

5TH ANNUAL

# GALA

BY BRODSTONE FOUNDATION

Dear friend of Brodstone Foundation-

It's crazy to think that we are getting ready to celebrate the 5th Annual Gala by Brodstone Foundation. Over the past four years, because of generous support from donors like you, we have been able to make a huge impact in the lives of our patients, their families and our employees. In 2020, we started administering chemotherapy treatment and care locally. Within the next few months, the new infusions suites will be completed alongside our construction project. Fundraising for the future healing garden exceeded our expectations during a time when we had to shift gears to an online Gala. Last year, we were able to support the purchase of the Smart Curve 3D Mammography equipment upgrade to allow for a more comfortable and accurate mammography. Exciting things are in store for this year's cause as well.

This past year Brodstone Memorial Hospital rebranded into Brodstone Healthcare. With that, the Foundation was able to create a new brand and verbal identity. The Brodstone Foundation is devoted to exploring a wide-angle view of our communities' healthcare challenges to help us identify gaps, explore possibilities, and generate support for our hospital and clinics' greatest needs. We guide gifts in strategic ways to best support the mission "to provide exceptional and progressive healthcare to the communities we serve". With the contributions of generous donors and an exceptional healthcare team, we bring Superior Care Close to Home. What does this mean for our donors? Supporting the foundation allows you the opportunity to "Make a Difference, Give Back, Build a Legacy and Live with Purpose".

Currently, we are looking for donations for both our silent and live auctions, as well as any monetary contributions. As a reminder, your gift is tax-deductible and you will be recognized for your generosity on our event webpage, social platforms, media outlets and during the event. Please see the back side for sponsorship opportunities.

Thank you in advance for your continued support.



Heather Erickson  
Director of Brodstone Foundation

***Do more than give to The Foundation, become The Foundation.***

520 East 10th • PO Box 187 • Superior, NE 68978

# Sample Corporate Sponsorship Letter For Gala

**Ying-Ying Zheng**



## **Sample Corporate Sponsorship Letter For Gala:**

The Everything Guide to Being an Event Planner Jennifer Mancuso, 2007-11-01 Do you love throwing parties Are you the most organized person you know Can you thrive in a fast paced environment If so event planning could be your perfect career choice Seasoned event planner Jennifer Mancuso helps you to get started and succeed in this exciting field This book's insider tips and step by step guidance will teach you how to Tailor events to each client from a corporate dinner to an intimate wedding Market and network to keep business coming Hire vendors that your client will love Build a great reputation in your area and beyond Whether you've recently earned a hospitality degree or are simply looking for a fun career change The Everything Guide to Being an Event Planner will help you break out of the routine and start a new creative endeavor one celebration at a time

*Performing Arts Management* Jessica Rae Bathurst, Tobie S. Stein, 2010-02-23 Do you know what it takes to manage a performing arts organization today In this comprehensive volume more than 100 managers of top nonprofit and commercial venues share their winning strategies Financial management building a funding base labor relations much more Explores the realities of running a performing arts organization today From theater to classical music from opera to dance every type of organization is included with information on how each one is structured key managerial figures its best practices for financial management how it handles labor relations and more Kennedy Center the Brooklyn Academy of Music Lincoln Center the Mark Morris Dance Company the New Victory Theater the Roundabout Theater the Guthrie Theater Steppenwolf Theater Company and many other top groups are represented Learn to manage a performing arts group successfully in today's rapidly changing cultural environment with *Performing Arts Management*

