

Bernadette **Lecerf-Thomas**

Préface de Jacques-Antoine Malarewicz

Neurosciences et management



Le pouvoir de changer

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Neurosciences Et Management Le Pouvoir De Changer

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Neurosciences Et Management Le Pouvoir De Changer:

Neurosciences et management Bernadette Lecerf-Thomas, 2014-03-10 En prenant appui sur les connaissances apportées par les neurosciences cet ouvrage vous permettra de mieux prendre en compte les atouts et les contraintes de l'intelligence humaine dans le management des transformations des organisations Des éclairages sur les processus humains les motivations et les ressentis des acteurs de l'entreprise et leurs impacts systémiques vous aideront à gager des bonnes pratiques et des outils pour conduire le changement Dirigeants managers et consultants trouveront ainsi les moyens de décrypter les enjeux humains grâce à des connaissances plus scientifiques et plus empathiques Ils pourront mettre en œuvre des stratégies innovantes qui transforment simultanément les compétences et les pratiques de l'entreprise Un livre écrit dans un langage simple avec des cas et des pistes concrètes pour l'action Un livre qui pour la première fois fait le lien entre le psychologique et l'organisationnel Des fondements théoriques solides et une approche pragmatique qui font de cet ouvrage la référence sur le sujet

The Neuro-Consumer Anne-Sophie Bayle-Tourtoulou, Michel Badoc, 2020-04-24 Neuroscientific research shows that the great majority of purchase decisions are irrational and driven by subconscious mechanisms in our brains This is hugely disruptive to the rational logical arguments of traditional communication and marketing practices and we are just starting to understand how organizations must adapt their strategies This book explains the subconscious behavior of the neuro consumer and shows how major international companies are using these findings to cast light on their own consumers behavior Written in plain English for business and management readers with no scientific background it focuses on how to adapt marketing and communication to the subconscious and irrational behaviors of consumers the direct influence of the primary senses sight hearing smell taste touch on purchasing decisions and the perception of communications by customers brains implications for innovation packaging price retail environments and advertising the use of nudges and artifices to increase marketing and communication efficiency by making them neuro compatible with the brain s subconscious expectations the influence of social media and communities on consumers decisions when collective conscience is gradually replacing individual conscience and recommendation becomes more important than communication and the ethical limits and considerations that organizations must heed when following these principles Authored by two globally recognized leaders in business and neuroscience this book is an essential companion to marketers and brand strategists interested in neuroscience and vital reading for any advanced student or researcher in this area

Activer les talents avec les neurosciences Bernadette Lecerf-Thomas, 2012-08-31 En utilisant les apports des neurosciences l'auteur explique comment développer les talents individuels et collectifs en exploitant de manière intelligente les capacités de chacun

Le manager intuitif - 3e éd. Meryem Le Saget, 2023-04-05 L'arrivée des nouvelles générations l'ouverture de l'entreprise sur son cosystème et le développement des technologies collaboratives impulsent des transformations importantes du monde du travail Mais ces changements ne suffisent pas rendre l'organisation plus performante Pour stimuler la créativité et relever le défi de l'

innovation le manager du XXI^e siècle doit construire une vision fédératrice pour motiver ses collaborateurs pratiquer un management d'influence en rupture avec le management d'autorité traditionnelle favoriser l'apprentissage permanent et stimuler la collaboration mettre en œuvre une communication efficace et encourager la transparence capitaliser sur ses compétences relationnelles empathie pédagogie intuition souplesse etc Concrètement comment le faire Cette 3^e édition entièrement revue et enrichie fournit des pistes pratiques fondées sur des expériences menées en France et à l'étranger pour accompagner les changements et réussir la co-construction de ses projets

