

Raleigh Youth FC

SOCCER CLUB SPONSORSHIP PROPOSAL

Prepared for
JPM Sporting Goods

Prepared by
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June 21, 2022

About Us

Raleigh Youth FC is one of North Carolina's fastest-growing soccer clubs, with over 300 memberships since it was founded in 2018. The club competes annually in the National Premier League Division for men and women for ages 18 and below, winning bronze in 2021 for the men's category.

Why Sponsor This Event?

The club will be hosting its foundation anniversary on August 18, 2022. After winning bronze in the 2021 national championship, the club intends to make this a grand celebration together with the less privileged youth of Raleigh, North Carolina.

The event will garner media attention both locally and nationally, with the presence of retired American soccer midfielder Daniel Alvarez. Sponsors of this event will also garner brand visibility from the club's promotional campaigns.

Pricing

Item	Quantity	Price		Total
Sponsorship	1	\$5,000.00	package	\$5,000.00

Soccer Sponsorship Proposal

**T. Christopher Greenwell, Leigh Ann
Danzey-Bussell, David Shonk**

Soccer Sponsorship Proposal:

Sponsorship in Marketing T. Bettina Cornwell, 2025-05-01 Now in a fully revised and updated third edition Sponsorship in Marketing introduces the fundamentals of sponsorship linked marketing helping the reader to understand how sponsorship can be planned executed and measured Drawing on original research and exploring key theory best practice and cutting edge issues this book fully explains how to implement successful partnerships to achieve branding communication and engagement objectives It covers every important conceptual and functional area of sponsorship in marketing communications including the technology led transformation of sponsorship audiences strategies and objectives leveraging and activation in traditional and social media building sponsorship portfolios and rosters managing and ending relationships and public policy and legal issues Every chapter includes international case studies and examples self test questions and examples from real organizations businesses campaigns and events vividly illustrating the link between fundamental principles and effective practice This updated edition includes expanded coverage of technology including digital assets and data influencers including name and image likeness NIL contracts and deliverables and ethical issues including sportswashing No other book provides such a comprehensive evidence based introduction to sponsorship demonstrating how organizations can connect brands to real life This is an essential textbook for any course on sponsorship and invaluable reading for any practitioner working in sport marketing sport business events marketing arts administration business communication or marketing management Additional resources for instructors include slides videos highlighting concepts and additional case problems

Sports Marketing Larry DeGaris, 2015-02-11 Any sports marketing student or prospective sports marketer has to understand in detail genuine industry trends and be able to recognise solutions to real world scenarios Sports Marketing A Practical Approach is the first textbook to offer a comprehensive engaging and practice focused bridge between academic theory and real life industry based research and practice Defining the primary role of the sports marketer as revenue generation the book is structured around the three main channels through which this can be achieved ticket sales media and sponsorship and explores key topics such as Sports markets and business markets b2b Fan development Brand management Media audiences rights and revenue Live sports events Sponsorship Merchandise and retail Integrating real industry generated research into every chapter the book also includes profiles of leading industry executives and guidance for developing and preparing for a career in sports marketing It goes further than any other sports marketing textbook in surveying the international sports market including international cases and detailed profiles of international consumer and business markets throughout A companion website offers multiple choice questions for students editable short answer and essay questions and lecture slides for instructors No other textbook offers such a relevant practice focused overview of contemporary sports marketing It is the ideal companion to any sports marketing course

Sports Sponsor Factbook ,1999

Sports Marketing Sam Fullerton, 2024-05-15 Formerly published by Chicago Business Press now

published by Sage Sports Marketing Fourth Edition guides students in gaining a better understanding of how to develop and implement marketing strategies and tactics within the sports marketing industry Author Sam Fullerton provides thorough coverage of this discipline s two broad perspectives the marketing of sports products and creating a sports platform as the foundation for the marketing of nonsports products Encyclopedia of Sports Management and Marketing Linda E. Swayne,Mark Dodds,2011-08-08 This four volume set introduces on the management side principles and procedures of economics budgeting and finance leadership governance communication business law and ethics and human resources practices all in the sports context On the marketing side this reference resource explores two broad streams marketing of sport and of sport related products promoting a particular team or selling team and sport related merchandise for example and using sports as a platform for marketing non sports products such as celebrity endorsements of a particular brand of watch or the corporate sponsorship of a tennis tournament Together these four volumes offer a comprehensive and authoritative overview of the state of sports management and marketing today providing an invaluable print or online resource for student researchers