**Fundraising Fundamentals** James M. Greenfield, 2004-03-15 Fundraising Fundamentals is a practical and valuable resource for fundraising professionals trustees philanthropists and nonprofit executives who aspire to raise substantial monies for worthy causes I have utilized Jim Greenfield's literature in various fundraising courses my students have benefited from the theory and substance that Jim so clearly conveys along with real life models that can be applied to their respective organizations Stephen M Levy CFRE President of Levy Philanthropic Counsel Former Chair of the Association of Professionals Foundation Board Adjunct Professor of Philanthropy Columbia University Proven methods and techniques for running a successful annual giving campaign Learn how to carry out winning annual giving campaigns that will help your nonprofit organization grow and increase its financial resources with Fundraising Fundamentals Complete with the essential basics of fundraising and comprehensive enough to help experienced fundraisers improve their campaigns this up to date Second Edition features key material on How to find likely first time donors Membership organizations and donor clubs Methods of donor renewal upgrading and reward Recruiting and training volunteer solicitors Multimedia and Internet soliciting techniques

**Nonprofit Hero** Valerie M. Jones, 2018-11-16 Nonprofit Hero is written by Valerie Jones who has raised more than 175 million for nonprofits and coached thousands of people to authentically and successfully ask for the

causes they care about She s addressed more than 50 audiences from Baltimore to Beijing and is one of fewer than 10 000 Certified Fund Raising Executives CFREs worldwide In addition to running her boutique consulting firm Valerie M Jones Associates VMJA she s volunteered extensively serving nonprofits as president chair board member and committee member Her methodworks Trained boards report increased comfort and willingness to ask Many indicate they are prepared to ask for bigger gifts can identify more prospective donors and intend to contact these prospects sooner Her book Nonprofit Hero contains stories tools and exercises not included in trainings Readers will learn how to Honor their fears Surprisingly these contain their personal prescription for success Channel their passion by tapping the energy of why they want what they want Discover their asking personality including how they should and shouldn t ask Get started with tips on thirty simple things to do right now for free to help raise money Follow five easy steps starting with thanking not asking and with givers not prospects Cast themselves as stars finding the step they ll most enjoy and at which they ll excel Attract support by listening understanding motivations and helping fulfill donors desires Elevate their speech so that they can make their case sincerely and with compelling confidence Get in the right frame of mind to show up ready for yes not braced for no This book also helps readers form an in depth description of their asking personality It illustrates how they can best thank steward research cultivate and ask which of the five steps they favor how to address their fears play to their strengths overcome their weaknesses and how to get what they need to excel There are 16 different and distinct profiles one suited to each reader Finally this book includes a toolkit of practical samples and templates such as sample giving dos and don ts asking scripts and fundraising plans

*Black Tie Optional* Harry A. Freedman,Karen Feldman Smith,1991 Discover the basic ingredients needed to make any special event a money making success with this first rate guide Learn how to choose the right time and place for a successful event how to reach and book celebrities get media publicity develop budgets set ticket prices organize committees and promote an event

**Fundraising Basics** Barbara L. Ciconte,Jeanne Jacob,2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the Third Edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new edition also provides much needed information on giving trends computer hardware and software available for fundraisers cost estimates and workflow timetables and the importance of the Internet This primer remains a must have for anyone new to the fundraising arena

**Association Management** ,1985 *Fundraising Management in a Changing Museum World* Kate Brueggemann,Donna McGinnis,2023-12-06 Fundraising Management in a Changing Museum World explains how cultural organizations can successfully create sustainable fundraising programs that will increase financial support and stabilize revenue during times of change Drawing on the authors extensive experience this

