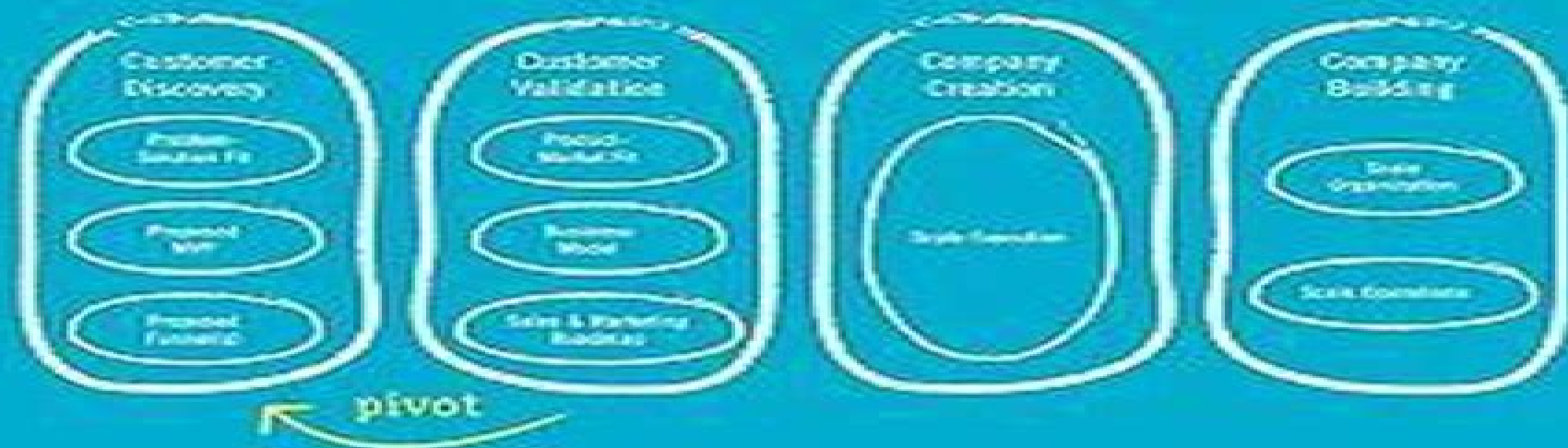


# The Entrepreneur's Guide to Customer Development

A "cheat sheet" to *The Four Steps to the Epiphany*



by Brant Cooper & Patrick Vlaskovits  
Foreword by Steven Gary Blank

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