

If consumers are paying half the tax then the other half must come from suppliers. (This makes perfect sense; suppliers evidently did not impose the full tax on consumers but are taking half of the tax they need to hand over to government out of their own pockets.) Let us follow the "flow" from the tax to the deadweight loss:

- The tax decreases the quantity demanded and supplied from Q, to Q;
- Consumers pay more (P_o to P₁) but suppliers earn less (P_o to P*) since they have to pay the tax of P* to P₁ shown by the red double-edged arrow
- Total tax revenue to government is the tax per unit (P* to P_s) times the quantity (Q_s) e.g. areas A and C
- Since consumers are paying 'more for less' then there must be a loss of consumer surplus – this is shown by areas A and B
- Suppliers are receiving 'less for less' which is a loss of supplier surplus – areas C and D
- Total loss of supplier surplus and consumer surplus, societal surplus, are areas A + B + C + D
- However, government is part of society just like firms and consumers – this total (gross) loss of societal surplus is to an extent offset (= compensated) by the increase in government revenue of A + C
- The two areas of societal surplus lost which are not offset by government's gain (tax revenue) are areas B and D – this net loss of societal surplus is the deadweight due to the expenditure tax on pens

The tax creates a market distortion since both consumers an suppliers would have benefitted from consuming and selling Q rather than Q₁. Every pen sold/consumed between Q₁ and Q would add to overall societal surplies but the tax prevents the transactions from taking place. Since these lost units do no result in tax revenue going to government, society is worse of

Many of my students find the concept of deadweight loss rathe frustrating and difficult to intuitively grasp. "Yeah, but when do areas B and D go?!" Well, they go "poof". Disappear. "Be WHERE?!" This can go on for a long time. Then I tell the storof losing one's wallet in the forest. If I lose a wallet with \$200 in but somebody else finds it, then society is in fact just as well of since my loss has been offset by someone else's gain. However if I lose the wallet and \$20 is eaten by hungry squirrels and the is found, my loss is not entirely offset by someone else's gain. The \$20 went "poof". This is the net loss of consumer surplus."

Definition: 'Deadweight loss'

A deadweight loss is an efficiency loss to society since societal surplus is decreased without a corresponding gain for another actor in society. It is the net loss of consumer surplus and supplier surplus.

[&]quot;....hrrmrrrrrrgggggggggrrrrrr....BUT WHERE DOES THE DEADWEIGHT LOSS TRIANGLE GOOOOOOO....!!" "Look guy, it goes "POOF" It is an ex-triangle! It is poshing up daisies! Gone is the Happy Triangle Hunting Grounds! It is no more! Estinct! Hasta is vista bably! Croaked! Stock its spoon in the wall! Toe-tagged! Living impaired!" I am not paid enough for this.

<u>Pearson Education Economics Chapter8 Section Guided</u> <u>Reading</u>

SJ Ball

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