

## Business Introduction Letter to New Clients

Robert Robinson  
Manager  
XYZ Technologies Pvt. Ltd.,  
23 Herald Street  
New York

Date: 02.08.17

To,

Adam Smith  
Branch Manager,  
ABC Bank  
11 A, Richmond Street  
New York

Dear Mr. Smith,

We recently came across the requirement of your esteemed bank for computer hardware and software in your new branch coming up in New York.

In relation to your needs, we would like to offer you our services. XYZ Technologies Pvt. Ltd. is an IT company which was established in the year 1990. Since then we have grown up to become a professionally reliable company offering committed IT services to our clients across New York. We are proud for being ranked as the No. 1 IT Company in New York in 2014-15 and 2015-16. Our services have lots of advantages for our clients as we follow client-centric approach to understand your requirements and deliver the best of the services at the best of the prices.

We would really appreciate if we can meet you in person and present you our services that will help your business grow. Please let us know the convenient time to meet you so that a representative from our Company can visit you.

Looking forward for your response.

Sincerely,

Robert Robinson  
Manager

XYZ Technologies Pvt. Ltd.

# New Account Manager Introduction Letter To Customer

**Barbara Safani**



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