Le neuro-consommateur Anne-Sophie Bayle-Tourtoulou, Michel Badoc, 2016-11-10 Alors que le consommateur se croit conscient et rationnel son cerveau prend le plus souvent des décisions inconscientes et irrationnelles Fondé sur de multiples recherches neuroscientifiques et sur de nombreuses applications en entreprises cet ouvrage est le premier livre fondamental apportant une vision complète et approfondie sur les décisions d'achats inconscientes et instinctives des consommateurs Il présente de nouvelles approches pour le marketing et la communication en intégrant l'influence sur le comportement des consommateurs des marques sensorielles des nudges de l'émergence d'une conscience collective manant des réseaux sociaux S'interdisant tout prosélytisme il contribue à améliorer la qualité du marketing et de la communication il permet aussi chaque client de faire des achats raisonnés en le sensibilisant aux artifices utilisés pour le séduire

Les clés de l'autonomie Stéphanie Desfontaines, Stéphane Montier, 2012-05-15 En période d'incertitude et de complexité l'autonomie apporte aux individus et aux organisations des réponses adéquates elle génère une forte capacité à collaborer et innover fait merger de nouveaux talents et permet de fonder un nouveau management réconciliant performance et bien-être Forts de dix années de pratique en organisation les auteurs mettent en lumière les mécanismes de l'autonomie et proposent un modèle pour sortir de la dépendance devenir soi-même autonome et accompagner concrètement l'autonomie au quotidien tant au niveau individuel que collectif Ce nouvel éclairage s'appuie sur de solides références théoriques des sociologues comme Edgar Morin et Michel Crozier des penseurs comme Paul Watzlawick des spécialistes du management tels que Will Schutz de la connaissance comme Jean-Yves Prax et du coaching comme Vincent Lenhardt Illustré par de nombreux exemples et cas pratiques ce livre propose un modèle universel puisque transposable des domaines aussi variés que le management le coaching le développement personnel la politique et s'adresse tous les professionnels de l'accompagnement managers consultants coachs formateurs et thérapeutes Il leur apportera une définition précise de l'autonomie et des capacités qu'elle permet de développer un modèle puissant pour développer l'autonomie dans ses relations modèle de l'autonomie relationnelle et dans ses actions modèle de l'autonomie stratégique des méthodes concrètes pour accompagner l'autonomie au quotidien tape par tape Avec une préface de Vincent Lenhardt

Coaché une équipe agile Véronique Messenger, 2017-09-14 Des méthodes efficaces mais exigeantes en termes de communication La pertinence des méthodes agiles pour mener des transformations de façon dynamique et innovante ne fait plus de doute pour de nombreuses organisations et équipes de réalisation Partant sur la souplesse des équipes en évitant une définition trop précocée

et figure des besoins ces méthodes se révèlent performantes pour intégrer des changements plus facilement que les méthodes traditionnelles. Pourtant elles sont plus exigeantes concernant la communication entre les acteurs des projets. Le coaching pour accompagner et sécuriser la transition. Toute personne engagée dans une équipe agile. ScrumMaster, chef de projet, manager, coach agile mais aussi responsable de la transformation trouvera dans ce livre des outils pratiques pour anticiper les heurts et résistances inévitables face au changement et ainsi faciliter l'adoption des bons comportements pour s'engager sur la voie de l'agilité. S'appuyant la fois sur sa longue expérience en gestion de projet agile et sur sa compétence de coach professionnel, Véronique Messenger illustre exemples l'appui comment une posture et une démarche de coach se sont avérées essentielles pour réussir ses missions auprès d'équipes ou de personnes en contexte de transformation agile. La 2^e édition de cet ouvrage vous propose de nouveaux outils pour mieux décoder l'accueil face au changement ou pour mieux contractualiser une mission de coaching. L'éclairage des neurosciences vous aidera mieux comprendre le processus de développement, d'apprentissage et la bibliographie s'est enrichie. Un guide indispensable pour développer les compétences collectives et relationnelles nécessaires au succès de votre démarche de transformation.

