh n kh i nghi p tr th ng y p ph i tr n h nh tr nh t o d ng s nghi p t a ra l i khuy n gi p b n c n b ng c c v n th i gian t i ch nh trong th i k b c ngo t Trong m t th gi i c n ho i nghi v nh gi th p ti m n ng c a c c c nh n b t u kinh doanh t nh ng c ng c online v m ng x h i Kh i nghi p 4 0 ch c ch n s v a l ng l c v a l c m nang h ng d n gi p b n nh h nh t ng lai ngh nghi p v t ch t i ch nh H y l m theo c c h ng d n trong s ch t ng b c m t s d ng c c v t d ng b n c s n trong tay ngay tr c m t b n t o ra ngu n thu nh p d i d o v b n v ng Ch ng ta ang chuy n d ch sang m t n n kinh t t kinh doanh t ch v l m vi c b t c u Kinh doanh sinh l i t vi c m nh th ch gi kh ng c n l m t gi c m vi n v ng m l th c t i ngay tr c m t b n T khi Internet b t u b ng n th gi i c nh ng thay i nhanh n ch ng m t Ch ng ta kh m t ng t ng n i i u g m i l s n v o tu n sau hay th ng t i Th gi i c ng vi c c ng ang thay i c nh ng c ng vi c bi n m t v c nh ng c ng vi c m i xu t hi n Ch ng ta ang chuy n d ch sang m t n n kinh t t kinh doanh t ch v l m vi c b t c u Kinh doanh sinh l i t vi c m nh th ch gi kh ng c n l m t gi c m vi n v ng m l th c t i ngay tr c m t b n T c gi Dorie Clark v i kinh nghi m c a m t nh t v n marketing chi n l c v chuy n gia x y d ng th ng hi u a n cho b n m t b n h ng d n t ng guan c ch t kh i nghi p th ng gua vi c k t h p c c c ng c kinh doanh truy n th ng v hi n i Ban u b n c th ch l m v s th ch nh ng t i video tr n YouTube t o l p v chia s c c blog podcast Nh ng l u d i b n c th s nh n c v s l i min din thuy tticcs kin doanh nghip doanh nh ntmctoncucclimitr gih ng ngh n Cunsch Khinghip 40sm ra con ng r ng m nh t ng n nh t d n b n n th c t i Cu n s ch em n m t cu c c ch t n v t duy kinh doanh trong th i i m i m t b n h ng d n chi ti t c ch ti p c n v n d ng v i u ph i nh ng c ng c online c ng nh truy n th ng mang v cho b n l i nhu n d i d o h n bao gi h t Ch a ng ph ng ch m kinh doanh c l p chuy n nghi p k t h p v i nh ng ki n th c s u s c v l i khuy n v x y d ng th ng hi u c nh n y ch c ch n s l l i gi i p ho n h o cho t ng lai c a b t c c i t i b nh nu i d ng ho i b o kinh doanh to l n n o V t c gi Dorie Clark l nh t v n chi n l c marketing c u ph t ng n vi n c a chi n d ch tranh c t ng th ng ng i vi t b i th ng xuy n cho c c t p ch Harvard Business Review Forbes Entrepreneur v blog c a Di n n kinh t th gi i C c nh gi l chuy n gia ph t tri n th ng hi u v l ng i ph t ng n cho c c i t c nh Google Microsoft i h c Yale Fidelity v Ng n h ng th gi i V SAO T I VI T CU N S CH N Y Kh ng ph i ai c ng bi t m t t i c a n n kinh t ng y nay D b n xu t s c n i ti ng v c t n tr ng nh ng ch v y th i th ch a Internet v n n kinh t to n c u h a cho ch ng ta kh n ng ti p c n v i h ng tri u ng i l m vi c c l p v t n h ng ti m n ng thu nh p v h n Nh ng i v i r t nhi u chuy n gia i u n y th t phi th c t Thay vo ch ng ta ang s ng trong m t gi i n i th nh c ng lu n b t ch kh i thu nh p Qua nh ng chuy n i t i g p nhi u chuy n gia xu t s c trong mil nh v c nh ng h v n g p kh kh n trong vi c ki m t m th nh qu x ng ng v i b n th n m nh B n c th t i gi i c th c coi tr ng nh ng n u kh ng th n tr ng v i nh ng quy t nh m b n a ra th r t c th th nh qu b n nh n c s kh ng x ng ng v i c ng s c b n b ra T i