book provides guidance that will enable readers to establish and maintain an efficient and effective fundraising program Demonstrating that a strategic fundraising management plan is critical for identifying areas of growth the authors also clarify how it helps to leverage an institution s resources and connections and ensure that time and budget are invested into the right activities Readers will learn how to develop a plan for their organization choose appropriate methods of solicitation for their audiences and identify the roles of employees and volunteers in the process Fundraising Management in a Changing Museum World is relevant to practitioners working in many different types and sizes of institutions around the world The book is essential reading for development professionals as well as other museum practitioners leaders and volunteers It is a valuable tool for early career professionals and students considering employment in the cultural field Fund-Raising Fundamentals James M. Greenfield,1994-03-22 Fund Raising Fundamentals shows you how to create a total annual giving strategy that uses these different methods in conjunction with each other and maximizes your success Throughout this practical guide you will find sample letters and documents charts and checklists that illustrate principles and help you put these proven methods into action **Billboard** ,1955-05-14 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends Aviso ,2004 **The Executive Female** ,1984 Billboard ,1951-03-10 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends **Exceptional Events** Betsy A. Wiersma,Kari E. Strolberg,2001 Los Angeles Magazine ,2003-11 Los Angeles magazine is a regional magazine of national stature Our combination of award winning feature writing investigative reporting service journalism and design covers the people lifestyle culture entertainment fashion art and architecture and news that define Southern California Started in the spring of 1961 Los Angeles magazine has been addressing the needs and interests of our region for 48 years The magazine continues to be the definitive resource for an affluent population that is intensely interested in a lifestyle that is uniquely Southern Californian **The Marketing Plan** William A. Cohen,2005 Publisher Description Billboard ,1951-02-03 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends The Publishers Weekly ,2004 Exhibitors Daily Review ,1938 **Advertising Age** ,1961 Includes articles about advertising campaigns agency appointments and government actions affecting advertising and marketing

Delve into the emotional tapestry woven by in Dive into the Emotion of **Sample Corporate Sponsorship Letter For Gala** . This ebook, available for download in a PDF format ( PDF Size: \*), is more than just words on a page; itis a journey of connection and profound emotion. Immerse yourself in narratives that tug at your heartstrings. Download now to experience the pulse of each page and let your emotions run wild.

[https://hersolutiongelbuy.com/public/Resources/HomePages/ps\\_vita\\_tv\\_review\\_indonesia.pdf](https://hersolutiongelbuy.com/public/Resources/HomePages/ps_vita_tv_review_indonesia.pdf)

## **Table of Contents Sample Corporate Sponsorship Letter For Gala**

1. Understanding the eBook Sample Corporate Sponsorship Letter For Gala
  - The Rise of Digital Reading Sample Corporate Sponsorship Letter For Gala
  - Advantages of eBooks Over Traditional Books
2. Identifying Sample Corporate Sponsorship Letter For Gala
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Sample Corporate Sponsorship Letter For Gala
  - User-Friendly Interface
4. Exploring eBook Recommendations from Sample Corporate Sponsorship Letter For Gala
  - Personalized Recommendations
  - Sample Corporate Sponsorship Letter For Gala User Reviews and Ratings
  - Sample Corporate Sponsorship Letter For Gala and Bestseller Lists
5. Accessing Sample Corporate Sponsorship Letter For Gala Free and Paid eBooks
  - Sample Corporate Sponsorship Letter For Gala Public Domain eBooks
  - Sample Corporate Sponsorship Letter For Gala eBook Subscription Services
  - Sample Corporate Sponsorship Letter For Gala Budget-Friendly Options

6. Navigating Sample Corporate Sponsorship Letter For Gala eBook Formats
  - ePub, PDF, MOBI, and More
  - Sample Corporate Sponsorship Letter For Gala Compatibility with Devices
  - Sample Corporate Sponsorship Letter For Gala Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Sample Corporate Sponsorship Letter For Gala
  - Highlighting and Note-Taking Sample Corporate Sponsorship Letter For Gala
  - Interactive Elements Sample Corporate Sponsorship Letter For Gala
8. Staying Engaged with Sample Corporate Sponsorship Letter For Gala
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Sample Corporate Sponsorship Letter For Gala
9. Balancing eBooks and Physical Books Sample Corporate Sponsorship Letter For Gala
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Sample Corporate Sponsorship Letter For Gala
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Sample Corporate Sponsorship Letter For Gala
  - Setting Reading Goals Sample Corporate Sponsorship Letter For Gala
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Sample Corporate Sponsorship Letter For Gala
  - Fact-Checking eBook Content of Sample Corporate Sponsorship Letter For Gala
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

