

# **How to Do a Company**

# **SWOT ANALYSIS**

#### STRENGTHS

#### Things your company does well.

- Qualities that separate you from your competitors
- Internal resources such as skilled, knowledgeable staff
- Tangible assets such as intellectual property, capital, proprietary technologies, etc.

### WEAKNESSES

Once you've figured out your strengths, it's time to turn that critical self-awareness on your weaknesses.

- · Things your company lacks
- Things your competitors do better than you
- Resource limitations
- Unclear unique selling proposition

## **OPPORTUNITIES**

#### Next up is Opportunities.

- Underserved markets for specific products
- Few competitors in your area
- Emerging needs for your products or services
- Press/media coverage of your company

# **THREATS**

Threats – everything that poses a risk to either your company itself or its likelihood of success or growth.

- Emerging competitors
- Changing regulatory environment
- Negative press/media coverage
- Changing customer attitudes toward your company

# **Optimum Nutrition Company Swot Analysis**

**Kathleen Armour** 

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