Developing Successful Sport Sponsorship Plans David K. Stotlar,2009 The third edition of *Developing Successful Sport Sponsorship Plans* has evolved through several years of developing reviewing and critiquing sport sponsorships and draws on internationally renowned sport marketing professor and author David Stotlara s experience in academia and the sport industry *Developing Successful Sport Sponsorship Plans* 3rd Edition examines sport sponsorship theory from the perspective of the sponsored property rather than as a marketing tactic It provides an overview of the theoretical underpinnings of the topic followed by examples from actual sport sponsorships The chapters in *Developing Successful Sport Sponsorship Plans* 3rd Edition are presented in a sequential process that will provide readers with the opportunity to build a quality sponsorship proposal that ensures success Understanding Sport Sponsorship Prospecting for Sponsors Identifying Sponsor Needs Olympic Sponsorship Opportunities Individual Athlete Sponsorships Financial Implications *Developing Successful Sport Sponsorship Proposals* Securing Sponsorship Agreements Managing Sport Sponsorships Many of the chapters in this edition also provide worksheets for use in constructing quality sponsorship proposals The intent of this book is simple provide a workbook that assists individuals in creating a sponsorship proposal through well defined industry proven protocol that has been demonstrated to be successful

Introduction to Sport Marketing Aaron C.T. Smith,Bob Stewart,2014-12-17 *Introduction to Sport Marketing* is an accessible and engaging introduction to key concepts and best practice in sport marketing Aimed at students with little or no prior knowledge of marketing the book outlines a step by step framework for effective sport marketing from conducting market analysis and developing a strategy through to detailed planning and implementation The book has a wider scope than other sport marketing textbooks recognising that students are just as likely to have to employ their marketing skills in community sport or the not for profit sector as in professional sport and therefore represents the most realistic and useful sport marketing text

currently available Now in a fully revised and updated second edition the book has expanded coverage of digital and social media product innovation services and relationship marketing and key contemporary issues such as social responsibility and sustainability It features a much wider range of international cases and examples covering North America Europe and the vibrant and rapidly developing sport markets in Asia Pacific the Middle East and Latin America Every chapter includes a range of useful features to help the reader to engage with fundamental principles and applied practice such as problem solving exercises and review questions Introduction to Sport Marketing is an essential textbook for any degree level sport marketing course *Athletic Administration for College, High School, Youth, and Club Sport* Dina Gentile, 2019-03-28 The ideal text for many courses offered within the Sport Management curriculum Athletic Administration for College High School Youth and Club Sport incorporates the analysis of prominent issues that administrations are challenged to resolve in their specific sport setting Students looking for careers outside of professional sports will learn from both the content supplied throughout the text and through the highlighted practical case studies Topics covered include Role of Athletic Administrators Facility Management Fundraising Risk Management Staff Management and more **Sports Market Place**, 2006

Soccer, Women, Sexual Liberation Fan Hong, J.A. Mangan, 2004-11-23 This is the first in depth global study of women's football across the world This collection considers women's football in fifteen countries worldwide in a global context and analyzes its progress challenges and problems it has faced It shows how women's football has made a significant contribution to the emancipation of women's football in many countries It also traces the evolution of women's football in face of resistance rejection and prejudice and describes women footballer's struggle for equal rights in a male dominated football world **Sports Market Place Directory** Grey House Publishing, 2004 **Sport Marketing** Bernard James Mullin, Stephen Hardy, William Anthony Sutton, 2007 This student text provides a foundation of theory and principles for those seeking sports management position It provides an overview of the reasons and foundations for sport marketing as well as theoretical and research issues and why market segmentation is important *Copersucar-Fittipaldi: The full story of Brazilian Formula-1* Ricardo Sterchele, 2020-01-10 It documents the events that took place inside and outside the backstage of each Grand Prix from 1975 to 1980 that affected the team's performance on the tracks It brings a summary of the best articles interviews statements and photos presented in journalistic reports published at the time showing the reader all the effort and overcoming the setbacks that these fearless brothers went through This is what made them victorious whose attitudes we must all aim for They are winners because they managed to let go of financial interests and easy successes to invest all their energies in the realization of a great dream an ideal This is the greatest and best example that they set for all our young people today and tomorrow The purpose of the sponsorship was to show the world that Brazil was not commanded by chiefs or that the Japanese descended from their liners in rowboats to exchange native products for baffles That in Brazil there was an industrial park and high tech development centers in addition to a brave and fearless