sao li nh v y ch ng ta n n l m g o ng c xu h ng ti u c c n y v g t h i th nh qu to l n c a vi c kinh doanh tr l i cho c u h i t i ph ng v n h n 50 doanh nh n th nh c ng nh ng doanh nh n c l p ho c kinh doanh guy m nh v i thu nh p l n t i s u b y th m ch t m con s Cunschnycktnhngium tih ccnhnglikhuyn thi t th cv vi clm th no kinh doanh sinh lit chuyn mn cabnv xy d ng m t doanh nghi p b n v ng ph t tri n m nh m trong n n kinh t m i D b n l ai nh kh i nghi p doanh nh n y kh t khao hay m t chuy n gia tuy n d ng ang t m c ch t i a h a c c l a ch n c a m nh b n c ng s t m th y cho m nh nh ng chi n thu t gi p t ng thu nh

p c ng nh ti p th m ng l c cho c ng vi c b n ang theo u i ng th i m ra nhi u c h i m i cho b n th n Con ng gi p t i vi t cu n s ch n v c m ra n m 2006 khi t i b t u marketing cho chi n l c t v n kinh doanh c a ri ng m nh sau m t th i gian l m nh b o ph t ng n vi n cho chi n d ch tranh c T ng th ng v gi m c i u h nh phi l i nhu n Tr c t i ch th ch l m vi c t i nh v l m cho ch nh m nh M c ti u ch y u c a til c l kinh doanh v em li doanh thu s ng v v y ti nh n h u h t c c kh ch h ng m i t m c v m i l nh v c T i t ng vi t b i ph t bi u cho gi m c m t t ch c phi l i nhu n v i gi 500 l p k ho ch truy n th ng v i gi 1 000 cho c guan ch nh ph c ng v i v s l n bay xuy n n c M t ch c c c bu i o t o cu i tu n nh n c 600 c ng th m ti n v m y bay kh ch h ng c a t i tr r n m c m i l n bay nh v y t i ph i bay tihai ch ng Th t kh ng n ch t n o N m u ti n til m vi c h i h d nh nhi u gi g p g tr c ti p v t m ki m c c doanh nghi p c ng nh ph c v kh ch h ng qua m ng T i gi m b t nh ng d n tr m t p trung x y d ng doanh nghi p b n v ng cho m nh v trong v ng kh ng y m t n m tic thu nh p n nh m c s u con s M c d v y nh ng ti v n m c k t trong nh ng cu c h n g p kh ch h ng ho c t n th i gi tig p h T i m c k t trong c i b y m nh ng doanh nh n hay g p ph i l qu ch t m v o vi c x y d ng doanh nghi p c a m nh t i m c kh ng c th i gian l m vi c kh c ngo i ph c v kh ch h ng T i nh n ra r ng n u c ti p t c i tr n con ng nh hi n t i t i c th ti p t c ph t tri n vi c kinh doanh c a m nh trong nhi u n m t i v c m t cu c s ng tuy t v i T i s tr th nh ng i c v n c tin t ng thay v l ng i c v n tr tu i v c t i v c th c kh ch h ng l nh ng doanh nghi p l m n c l i a ph ng i u ng bu n l t i kh ng c i du l ch nh m nh mong mu n m ng c l i t i lu n b k m h m b i nh ng cu c g p m t kh ch h ng c ng nh k v ng c a kh ch h ng v o vi c t i lu n s n s ng gi nh t i c th gi m b t c i n y tr l i micucin thoicah Vvykckhil mvicchoch nh m nh tivn kh nghcmth y thoimiTimun tchaiiuth nh t n ngt m kh ch h ng c a m nh l m vi c v i c c c ng ty l n h n c nhi u v n h n th hai gi i tho t b n th n kh i p l c v m t tr ch nhi m h ng ng y v i kh ch h ng v x y d ng m t doanh nghi p ki u m u kh ng r ng bu c v v tr L m c i u th t kh ng h n gi n vi c b c l n m t t m cao m i s d d ng n u n ngay tr c m t b n nh ng v i t i th kh ng T i v n ph i tin t ng d cho kh ng ch c ch n Vi c kinh doanh c a t i m c n y v n ch l t v n marketing th ng th ng cho nh ng c ng ty a ph ng m t i c ch t quen bi t qua l i d l tr c ti p hay th ng qua gi i thi u T i bi tsrtkhtinxahnvimcnytipcnnhngkhchhngtmcaohnbngcchbctngbcchcchntrnconnghintiTicnl