Neuromodulation en neurologie et en psychiatrie Mihaela Bustuchina Vlaicu, 2023-04-11. La neuromodulation comprend toutes les techniques ciblant des sites spécifiques du système nerveux dans le but de réduire les symptômes ou de restaurer une fonction. Grâce aux progrès et aux connaissances acquises ces dernières années elle constitue désormais une alternative thérapeutique pour nombre de pathologies en neurologie ou psychiatrie chez des patients en recherche thérapeutique médicamenteuse ou pour réduire les médicaments et limiter leurs effets secondaires parfois majeurs. Après le rappel des notions de base en neuroanatomie et neurophysiologie l'ouvrage présente les différentes méthodes disponibles, mode de fonctionnement, efficacité, etc. et leurs indications en psychiatrie, notamment la dépendance résistante aux traitements, la schizophrénie, les TOC, le TDAH, les troubles liés à l'usage de substances et en neurologie la douleur chronique, les migraines, les troubles du mouvement, l'épilepsie, la maladie d'Alzheimer, etc. Fondé sur la littérature scientifique internationale et les principales études de validation des techniques, l'ouvrage apporte tous les éléments nécessaires aux cliniciens pour comprendre les différentes modalités de neuromodulation et leurs applications en pratique en fonction de la pathologie et de sa sévérité. Des algorithmes permettent de situer la place de la neuromodulation parmi l'arsenal thérapeutique disponible selon la situation du patient. L'ouvrage s'adresse ainsi aux neurologues, aux psychiatres, aux algologues et aux médecins régulateurs ainsi qu'aux neurochirurgiens pour les guider dans une pratique interventionnelle davantage personnalisée en fonction du patient.

POINTS CLÉS Les différentes méthodes de neuromodulation et leurs applications en psychiatrie et neurologie. Les connaissances scientifiques actuelles adaptées pour la pratique clinique. Des thérapies encore mal connues malgré leurs bénéfices pour les patients.

Livres de France, 2009-05

Tous leaders Jean-Marie Peretti, Collectif, 2011-07-07. Une nouvelle approche du leadership dans des organisations en changement. Tous leaders. Titre paradoxal et qui pourtant traduit bien dans un contexte de crise de forte concurrence et d'

incertitude le besoin de leaders tous les niveaux que ressentent aujourd'hui les entreprises et les organisations Car le terme leader ne doit pas être réservé aux responsables hiérarchiques il s'agit de personnes qui se distinguent par leurs capacités d'influence et d'entraînement Les leaders sont ainsi des agents privilégiés du changement et de l'efficacité collective Cet ouvrage a pour vocation d'aider les organisations à définir la notion de leadership et la faire entrer en résonance avec leurs stratégies identifier les différents types de leaders développer leur potentiel s'ouvrir des expériences très variées de gestion des leaders Reflexions sur la notion de leadership études de cas et définitions de meilleures pratiques permettent de guider le lecteur dans la recherche d'une organisation optimale qui ferait de chacun des collaborateurs un authentique leader Sous la direction de Jean Marie PERETTI professeur à l'ESSEC et à l'IAE de Corse cet ouvrage réunit les contributions et témoignages de 75 dirigeants praticiens experts et enseignants chercheurs Chacun des thèmes a été traité par un auteur avec son vécu sa sensibilité son style et son approche personnelle contribuant ainsi à construire un ouvrage riche et vivant Jean Remy ACAR Edgard ADDED Alain AKANNI Omar AKTOUF David ALIS Jean Pascal ARNAUD David AUTISSIER Olivier BACHELARD Daniel BELET Charles Henri BESSEYRE DES HORTS Laurent BIBARD Paule BOFFA COMBY Marion BOURY Luc BOYER Martine BRASSEUR George Axelle BROUSSILLON Bruno BRUCE Geneviève BURKE Laurent CAPPELLETTI Jean Luc CERDIN Laurent CHOAIN Yves CHOCHARD Amélie COLOMB Dominique CRIAUD Fernando CUEVAS Eric DAVOINE Anne Marie De VAIVRE Jean Christophe DEBANDE Richard DELAYE Amandine DESLANDES Pierre DINASSA KILENDO Bruno DOUILLET Madeleine FIORI David FIORUCCI Corinne FORASACCO Soufyane FRIMOUSSE Sana CUERFEL HENDA Alexandre GUILLARD Philippe JACQUINOT Laetitia LAUDE Bernadette LECERF THOMAS Viorel LEFTER Erick LEROUX David MANSON Youssef MENSOU Jean Claude MERLANE Patrick MICHELETTI Michèle MILLOT Florence NOCUERA Mickaël OHANA Emmanuel OKAMBA Enrique OCLIASTRI Robert OLLIVIER Arnaud PELLISSIER TANON Jean Marie PERETTI François RAFFARIN Eric REBIFF Christian REPA Ronan RIVIÈRE Arnaud ROBINEAUX Jean Pol ROULLEAU Adriana SCHIOPOIU BURLEA Pierre Eric SUTTER Brahim TEMSAMANI Patrice TERRAMORSI Maurice THÉVENET Anne VAUCHERET Dominique VERCOUTRE Jean Luc VERGNE Jérôme WAGNIER Philippe WATTIER Zahir YANAT Hamid YOUSFI *Neurosciences et management* Bernadette Lecerf-Thomas, 2011 **The Hypermodernity Factory** Anais Djouad, 2025-09-12 The digital regime and its biotechnology characteristic of hypermodernity are giving rise to unprecedented living and working conditions Relational inter individual and exchange systems are being transformed Technologies bring new ways of communicating speaking writing organizing and controlling tasks They are explicit but their reticularities also operate invisibly underground However they define powerful norms for work Beyond the digital object at the heart of the computerization process of the last fifty years in France a progressive transformation of the work regime has taken place As our social ecologies adapt adopt conform and metamorphose conflict polemics and sometimes creative resistance emerge The Hypermodernity Factory is based on an investigation carried out within an administrative department of Inria the French public institute for research