people who are not afraid of adversity The Fittipaldi brothers showed the world that we despite the Tupiniquins can match any enterprise with the same quality and competence as the most developed countries What we lack is to support our initiatives with respect and patriotism Demanding victories in such a technologically sophisticated and complex enterprise in the early years shows that in the field of wisdom and humility we are still underdeveloped *Event Management: Putting theory into practice - A South African Approach, 3rd Edition* Laricia Smit,2012 Sports Marketing Matthew D. Shank,Mark R. Lyberger,2014-10-03 Now in a fully revised and updated 5th edition Sports Marketing A Strategic Perspective is the most authoritative comprehensive and engaging introduction to sports marketing currently available It is the only introductory textbook to adopt a strategic approach explaining clearly how every element of the marketing process should be designed and managed from goal setting and planning to implementation and control Covering all the key topics in the sports marketing curriculum including consumer behavior market research promotions products pricing sponsorship business ethics technology and e marketing the book introduces core theory and concepts explains best practice and surveys the rapidly changing international sports business environment Every chapter contains extensive real world case studies and biographies of key industry figures and challenging review exercises which encourage the reader to reflect critically on their own knowledge and professional practice The book s companion website offers additional resources for instructors and students including an instructors guide test bank presentation slides and useful weblinks Sports Marketing A Strategic Perspective is an essential foundation for any sports marketing or sports business course and an invaluable reference for any sports marketing practitioner looking to improve their professional practice Managing Sport Events T. Christopher Greenwell,Leigh Ann Danzey-Bussell,David Shonk,2014 Managing Sport Events presents the principles and practices of effective event management taking readers through the entire process from event conception through postevent evaluation

Fundamentals Of: Sports Management Dr. Suman Bala, Fundamentals of Sports Management is a comprehensive guide designed for students aspiring sports professionals and administrators who want to understand the inner workings of the sports industry Covering everything from organizational structures and event planning to marketing sponsorship and athlete management this book or course module equips readers with practical knowledge and strategic insight Principles of management in a sports context Sports marketing and sponsorship Facility and event management Financial and legal aspects of sports Governance and ethics in sports organizations Career opportunities in the sports industry **Life Is a Sales Job** Shirley Thom,2017-02-22 Shirley Thom a stay at home mom suddenly became a single parent at age thirty one To provide for her two daughters ages five and eight she needed a job While working at a radio station Shirley moved from a support position to a career in sales This enabled her to work on her own terms while earning the income that would allow her to fulfill her dreams The radio station and subsequent employers and clients also reaped benefits from Shirleys move into sales Over the years shes delivered more than 150 million to those who have employed her skills In this guidebook to

succeeding in sales you'll learn how to convince a company to give you a chance to work as a salesperson respond to the word no in order to get to a positive outcome and combine preparation with timing and opportunity to accomplish your goals You'll also find out what it takes to be a successful salesperson and what questions to ask to determine if the field is right for you For instance if you aren't comfortable working on commission and want a steady salary then you may not be cut out for a career in sales Join the author as she shares her personal story about how succeeding in sales has allowed her to live her dreams and why Life Is a Sales Job

Strategic Brand Management In and Through Sport Argyro Elisavet

Manoli, 2025-02-12 This book explores how sport brands can be managed strategically as well as how non sport brands can be managed strategically through their association with sport Despite decades of extensive research brand management remains a priority for academics and practitioners alike To this day ample new and insightful research are being conducted on the matter with questions around how a brand can be managed strategically still emerging As the knowledge on the issue deepens so does our interest in fully comprehending the fascinating and ever developing strategic brand management bearing in mind the ever shifting environment in which brands operate A particularly interesting topic within the wider brand management literature is brand management both in and through sport The study of how sport brands can be managed strategically as well as how non sport brands can be managed strategically through their association with sport remains an interesting and unique field offering valuable insights due to sport's natural marketing advantage caused by people's increased interest in sport and its socio cultural importance in our lives This book explores strategic brand management both in and through sport thus helping in deepening our understanding of this promising field while offering directions for future research in the area The chapters in this book were originally published in Journal of Strategic Marketing

High Potential

Ber Carroll, 2008-11-01 Katie Horgan is going places soon she'll be a partner in the prestigious law firm where she works But her love life is going nowhere until she meets Jim Donnelly Jim is brilliant handsome and like her parents Irish The only problem is that he already has a girlfriend When Katie is sent to Ireland as part of her training she happily settles into life in Dublin where she works in a clinic that provides free legal advice to the homeless She befriends Mags who makes it her business to initiate Katie to Dublin's social scene Then Jim Donnelly comes home on a visit their relationship deepens but everything begins to unravel Bit by bit the truth comes out about Jim Mags and the reason that Katie's parents left Ireland and Katie learns that life and love are not as black and white as she always thought

Ignite the flame of optimism with Get Inspired by is motivational masterpiece, **Soccer Sponsorship Proposal** . In a downloadable PDF format (*), this ebook is a beacon of encouragement. Download now and let the words propel you towards a brighter, more motivated tomorrow.

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