mgkhcthuhtschcanhngngitikhnghquen bitvlmmibnthncngnhthayivthcamnhtrnthngtrngTihcc ch l m i u b ng vi c ph ng v n nhi u chuy n gia th nh c ng trong vi c thay i ngh nghi p v c m i ng i n nh n Nh t i xu t b n cu n Reinventing you t m d ch i m i b n th n n m 2013 chia s nhi u kinh nghi m th c t trong qu n l th ng hi u c nh n v nh ng s i m i b n th n ngo n m c ng th i cu n s ch c ng gi i p c u h i L m th n o t o ra s thay i l n v theo u i s nghi p b n mong mu n Cu n s ch th t s l kim ch nam gi p c c chuy n gia t o ra s thay i m h mong i Nh ng d cho b n chuy n sang l nh v c b n mong mu n t i nh n ra v n cnmtvnkhccngiiquytlLmthnobnitithnhcngvmbomingiscngnhniuTicgngtmracutrlichocuhi n y trong cu n s ch th hai c a m nh stand Out t m d ch Tr n n n i b t T i ph ng v n c c chuy n gia h ng u gi i k c c c doanh nh n n i ti ng nh Seth Godin David Allen Robert Cialdini Tom Peters h c c ch ph t tri n t ng c ng nh x y d ng xu h ng cho nh ng ng i xung guanh Trong cu n s ch n y t i l p ra m t b n thi t k chi ti t v c ch nh ng chuy n gia th ng tu n theo c c b guy t c n y m b o m ing i ch n tinng cah Sau tis m nh n rang y nay vic tr th nh nh ng chuy n gia n i ting kh ng philc no c ng a tin v cho b

n V n m m i ng i th ng tr nh n i ra v vi c kinh doanh hi n i l cho d c l nh ng ng i l m ch cu c ch i th ng tr ng h kh ng ph i l c n o c ng kinh doanh sinh li th nh c ng H c c ch kinh doanh sinh li ng chuy n m n th t ra li l m t k n ng ho n to n kh c so v i nh ng g c n thi t tr n n xu t s c trong c ng vi c hay n i ti ng m t l nh v c n o y l hai i u quan tr ng ng ph b nh m t i c p t i trong Reinventing you v Stand Out nh ng nh th v n ch a c thu nh p kh ng V v y t i vi t cu n Kh i nghi p 4 0 ho n th nh b ba t c ph m m t c ch khoa h c v c r t nh ng k t lu n c n thi t nh t Kh i nghi p 4 0 tr l i cho c u h i m t i cho l guan tr ng nh t L m th n o kinh doanh m t c ch n nh l u d i m v n em l i cho b n ni m vui tinh th n tr tu v t i ch nh T i mu n th y nhi u ng i t i gi i chia s v t ng c a h Nh ng n u h kh ng th t m nh t o l p c s nghi p th nh c ng th i u l kh ng th V v y trong cu n s ch n y t i s chia s nh ng t ng chi n thu t v nh ng b i h c th c ti n v vi c ki m ti n m qua t i mong r ng con ng h ng t i th nh c ng c a m i ng i s tr n n r r ng h n T i c g ng th c hi n nh ng g m nh vi t ra v nghi n c u k ti u s c a c c doanh nh n c ng nh nh ng ng i am m kinh doanh m t i c p trong cu n s ch n y Qu ng th i gian vi t Kh i nghi p 4 0 1 1 c t i c c nhi u th nh t t tr c t i nay v l minh ch ng r r ng cho vi c th nghi m nh ng ph ng ph p t i vi t trong y N m thu nh p c a t i v t m c 200 ngh n ti p t c th nh ng chi n thu t v k nh th ng tin m i Kinh doanh th nh c ng c ng gi ng nh ng i phi c ng bay cao ch kh ng ph i ch t i m t v ch ch Nh ng thay i t i tr i qua gi p t i c c vi c kinh doanh New York nh ti mong mu n nh ng tt nhi n ti c th b t c u m nh mu n v ti c n c c h i ti nhi u th nh ph th v khi i c ng t c T i b t u vi t l i n i u tr n chuy n bay t i Aspen v k t th c trang b n th o cu i c ng khi tr v New York t Amsterdam M h nh kinh doanh hi n t icativiby ngu n thu nh p ho n to n kh c nhau kh ng t nhi n m c l m t chu i nh ng l a ch n th n tr ng c ch ch Mong r ng sau khi c nh ng chia s v nhi u i u t i h c c t nh ng doanh nh n