into information technology and techniques then in the midst of a social crisis to discern psychic and collective individuation processes in a context of instability and specific communication difficulties Immersed in these almost disruptive anthropotechnical conditions and subject to unavoidable processes of subjectivation the subject of office life from manager to employee finds themselves in a confused situation they are constantly living a complex experience of their own in the hybrid dynamic evolution of the digital regime

Neuroscience and Critique Jan De Vos, Ed Pluth, 2015-11-19 Recent years have seen a rapid growth in neuroscientific research and an expansion beyond basic research to incorporate elements of the arts humanities and social sciences It has been suggested that the neurosciences will bring about major transformations in the understanding of ourselves our culture and our society In academia one finds debates within psychology philosophy and literature about the implications of developments within the neurosciences and the emerging fields of educational neuroscience neuro economics and neuro aesthetics also bear witness to a neurological turn which is currently taking place Neuroscience and Critique is a ground breaking edited collection which reflects on the impact of neuroscience in contemporary social science and the humanities It is the first book to consider possibilities for a critique of the theories practices and implications of contemporary neuroscience Chapter 7 of this book is freely available as a downloadable Open Access PDF at <http://www.taylorfrancis.com> under a Creative Commons Attribution Non Commercial No Derivatives CC BY NC ND 3.0 license

Moi en mieux Dorothée Dereux, 2018-06-01 a commence par Apprendre faire des choix S panouir en 15 minutes par jour Ritualiser son quotidien Le jour o j ai d cid d tre moi en mieux c est le jour o j ai d cid de croire en moi J ai la certitude que nous avons tous les pouvoirs insoup onn s et illimit s Il suffit d en tre conscient et de s entra ner d velopper les bons circuits internes pour d ployer ses ailes et rayonner Ce livre vous donne les cl s pour r v ler le meilleur de vous m me et vous pr server des petites et grandes toxicit s de la vie Vous allez vous adorer et vous surprendre

Management participatif et qualité éducative en crèche Brigitte Bonnaïfous, 2022-04-06 Cet ouvrage d crypte travers des r alit s de terrain les liens troits entre management et qualit ducative en cr che Comment les organismes financeurs ou de tutelle minist res CAF PMI influencent ils le style manag rial des gestionnaires et par effet domino celui des managers de proximit Quels sont les enjeux du management Comment la qualit de vie au travail influence t elle la qualit ducative en cr che et autres EAJE Comprendre ces liens aidera chaque manager coordinateur directeur EJE de terrain adjoint et autres responsables de groupe mieux appr hender sa mission de guide et se positionner pour promouvoir une haute qualit affective ducative et sociale de la prime enfance Le management participatif et la pratique r flexive comme m ta outil pour r duire l cart entre travail prescrit et travail r el sont les indispensables fils conducteurs qui permettront une r elle mise en pratique des principes du Cadre national pour l accueil du jeune enfant

