# 15 Networking Tips

by Jill Johnson











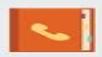
If you say you will come to an event, show up Look for opportunities to use and promote your area of expertise

Be selective and definite about what you ask for from people Connect in small increments and be careful about being too familiar too auickly

Use meal times for networking











Get to know people first and pay attention to what's important to them Follow through if you promise to do something Use the telephone to keep in touch and make it personal

Make time for networking even when you are busy

Write hand written letters and send emails





YOU



Do better than your best in your work



Use your expertise to help others



Refer other people



Build your network before you need it



# **Network Guide To Networks 2015**

# **DP Hallahan**

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