th nh t trong cu n s ch n y c ng nh c u chuy n v h nh tr nh c a t i b n s t m c p n cho vi c kinh doanh v cho c cu c i c a b n m t c ch ch nh x c nh t H y b t u n o C H I KINH DOANH Th nh c ng r i T i ang du i d i tr n khoang h ng nh t tr n chuy n bay tr v t Ch u v ng m ngh a b hoa trinh n c t ng T i v a ki m c 35 ngh n sau hai tu n gi ng d y t i m t tr ng i h c n c ngo i Kh c ng th ng khi ph i ng l p s u ti ng m t ng y trong khi b c m n ng Nh ng s ti n ki m c trong hai tu n g n b ng l ng c n m c a t i tr c khi b t u kinh doanh v i t c ch m t nh t v n chi n l c marketing v o n m 2006 Trong su t m t th p k kh kh n t i nh n ra m nh kh h p v i ng nh kinh doanh Trong v ng m t n m sau khi b t u kinh doanh t i c m th y th a m n v i thu nh p s u con s cho vi c t v n nh ng kh ch h ng ti m n ng nh Google tr ng i h c Yale v D ch v v n Qu c gia Hoa K V c ng t t i t p trung ph t tri n vi c kinh doanh c a m nh m t c ch th n tr ng nh c ch t i h nh dung v cu c s ng t i p c a ri ng m nh Ngay sau khi chuy n bay t ch u c a t i h c nh t i nh n c m t email khi n t i suy ngh v vi c r t cu c m nh ang l m g Email l c a John Corcoran lu t s v blogger s ng V nh San Francisco ho t ng trong l nh v c marketing tr c tuy n nhi u n m Anh y g i cho t i nhi u b i vi t v nh ng n i dung kh c c gi tr qua email cho t i v i l n m t tu n v ng nhi n t i r t th ch nh ng g m nh nh n c qua nh ng email C ng th ng anh qu ng b cho hai kh a h c k thu t s c nh ng chuy n gia u ng nh trong l nh v c marketing tr c tuy n thi t k Corcoran k m t ki u li n k t r ng anh s c chia hoa h ng m i khi b n c s n ph m Li n k t marketing l ph ng n i b n c ng c l i em l i kh ch h ng m i cho ng i th c hi n v kh ng t n chi ph c a kh ch h ng Tr c l c bay t i g i email h i th m xem ho t ng gu ng b c a anh th n o T i m i c 32 kh ch anh tr l i t i T i ki m c kho ng 28 ngh n ch v i n m hay s u email m t b i ng tr n blog v m t o n phim trong m t th ng N

u t nh c thu nh p t nh ng blog kh c hay podcast th t i ki m c 33 ho c 34 ngh n ch t blog trong th ng v a r i Ph i n i th t l t i ng c nhi n qu m c Anh n i th m So v i th ng tr c th t i c ng kh ng l m th m gi ch t n o Tr c t i lu n ngh marketing tr c tuy n t a nh m t trlaonh giicanh ng hong t Nigeria v email r c marketing tuy n truy n thu c Viagra gi m gi C c th ng i p c a h g o l n r ng H Y KI M TI N QUA M NG I nh ng th ng i p c r u rao m ki u nh v y v t i th ng x a t t c ch ng i Nh ng Corcoran khi n t i nh n ra m nh ang blm tiug toln Marketing tr c tuy n ng n kh ng c ngh alphib clt hay gi nh gi t m t c ch th t c Ng clin c th em li iugym nh mium tib qua trong su t thigian qua c ch th c t ng tr ng v a d ng h a linhun c ng nh gi m thiu tia riro trong ngu n thu nh p c a t i ng v y t i l m vi c v i nhi u kh ch h ng v c t nh ng c ng vi c kh c nhau nh t v n di n thuy t hu n luy n i ng l nh o v gi ng d y t i c c tr ng kinh t Nh ng gi nh n l i t i v n th y m nh ch a a d ng h a H u h t c c doanh nh n u t p trung gu nhi u v o vi c t ng l i nhu n th ng gua m t ho c hai ho t ng n o nh t v n v di n thuy t m b gua nh ng c h i gi p h tho t kh i c nh b n th i gian ki m ti n H n n a c h i kh ng ch d nh cho nh ng doanh nh n d b n ang l m vi c to n th i gian v kh ng c nh t kinh doanh th vi c ph t tri n kinh