Le neuro-manager : Managez et décidez avec les neurosciences Jacques Fradin, Laurence Sautivet, 2020-09-01 Managez gr ce aux sciences neurocognitives Comment fonctionne votre fabuleux cerveau Pourquoi reproduisez vous les m mes erreurs alors m me que vous souhaitez changer Comment les neurosciences

peuvent elles vous aider mieux manager Les sciences neurocognitives permettent de mieux tirer parti de soi m me et de mieux conna tre les autres Rendre les neurosciences accessibles tous les managers est aujourd'hui indispensable Car c'est en comprenant son propre fonctionnement que l'on est en mesure de se lib rer de ces biais et ces automatismes Ce livre vous apportera les cl s essentielles pour mieux utiliser vos capacit s c r brales pour manager au quotidien de fa on plus saine et efficace optimiser les relations avec vos collaborateurs et d velopper des interactions plus efficaces tre curieux et ne jamais cesser de vous am liorer tout en prenant soin de votre environnement Des fiches action pr tes l emploi vous permettront de mettre en oeuvre rapidement les bonnes pratiques adopt es par les neuro managers Le management bienveillant Yves

Desjacques,Philippe Rodet,2017-02-23 Le management ne peut tre autre que bienveillant Le Docteur Philippe Rodet d montre au croisement de sa double exp rience de m decin urgentiste et de consultant en management combien la personne humaine a besoin de bienveillance pour vivre et *Les indispensables du management en concepts-clés* Amélie Villéger,2021-07-27 Une approche claire et didactique du management gr ce 60 concepts cl s Pour chaque concept l ouvrage propose une d finition claire et concise l essentiel savoir le s auteur s conna tre un d bat d id es Il s adresse aux tudients aux praticiens aux universitaires et tous ceux qui jugeront utile de l ouvrir pour mieux comprendre ce qu est le management

Le management toxique Patrick Collignon,Chantal Vorst,2013-10-26 Harc lement humiliations vexations Tels sont les premiers mots qui viennent l esprit quand on parle de management toxique Pourtant il ne se limite pas au harc lement Un management devient toxique lorsqu'il place une personne dans l incapacit de r aliser ses t ches et ses missions ou qu'il la soumet une pression motionnelle suppl mentaire En prenant appui sur les r centes d couvertes en psychologie et en neurosciences cet ouvrage largit le spectre du management toxique d autres process moins spectaculaires mais tout aussi nocifs et sources de stress Con u comme un parcours de selfcoaching cet ouvrage propose de comprendre comment se mettent en place les comportements toxiques et de passer l action pour ne plus en tre la cible A l aide de grilles de lecture et mises en situations vous pourrez Diagnostiquer la source organisationnelle relationnelle ou individuelle du management toxique D culpabiliser et prendre du recul D velopper une strat gie d action pour supprimer la cause ou r duire l effet du management toxique Agir avec pragmatisme et professionnalisme pour faire voluer votre situation Exprimer sa gratitude

pour vivre heureux Catherine Laine,Emmanuel Portanery,2015-09-17 Ressentir et exprimer sa gratitude permet de lutter contre le n gativisme ambiant la morosit et l ennui En reconnaissant tout le bien qui vous a t fait et toutes les exp riences enrichissantes de votre vie vous porterez un regard bienveillant et lucide sur ce qui vous entoure Il existe tant d occasions de se r jouir et tant de personnes remercier d tre l Vous d couvrirez dans cet ouvrage ce qu est la gratitude et ce qu elle n est pas comment aborder les moments o la gratitude est vidente et ceux o elle est plus subtile pourquoi ressentir et montrer de la gratitude quelles sont les limites etc De nombreux conseils t moignages et exercices vous aideront mener bien vos exp riences de gratitude au quotidien Vous gagnerez ainsi en joie de vivre et en bonheur partag au quotidien

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Neurosciences Et Management Le Pouvoir De Changer Introduction

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