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A Scott Moeller, Chris Brady, 2014-05-16 Almost 70% of mergers fail yet deals are essential for growing world class companies Therefore they must use all the tools and techniques at their disposal to improve their chances of success Applying the techniques advocated in this book can help managers beat the odds and employees themselves to have an impact on whether a deal will be successful both for the company and for themselves This book looks at the process of a merger or acquisition and pinpoints the areas where business intelligence can raise the odds of success in each phase of the deal Using techniques developed by governmental intelligence services and a wide range of recent case studies quotations and anecdotes the expert authors from the renowned Cass Business School show how to build success into any M A situation The first edition of Intelligent M A was written in 2006 and published in 2007 This preceded the peak year 2007 of the last merger wave including the excesses in a number of industries and deals e g financial services with RBS dramatically failed acquisition of ABN AMRO as a key example and the global economic downturn that led to a completely new way of operating for many industries and companies Therefore there is a need to update the book to incorporate not just more relevant and up to date case studies of deals but to show the new way of operating in a post Lehman environment Chapters will be comprehensively re written and populated with new and relevant case studies Proceedings of the 1st Brawijaya International Conference on Business and Law (BICoBL 2022) Adi Kusumaningrum, Airin Liemanto, 2023-08-28 This is an open access book The advancement of science is an important basic for the country's development It should be supported by the analysis which could provide solutions of various problems and phenomena happened in society One of the problems amidst the problems around the world is how to resolve the economics and social problem as a result of the COVID 19 Pandemic The complex problems due to pandemic are not merely believed to be bias if it is solved by a science so that it needs collaboration of other social sciences Due to these issues of social science we are conducting the 1st Brawijaya International Conference on Business and Law BICoBL 2022 on the 27th of October 2022 in Bogor The theme of the conference entitles Collaboration of Business and Law After Pandemic to Enhance Sustainable Development We are looking forward to having you in our conference Corporate Evaluation in the German Banking Sector Svend Reuse, 2007-11-06 Foreword Corporate Evaluation in the German Banking sector is becoming more and more important In times of hostile takeovers missing success in the retail market and an unpleasant cost income ratio especially small cooperative banks and savings banks are facing a changed situation they have never expected The changing speed has increased dramatically in the German banking sector While selling of a savings bank was not possible even 5 years ago this hard frontier is broken up now Banks have to manage this changed situation in order to prevent to be taken over or to increase the own value and the own independency accordingly In both cases the quantification of the own value is an essential aspect The presented Master Dissertation of Svend Reuse solves theoretical and practical problems according to this topic It combines actual value oriented management tools with the classical methods of corporate evaluation and the results of the actual status quo in the

German baing sector The essentials can be summed up as follows First the theoretical status quo of corporate evaluation in the German banking sector was fined The result is that only the earnings value method equity approach and multiplier method are useful for banks All entity models must be rejected as they do not consider the fact that a bank generates value with the liability side Discussing several bank individual evaluation models led to open questions **Business Valuation** Across the Industry Life Cycle Adelin Trusculescu, 2025-08-29 This book examines the valuation of internet enabled businesses across their industry life cycles demonstrating the shifts in valuation multiples and drivers over time providing a comprehensive framework to better understand and optimize business valuations Internet Evolution as Natural Experiment The internet s rise from innovation to necessity driven by 5G and AI offers a unique lens on valuation methodologies across industry life cycles Methodological Approach Unprecedented quantitative and qualitative research analyzing 1 767 companies globally across 21 industries and 15 years covering 120 multiples 216 drivers and 100 million data points Valuation Framework It proposes a groundbreaking framework linking valuation multiples and drivers to industry life cycles illustrating the shift from revenue to profitability based multiples and from growth centric to growth and profitability drivers as companies mature Practical Implications It concludes with recommendations for stakeholders on monitoring valuation multiples and drivers for value maximizing strategies across virtually all mature and emerging technologies of the 8th Global Conference on Business, Management, and Entrepreneurship (GCBME 2023) Ratih Hurriyati, Lili Adi Wibowo, Sulastri Sulastri, Lisnawati Lisnawati, 2024-06-24 This is an open access book We would like to invite you to join our The 8th Global Conference on Business Management and Entrepreneurship The conference will be held in GH Universal Hotel Bandung Indonesia on August 8th 2023 with topic Digital Based Business in Improving Community Creative Economy Growth in the New Normal Era Conference Scope Topics Organizational Behavior Leadership and Human Resources Management Innovation IT Operations and Supply Chain Management Marketing Management Financial Management and Accounting Economics Education Strategic Management Entrepreneurship and Contemporary Issues Green Business

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