### **Sample Corporate Sponsorship Letter For Gala Introduction**

In today's digital age, the availability of Sample Corporate Sponsorship Letter For Gala books and manuals for download has revolutionized the way we access information. Gone are the days of physically flipping through pages and carrying heavy textbooks or manuals. With just a few clicks, we can now access a wealth of knowledge from the comfort of our own homes or on the go. This article will explore the advantages of Sample Corporate Sponsorship Letter For Gala books and manuals for download, along with some popular platforms that offer these resources. One of the significant advantages of Sample Corporate Sponsorship Letter For Gala books and manuals for download is the cost-saving aspect. Traditional books and manuals can be costly, especially if you need to purchase several of them for educational or professional purposes. By accessing Sample Corporate Sponsorship Letter For Gala versions, you eliminate the need to spend money on physical copies. This not only saves you money but also reduces the environmental impact associated with book production and transportation. Furthermore, Sample Corporate Sponsorship Letter For Gala books and manuals for download are incredibly convenient. With just a computer or smartphone and an internet connection, you can access a vast library of resources on any subject imaginable. Whether you're a student looking for textbooks, a professional seeking industry-specific manuals, or someone interested in self-improvement, these digital resources provide an efficient and accessible means of acquiring knowledge. Moreover, PDF books and manuals offer a range of benefits compared to other digital formats. PDF files are designed to retain their formatting regardless of the device used to open them. This ensures that the content appears exactly as intended by the author, with no loss of formatting or missing graphics. Additionally, PDF files can be easily annotated, bookmarked, and searched for specific terms, making them highly practical for studying or referencing. When it comes to accessing Sample Corporate Sponsorship Letter For Gala books and manuals, several platforms offer an extensive collection of resources. One such platform is Project Gutenberg, a nonprofit organization that provides over 60,000 free eBooks. These books are primarily in the public domain, meaning they can be freely distributed and downloaded. Project Gutenberg offers a wide range of classic literature, making it an excellent resource for literature enthusiasts. Another popular platform for Sample Corporate Sponsorship Letter For Gala books and manuals is Open Library. Open Library is an initiative of the Internet Archive, a non-profit organization dedicated to digitizing cultural artifacts and making them accessible to the public. Open Library hosts millions of books, including both public domain works and contemporary titles. It also allows users to borrow digital copies of certain books for a limited period, similar to a library lending system. Additionally, many universities and educational institutions have their own digital libraries that provide free access to PDF books and manuals. These libraries often offer academic texts, research papers, and technical manuals, making them invaluable resources for students.



and researchers. Some notable examples include MIT OpenCourseWare, which offers free access to course materials from the Massachusetts Institute of Technology, and the Digital Public Library of America, which provides a vast collection of digitized books and historical documents. In conclusion, Sample Corporate Sponsorship Letter For Gala books and manuals for download have transformed the way we access information. They provide a cost-effective and convenient means of acquiring knowledge, offering the ability to access a vast library of resources at our fingertips. With platforms like Project Gutenberg, Open Library, and various digital libraries offered by educational institutions, we have access to an ever-expanding collection of books and manuals. Whether for educational, professional, or personal purposes, these digital resources serve as valuable tools for continuous learning and self-improvement. So why not take advantage of the vast world of Sample Corporate Sponsorship Letter For Gala books and manuals for download and embark on your journey of knowledge?

### FAQs About Sample Corporate Sponsorship Letter For Gala Books

**What is a Sample Corporate Sponsorship Letter For Gala PDF?** A PDF (Portable Document Format) is a file format developed by Adobe that preserves the layout and formatting of a document, regardless of the software, hardware, or operating system used to view or print it. **How do I create a Sample Corporate Sponsorship Letter For Gala PDF?**

There are several ways to create a PDF: Use software like Adobe Acrobat, Microsoft Word, or Google Docs, which often have built-in PDF creation tools. Print to PDF: Many applications and operating systems have a "Print to PDF" option that allows you to save a document as a PDF file instead of printing it on paper. Online converters: There are various online tools that can convert different file types to PDF.