doanh ngo i l c ng em l i ngu n thu nh p b sung v nh ng c h i ph t tri n b t ng Lenny Achan b t u s nghi p v i vai tr m t y t v d n tr th nh qu n l b nh vi n Mount Sinai New York S nghi p c a anh th c s kh i s c khi gi m c bi t anh ang m th m ph t trì n m t ng d ng Achan kh lo l ng khi b trì u t p t i v n ph ng gi m c Anh vi ph m guy nh g m anh kh ng bi t Hay h nghi ng anh l m vi c kh c trong gi l m Nh ng h a ra gi m c r t ng ng m nh ng s ng ki n c a anh v b t anh l n ch c v i u h nh m ng truy n th ng x h i c ng nh b ph n truy n th ng c a c b nh vi n T ng t nh v y Bozi Nar ng i g c Serbia v hi n ang sinh s ng t i M c s nghi p th nh c ng tuy t v i v i vai tr gi m c marketing c p cao cho m t c ng ty khoa h c i s ng thu c danh s ch Fortune 500 1 N m 2013 anh b cu n h t tr c nh ng ti m n ng kh i nghi p kinh doanh v b ra 45 000 x y d ng v ph t tri n ng d ng Vi c n y kh ng mang l ilinhun nh ng dy cho anh bih cy guy tr nh marketing b nh ng y chin thu t kinh doanh M t n m sau anh thu t l nh y c kh c kh a h c tr c tuy n h ng d n c ch c th ng ch c trong c ng ty Kh a h c c a Dar th nh c ng h n ng d ng tr c c a anh r t nhi u v ki m v cho anh 25 ngh n ch trong v ng m t n m C nh ng ng y thu nh p c a anh cao n m c anh c th t h o n i r ng c ng ngh v k thu t s r t c tri n v ng Ch ng cho ph p t i t ho n thi n b n th n m nh Anh g i m nh l ng i n i t m c i ti n c ng ty t b n trong Anh c m th y vi c ti ptcmtdoanh nghi pln nicing nh nlch ng huc ng ngu ntitrlncth gipanh tiptc nh ng t ng m m t doanh nh n kh c th th c hi n T i s c p t i c u chuy n c a Dar c ng v i c c m o x c nh chuy n ng nh c a b n th n c a anh cu i ch ng 2 D l t m nh kinh doanh hay l m vi c cho ng i kh c ch ng ta u ph i t m nh ng c ch th c nh m a d ng h a nh ng ngu n l i nhu n c a m nh i u n y s gi p ch ng ta gi i h n s kh ng ch c ch n n ng cao t m t c ng c a m nh v ki m c nhi u ti n h n Nhi u doanh nh n c c p trong cu n s ch n y l m vi c trong c c l nh v c marketing l nh o ho c truy n th ng l th gi i t i hi u r nh t v l th gi i m t i tin r ng n s l m i t n nh n ng m n con ng ti thi t c ng vi c c ng nh t o ra nh ng chi n l c kinh doanh sinh l i m i T t nhi n cu n s ch c ng s c p t i nhi u v d t nh hu ng case study v nh ng doanh nh n th nh c ng trong c c l nh v c th c ph m th i trang t i ch nh c nh n v nhi u h n n a B t k b n ang ho t ng trong l nh v c n o th nh ng quy t c n n t ng c a t i c ng c th p d ng m t c ch r ng r i M c ti u c a t i l gi p b n hi u th u con ng i m nh v t m ra nh ng kh n ng ang n khu t trong c c c u chuy n c a b n Trong Kh i nghi p 4 0 b n s t m th y nhi u th ng tin v

nh ng c ng ngh ho t ng tr n n n t ng internet t podcast n blog v nh ng c ng c truy n th ng tr c tuy n l b i y u l nh ng c ch th c t n tin kim tin biv y c ng l nh ng c ch th c c c chuy n gia tin ng v n ch a kh m ph ra hay l m ch Cho d b n kh ng c d nh s i s u khai th c gi i tr c tuy n nh ng nh ng c ng ngh n y v n ng b n h c h i c th m nhi u l a ch n trong t ng lai D b n l m t doanh nh n nhi thuy t ng i l m vi c t do to n ho c b n th i gian ho c l ng i ang mu n t m ki m m t c ng vi c ngo i l th mong mu n c a t i v n l gi p b n c m t k ho ch chi ti t kinh doanh sinh l i c tr n m ng l n ngo i i Vi c u ti n b n c n h c l t ng ti m n ng kinh