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NLP **AT WORK** **Neuro Linguistic Programming**

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THIRD EDITION

Nlp At Work The Essence Of Excellence

Daniela Niemeyer



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Personal Development for Teachers Jacquie Turnbull, 2013-07-20 Jacquie Turnbull's practical and thoughtful handbook guides teachers through the 9 strategies that will help them to achieve professional effectiveness This book is a guide to personal development in the teaching profession In order to negotiate a fast changing world teachers need to be creative able to respond flexibly to new situations and be adept at finding innovative solutions to difficult problems and they need to be able to teach these skills to their students This book encourages teachers to become actively involved in their professional development and to strive to become model learners able to inspire learning in others This new edition has an increased emphasis on helping teachers to understand themselves as learners additional reflective exercises to enhance continuous professional development and a wealth of new case studies from Jacquie Turnbull's extensive experience The strategies include taking action on stress creating rapport and influencing leadership behaviours This inspirational book will also encourage teachers to look beyond the classroom and develop the skills and attitudes to be leaders of learning in the wider community Well written and accessible this book makes essential reading for ambitious teachers everywhere

Trusted Lyn Bromley, Donna Whitbrook, 2017-11-16 Shortlisted for the Judges Choice Award The Business Book Awards 2017 In a world of increasingly digitised interactions it's more essential than ever for businesses to connect with their customers and staff on a human level Trusted gives clear strategies to build and maintain deep professional relationships authentically The revolutionary T spot model explores the five essential areas that must be aligned to create professional trust mindset communication interaction behaviour and professional image and reveals where the credibility thief is damaging that trust and ultimately your profits Beautifully designed with concepts illustrated visually throughout Trusted is full of inspirational ideas top tips and insights drawn from the authors work with world class organisations It shows leaders how to focus on the skills that impact on the client experience and the company's ability to deliver outstanding service resulting in improved profits employee retention company growth and competitive advantage

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practical tools and advice and enables every educator to make informed decisions about developing and deploying coaching

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Organizational Management Peter Stokes, Neil Moore, Simon M Smith, Caroline Rowland, Peter Scott, 2016-03-03 Organizational Management is ideal for readers who need to understand modern organizations This book enables students to understand the key issues of organizational behaviour and how to take a critical approach when planning leading and engaging a workforce and its resources The book provides fresh perspectives on known models and critical theories on leadership teams performance management employee engagement and change The authors also offer the reader innovative approaches to leading edge issues such as trust internet use generational trends the use of the arts in organizations and leadership from a systemic perspective Organizational Management draws on examples from the authors international work across a range of business and industrial sectors both public and private and is supplemented by activities revision questions recommend reading and online resources to deepen learning Rapid technological advances constantly changing global environments and new kinds of workforce cultures mean that

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we use as well as non verbal communication such as body language NLP seeks to change our mental habits into those of more successful people Whether you re a salesperson needing to close more deals a teacher who would like to get through to your pupils more quickly or someone who needs to negotiate between parties this INTRODUCING PRACTICAL GUIDE is for you

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