

Background information given:

Topic: Short-term trading, international accounting, short-term debt financing

Background:

Southampton plc has been negotiating a contract with a potential customer in Mexico. Before the negotiation started, the Mexican company requested that it should be allowed to study the accounts of Southampton. These documents were described as useful in assessing the technical credit standing. This is the first request under the company's new accounts since 1998. Unfortunately, the previous request under which the potential customer had studied the firm's strategy had to be cancelled as required in the law.

The sales department has proposed the following statement showing that the contract will make a profit, it is useful for the sales department to produce and estimate its profitability as an experiment in this type of work.

Obviously the management accountants will also be asked to comment under accounts prepared by the sales department. As this order is different and may need to be for other reasons, it may be that management's view of the management accountants is different for the contract order.

Statement prepared by sales department

Order, including deposit of £100,000 (cash value)	200,000
Less: Cash value of:	
- Order (cash value of)	50,000
- Deposit (cash value of)	20,000
- Foreign exchange (cash value of)	10,000
- Administration charges (cash value of)	10,000
- Interest (cash value of)	10,000
- Depreciation on machinery (cash value of)	10,000
Profit	100,000

After the completion of management accountants prepared a profit report. The profit given was management's figure.

Comments from management accountants

Order 1: This report will be found to be incorrect.

Order 2: This report will include £100,000 as profit for profit that has already been received. This is the cost of operating, especially in financial terms, with the negotiation.

Order 3: This is £100,000 of the cost of the business. It is suggested that the management will report about the cost of the contract. This cost will be included in £100,000 because the management of the company is completed on this.

Southampton Plc Case 8 Answers

Chao Zhang



Southampton Plc Case 8 Answers:

Managing Sport Finance Robert Wilson, 2011-03-17 All good managers working in sport need to have a clear understanding of the principles of finance and accounting Whether working in the private public or voluntary sectors a firm grasp of the basic concepts and techniques of financial management is essential if a manager is to make effective decisions and to implement those decisions successfully **Managing Sport Finance** is the first book to offer a comprehensive introduction to financial management and accounting specifically designed for managers working in sport The book assumes no prior knowledge of finance or accounting on the part of the reader It clearly and succinctly guides the reader through each key concept and practical technique including balance sheets income statements costing systems and decision making investment appraisal budgeting and budgetary control double entry bookkeeping funding for sport interpreting annual reports Using a rich variety of case studies examples and data from the real world of sport management the book places each concept into a managerial context ensuring that the reader understands why that concept is important and how best to employ each technique Each chapter also contains a range of useful features including chapter introductions learning objectives activities summaries review questions and further reading This is the most useful comprehensive and accessible introduction to financial management for sport currently available and is essential reading for any student of sport management or sport development **Concentrate Questions and Answers Employment Law - Law Q&a Revision and Stu**

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European Union Law Margot Horspool, Matthew Humphreys, 2012-08-09 European Union Law provides students with a clear understanding of the law of the EU and the fundamental principles that support it Essential information is provided in a user friendly format to facilitate learning and understanding of this key discipline **Environmental Judicial Review** R. J. Moules, 2011-09-01 Judicial review of environmental decisions is an important and growing area of public law But although the general principles of judicial review have been clearly mapped out their application to the particular context of the environment is under explored This book therefore seeks to provide a detailed and critical account of environmental judicial review in both domestic and EU law Part I explains the central principles of environmental law such as the polluter pays principle and the precautionary principle and shows how they influence the application of public law standards of legality Part II considers the procedure for judicial review with particular emphasis on standing protective costs and the availability of interim relief Part III consists of a detailed examination of how each of the grounds for judicial review is applied in the environmental context It highlights the increased emphasis on consultation and public participation in environmental matters the degree of deference afforded by the courts to scientific and political judgments and the prevalence of hard edged questions of law Part IV focuses on EU law and examines direct and indirect actions before the EU courts preliminary references and state liability It also considers infraction proceedings brought by the EU Commission the role of individuals and NGOs in relation to such proceedings and the interrelationships between infraction proceedings and judicial review Finally Part V explains the complex regime governing access to environmental information *The Law of Ship Mortgages*

David Osborne, Charles Buss, Joanne Champkins, 2024-08-26 This fully updated and comprehensive 3rd edition of *The Law of Ship Mortgages* provides readers with a practical commercially based and definitive guide to the English law of ship mortgages. The authors, being seasoned practitioners, bring their extensive experience to bear on a number of difficult and developing areas of the law such as mortgagees' duties, liability to charterers, the conflict of laws, work-outs, restructurings and cross-border insolvency. The 3rd edition includes new chapters on pre-delivery security, security over shares and on the increasingly important topic of ship leasing as a method of finance. It is written against the background of and has regard to ever-increasing sanctions affecting shipping and ship finance as well as the continued regulatory and industry-driven push towards reduction of emissions IMO 2020 and IMO 2050. Written primarily with practitioners in mind, *The Law of Ship Mortgages* will continue to be extremely useful to legal professionals, especially in common law jurisdictions involved in international ship finance or ship mortgage enforcement. It will also be a valuable resource for postgraduate students and academics, especially those with an interest in shipping law or the law of personal property more generally. *The Solicitors' Journal*, 2002

Parliamentary Debates (Hansard). Great Britain. Parliament. House of Commons, 2007

Interim and Substantive Relief in Claims Under Community Law Eleanor Sharpston, 1993 Analyzes the practical implications of recent judicial developments defining interim relief; these concern the protection of rights when awaiting determination of a case involving Community law, whether before the Court of Justice, Court of First Instance or the national courts of EC Member States

The International Stock Exchange Official Yearbook, 1988

The Legal Regulation of Pregnancy and Parenting in the Labour Market Grace James, 2008-11-19 This theoretically informed book deconstructs the legal regulation of pregnancy and parenting in the labour market and asks why, despite policy ambitions and ample legislation, law is failing to protect pregnant workers and parents from detrimental treatment in the labour market

Consumer Sales Law John Macleod, James Devenney, 2009-06-02 Subject matter of the supply contract: goods and price; Regulation of business; Consumer protection and the criminal law; Consumer protection and instalment credit; Licensing; Moneylending; Seeking business; Formalities of the agreement; Formation of the agreement; Contractual terms; Undertakings as to title; Undertakings as to quantity and quality; Undertakings as to fitness and satisfactory quality; Other implied terms and obligations; Financed transactions; Product liability; Exclusions and disclaimers; The effects of the contract; The passing of property; The transfer of title; Risk and impossibility; Delivery and possession; The unpaid supplier's possessory rights; Security for the price; Discharge of contractual obligations; Remedies of the supplier, creditor or owner; Enforcement by public authorities; Remedies of the transferee, debtor or hirer

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