#### Practice Test: Chapter 3 - The Social Self

According to William James, which of the following is NOT part of the "social self"?

a) The spiritual self

b) The relational self

c) The collective self

d) The individual self

2. What is self-schema?

 a) A cognitive structure derived from past experiences that represents beliefs and feelings about the self

b) The external feedback that shapes the self-concept

c) The motivational drive to maintain self-esteem

d) The internal conflict between self-perception and external perception

3. According to Markus' research, people who are schematic for a particular trait are:

a) More likely to deny having that trait

 b) More likely to have a clear understanding of the trait and process information related to it faster

c) More likely to reject social feedback that challenges that trait

d) Less likely to remember trait-relevant information

 According to Hazel Markus and Shinobu Kitayama, the interdependent self-construal is more commonly found in:

a) Western cultures, particularly the United States

b) Individualistic societies

c) East Asian cultures

d) Cultures with high levels of socioeconomic development.

5. When a person is more concerned with how others perceive them rather than with their own opinions of themselves, they are exhibiting:

# **Social Psychology Chapter Test**

**M** Lipman

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