doanh sinh l i b ng m t danh s ch c ng vi c L do ch ng ta u c n c danh s ch c ng vi c Tr kh n th ng th ng m ch b o ch ng ta c n a d ng h a nh ng ho t ng utbiltccttctinbcvomtchlmtviclmnguxunNhngngclichngtalibtcnhnkhitintngvongchcamnh trong c qu tr nh t i c ng t ng nh v y 15 n m tr c chuy n bay nh m nh tr v t ch u t i t t nghi p v tr th nh ph t ng n vi n ch nh tr cho m t tu n b o M t bu i chi u th Hai tr ng ph ng nh n s cho g i t i v t i ngh r ng h ang nh thay i k ho ch c a ch ng t i Nh ng kh ng t i b sa thivlnnnhnu tin trong s spcann kinht boch Ph ng nhn syucutid nvtr tim t tun l ng thivic L c tikh ng bitm nh s l m g ngo i vi c r i i th t nhanh S ng h m sau ng y 11 th ng Ch n n m 2011 t i t nh d y v b t tivi l n Ng y t i b t u ph i i ki m vi c c ng l ng y n c M thay i H ng kh ng d ng ho t ng th tr ng ch ng kho n ng ng l n s n v t t nhi n l kh ng ai mu n thu m t ngia tin thưnghi p như c L c ti b tu hi u s b p b nh c a vi c ch c ng m t ngu n thu nh p v n c th bi n m t b t c l c n o T i m t h ng th ng trikim chom nh m t c ng vi c trong ng nh b o ch nh ng kh ng ai thu ti c Tib sang l m c ng t c vi n t do ki m c kho ng 800 m t tu n l nhi u nh t i khi ch c n a s Cu i c ng t i l m ph t ng n vi n cho m t chi n d ch tranh c th ng c v ki m c 3 000 m t th ng cho n khi ch ng t i th t b i T i l i l m vi c t do th m s u th ng n a v r i l i th nh ph t ng n vi n cho chi n d ch tranh c T ng th ng cho n khi ti p t c th t b i T i nh n ra th t nghi p c khi l i an to n L m vi c m kh ng c n m t ngu n l ng m b o l m t n i s i v i t i t i ch to n th y nh ng r i ro h n l c h i Sau t i ch ng c n l a ch n n o c tuy nhi n t i v n kh ng nhi t th nh g v i vi c tr th nh m t trong nh ng doanh nh n ti n phong ph t tri n m t danh s ch c ng vi c k t h p v i vi c l m t do v ph t tri n vi c kinh doanh ri ng v i nhi u ngu n thu nh p kh c nhau M i c c b n n c Kh i nghi p 4 0 Kinh Doanh Th ng Minh Trong C ch M ng C ng Nghi p 4 0 c a t c gi **Soar!** T. D. Jakes, 2017-10-10 Take your career to the next level realize your greatest dreams and embrace Dorie Clark your God given talents with this practical game plan for your professional and personal life with 1 New York Times bestselling author T D Jakes Too often we remain in jobs that stifle our souls and leave us on the runway of opportunity with the engine of our deepest passion stalled watching others make their personal vision a reality and build a legacy for their children But it's never too late to get your dreams off the ground God sees great things in your future If you long to amplify your unique abilities if you strive to balance personal fulfillment and professional satisfaction if you dream of fulfilling God s destiny for you then you are ready to Soar In Soar T D Jakes reveals how to transform your own unique vision into a powerful contribution to the world Blending a CEO s practical business acumen with a life coach s dynamic inspiration Soar will stir your imagination into action challenge you to embrace your God given purpose and align your character and creativity with your career Bridging both the corporate and nonprofit worlds Soar is a practical and easy to follow flight plan for launching

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