CHAPTER 1

Consumer choice

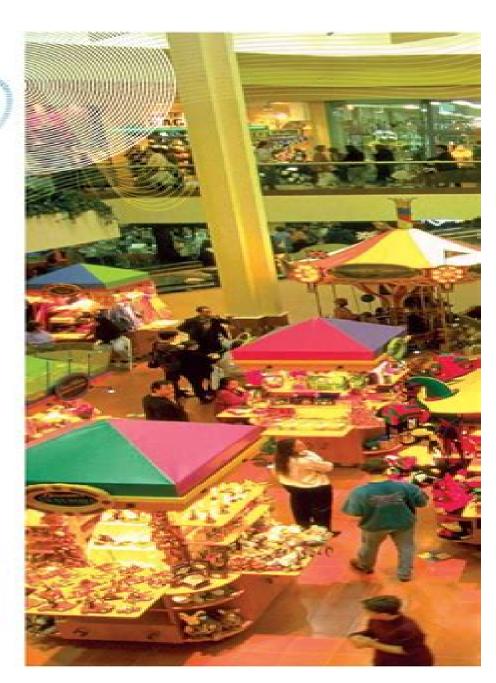
Congratulations! You are about to begin the exciting subject called 'Commerce'. Commerce is not a totally new subject to you. In one sense you have been practising Commerce ever since you made your first purchase many years ago. That simple transaction launched you on life's journey as a consumer and as an important part of the commercial world.

Commerce examines how people earn their income, how they spend their money and how and what goods and services are produced. It also investigates the ways in which governments and the law influence people's commercial behaviour.

Undertaking this Commerce course will give you a better understanding of how to make wise commercial decisions.

Focus

On completion of this chapter, you will have learned how to identify, research and evaluate options when making decisions related to solving the problems and issues that confront consumers.



New Concepts In Commerce 2nd Edition

Sennia Stahl, Stephen John Chapman

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like mobile marketing mobile ticketing mobile computing mobile payments and mobile banking are discussed vis a vis latest technologies like wireless and mobile communication technology digital cellular technology mobile access technology including 5G and 6G systems The book also throws light on the issues such as mobile security hazards and the necessary measures to protect against the same A chapter is devoted to laws governing the mobile phone usage and its privacy The Case Studies are provided elucidating the role of mobile commerce in the real life scenarios. This book is intended for the undergraduate and postgraduate students of Computer Applications Electronics Communication Engineering Information Technology and Management NEW TO THE SECOND EDITION Introduction of 5G 6G Technologies Introduction of New Mobile Payment Technologies Implementation of New Security Technologies Development of New Mobile Commerce Services Applications Various Advanced Mobile Computing Systems Implementation of New IT Rules TARGET AUDIENCE BBA MBA BCA MCA B Tech M Tech Electronics Communication Engineering New Concepts in Commerce Sennia Stahl, Stephen John Chapman, 2013 New Concepts in Commerce Third Edition Student Workbook is a student centred resource designed to be used as a companion to the student textbook New Concepts in Commerce Third Edition The workbook is available in a choice of two convenient formats print and digital Features An expanded range of worksheets reviews consolidates and extends the textbook Coverage of the four core syllabus topics of Consumer Choice Personal Finance Law and Society and Employment Issues Worksheets focus on the literacy practical thinking and study skills needed for success in Commerce The workbook can be used variously for classwork homework or revision The workbook is hole punched for easy storage and perforated for removal and submission for marking Also available in a digital version New Concepts in Commerce Third Edition eWorkbook Worksheets are provided in Word and PDF formats Students can print out and complete PDFs or complete in Word and submit electronically Whether in print or digital format this student workbook helps make the study of Commerce an interesting and enriching experience as students learn life skills for now and the future Click here to view a New Concepts in Commerce Third Edition Value Pack

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