**How do I edit a Sample Corporate Sponsorship Letter For Gala PDF?** Editing a PDF can be done with software like Adobe Acrobat, which allows direct editing of text, images, and other elements within the PDF. Some free tools, like PDFescape or Smallpdf, also offer basic editing capabilities. **How do I convert a Sample**

**Corporate Sponsorship Letter For Gala PDF to another file format?** There are multiple ways to convert a PDF to another format: Use online converters like Smallpdf, Zamzar, or Adobe Acrobats export feature to convert PDFs to formats like Word, Excel, JPEG, etc. Software like Adobe Acrobat, Microsoft Word, or other PDF editors may have options to export or save PDFs in different formats. **How do I password-protect a Sample Corporate Sponsorship Letter For Gala PDF?**

Most PDF editing software allows you to add password protection. In Adobe Acrobat, for instance, you can go to "File" -> "Properties" -> "Security" to set a password to restrict access or editing capabilities. Are there any free alternatives to Adobe Acrobat for working with PDFs? Yes, there are many free alternatives for working with PDFs, such as: LibreOffice: Offers PDF editing features. PDFsam: Allows splitting, merging, and editing PDFs. Foxit Reader: Provides basic PDF viewing and

editing capabilities. How do I compress a PDF file? You can use online tools like Smallpdf, ILovePDF, or desktop software like Adobe Acrobat to compress PDF files without significant quality loss. Compression reduces the file size, making it easier to share and download. Can I fill out forms in a PDF file? Yes, most PDF viewers/editors like Adobe Acrobat, Preview (on Mac), or various online tools allow you to fill out forms in PDF files by selecting text fields and entering information. Are there any restrictions when working with PDFs? Some PDFs might have restrictions set by their creator, such as password protection, editing restrictions, or print restrictions. Breaking these restrictions might require specific software or tools, which may or may not be legal depending on the circumstances and local laws.

### Find Sample Corporate Sponsorship Letter For Gala :

[ps vita tv review indonesia](#)

[protein bar recipe whey protein](#)

*protective relaying principles and applications second edition j lewis blackburn*

**psa rubric high school**

*ps-vita-games-june-2013*

*proview flat screen tv manual*

**proton 4g13 engine manual**

*psychologie cineacutema communication une nouvelle approche*

*prueba 6a answers*

*psychology 101 final exam answers harper college*

[proveit excel test of doc](#)

**prove it excel 2010 test answers**

**psp screen repair cost**

[proton waja 20wiring diagram](#)

**psychology an exploration 2nd edition answer key**

### Sample Corporate Sponsorship Letter For Gala :

Hibbeler - Mechanics of Materials 9th Edition c2014 txtbk ... Aug 24, 2022 — Hibbeler - Mechanics of Materials 9th Edition c2014 txtbk bookmarked.pdf - Download as a PDF or view online for free. Solutions Manual Mechanics of Materials 9th Edition by ... Jul 1, 2021 — STRUCTURAL ANALYSIS 9TH EDITION BY HIBBELER SOLUTIONS MANUAL ... Issuu converts

static files into: digital portfolios, online yearbooks, online ... Mechanics of Materials (9th Edition) by Hibbeler, Russell C. This edition is available with MasteringEngineering, an innovative online program created to emulate the instructor's office-hour environment, guiding students ... Mechanics Of Materials 9th Edition Hibbeler Solutions ... Feb 19, 2019 — Mechanics©Of Materials 9th Edition Hibbeler Solutions Manual 2014 Pearson Education, Inc., Upper Saddle River, NJ. All rights reserved. Solution Manual for Mechanics of Materials 9th Edition by ... Solution Manual for Mechanics of Materials 9th Edition by Hibbeler. Course ... download full file at <http://testbankinstant.com>. full file at <http://test> ... Mechanics Of Materials 9th Edition Hibbeler Solutions ... Feb 19, 2019 — Mechanics Of Materials 9th Edition Hibbeler Solutions Manual - Download as a PDF or view online for free. Mechanics Of Materials Ninth Edition R.C. Hibbeler Nine ... Mechanics Of Materials Ninth Edition R.C. Hibbeler Nine Edition ; Quantity. 1 available ; Item Number. 402601570122 ; Format. Hardcover ; Language. English ... Mechanics of Materials by Hibbeler, Russell Mechanics of Materials clearly and thoroughly presents the theory and supports the application of essential mechanics of materials principles. Solution Manual of Mechanics of materials by Hibbeler ... Sep 20, 2023 — In Chapter 9 of download free solution manual of Mechanics of materials by Hibbeler tenth (10th ) edition + SI units Solutions book in pdf ... Mechanics Of Materials Solution Manual 10th Edition. Author: Russell C Hibbeler. 1663 solutions available. Textbook Solutions for Mechanics of Materials. by. 9th Edition. Author: Russell C Hibbeler. Study Guide: Part One-Identifying Accounting Terms | PDF COPYRIGHT © SOUTH-WESTERN CENGAGE LEARNING Chapter 4 • 53. Part Two-Identifying Accounting Concepts and. Practices Directions: Place a T for True or an F for ... Studyguide for Accounting Information Systems by South ... This item is printed on demand. Studyguide for Accounting Information Systems by South-Western, Cengage, ISBN 9780538469319 (Paperback). Language, English. Study Guide: Part One-Identifying Accounting Terms | PDF COPYRIGHT © SOUTH-WESTERN CENGAGE LEARNING. Chapter 6 • 117. Part Two-Analyzing Accounting Practices Related to a Work Sheet Directions: Place a T for True or ... Study Guide 1: Identifying Accounting terms Flashcards Study with Quizlet and memorize flashcards containing terms like accounting, accounting system, accounting records and more. Studyguide for Cornerstones of Managerial Accounting by ... Buy Studyguide for Cornerstones of Managerial Accounting by South-Western, Cengage, ISBN 9780538473460 (Paperback) at Walmart.com. College Accounting Working Papers, Study Guide ... Working Papers Study Guide, Chapters 1-12 for Nobles/Scott/McQuaig/Bille's College Accounting, 11th. Item Length. 10.8in. Publisher. Cengage South-Western. Study Guide 5 - Part 1 - Identifying Accounting Terms Study with Quizlet and memorize flashcards containing terms like Code of conduct, Checking account, Endorsement and more. Lesson 1-1 How Transactions Change Owner's Equity in an Accounting ... CENTURY 21 ACCOUNTING © 2009 South-Western, Cengage Learning. Chapter Assignments. Study guide ... ACCOUNTING 1 STUDY GUIDE In this edition you will find more coverage of the subject including expanded sections on financial statements and accounting in business, making this a study ... Working Papers with Study Guide, Chapters 1-12: College ...

Amazon.com: Working Papers with Study Guide, Chapters 1-12: College Accounting: 9781111530211: McQuaig, Douglas J., Bille, Patricia A., Scott, Cathy J., ... Discovering French, Nouveau!: Bleu 1, Workbook Our resource for Discovering French, Nouveau!: Bleu 1, Workbook includes answers to chapter exercises, as well as detailed information to walk you through the ... Discovering French, Nouveau!: Bleu 1 - 1st Edition Our resource for Discovering French, Nouveau!: Bleu 1 includes answers to chapter exercises, as well as detailed information to walk you through the process ... Discovering french nouveau bleu 1 workbook answers Discovering french nouveau bleu 1 workbook answers. How to make vertex form from a graph com-2022-01-23T00:00:00+00:01 Subject: Discovering French Nouveau ... Discovering french nouveau blanc workbook answers pdf Discovering french nouveau blanc workbook answers pdf . On this page you can read or download discovering french blanc unite 8 lesson 29 answers in PDF ... Discovering french nouveau bleu unite 3 lecon 8 workbook ... Discovering french nouveau bleu unite 3 lecon 8 workbook answers, Discovering French Unite 1 Lecon 3 Answers As recognized, adventure as with ease as ...