

# Build Turnaround Strategic Plan based on Business Objectives and Initiatives

This slide covers turnaround strategies to bring business back from the brink. It includes plan for stabilizing financial operations, raising investment for growth, revamping sales strategies and refocusing team.



## Stabilize Financially

- \$2M equity investment by Q3
- Cost reduction initiatives - 15% reduction by quarter end
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## Investment for Growth

- Dispose 200K from materials, stock and WIP
- Generate \$300K from source code and CRM databases
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## Revamp Sales and Marketing

- Establish new marketing strategy, segmentation
- New value proposition and messaging
- New pricing strategy
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## Refocusing the Team

- Establish powerful coalition
- Create short term wins
- Create vision for change
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# Virtual Business Turnaround

**Jianjun Gao**



## **Virtual Business Turnaround:**

*The Business Turnaround Plan: How to rescue struggling companies* Ajah Excel, 2025-01-20 Every company faces tough times but what sets successful businesses apart is their ability to recover and thrive after adversity The Business Turnaround Plan provides a step by step guide to rescuing struggling organizations and setting them on a path to success Whether your company is dealing with financial challenges declining sales or internal strife this book offers proven strategies to get back on track Through detailed case studies and expert advice you ll learn how to analyze your company s weaknesses rework your strategy and inspire your team to embrace change From restructuring operations to refining your marketing approach The Business Turnaround Plan gives you the tools to restore confidence rebuild profitability and reinvigorate your company s future

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Jaret, Barbara Findlay Schenck, 2016-05-23 The fast and easy way to construct a winning business plan If you re looking to establish expand or re energize a business the best place to start is with a sound business plan and this new edition of Business Plans Kit For Dummies is here to help you get you started From getting your hands on start up money from investors to successfully growing or reimagining your venture it offers everything you need to craft a well defined business plan that will set you on a course to get your business moving in the right direction Are you unsure how to draft objectives for managers or deal with displacement Are you new to hiring employees and need help grasping the ins and outs of creating a new business No worries Business Plans Kit For Dummies is brimming with all the tools and expert guidance you need to bring a successful business plan to life and keep your company afloat in any economic environment Including the latest tips and resources and packed with lots of helpful examples and sample forms it offers everything you need to craft a winning business plan and increase the likelihood your business will not only survive but thrive Create a sound business plan and clear mission statement Establish and assess your goals and objectives Get start up money in any economy Increase your business chances of financial success If you re a small business owner investor or entrepreneur looking for expert guidance on developing and implementing a strategic plan to help your business succeed Business Plans Kit For Dummies has you covered **The Case for Virtual Business Processes** Martha Young, Michael Jude, 2004 Rich with examples and case studies this volume is intended for business professionals consultants and IT decision makers who need to reduce costs increase revenues and improve their competitive advantage in today s hyper competitive global market It shows how tested network solutions helped customers become market leaders by leveraging Cisco Systems leading edge products and technologies [A Longitudinal Study of Significant Business Turnarounds in the Automotive and Agricultural Equipment Industries](#) Fred Zimmerman, 1987 *The Virtual Engineer* Howard C. Crabb, 1998 Before you spend any money on physical prototypes learn how a systems engineering can help you bring new products to market faster and at less cost The Virtual Engineer explains how a company can incorporate advanced processes into their existing systems integrating the product development manufacturing marketing and costing functions Howard Crabb the pioneer of the visual engineering concept

draws on his 30 years of experience as a manager of Technical Computing at Ford Motor Company There he integrated solids modeling with traditional CAD to produce a solid representation of a design opening up the potential for leapfrogging the competition He explains in clear and effective language Steps required to reinvent the current new product development process How change benefits the organization in terms of reduced cycle time reduced engineering changes reduced number of physical prototypes and improved product quality Developments in the semiconductor industry and their impact on the desktop computing environment and Best practices of existing firms

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**Transactions on Large-Scale Data- and Knowledge-Centered Systems XXXVI** Abdelkader Hameurlain,Josef Küng,Roland Wagner,Tran Khanh Dang,Nam Thoai,2017-11-27 This volume the 36th issue of Transactions on Large Scale Data and Knowledge Centered Systems contains eight revised extended papers selected from the 3rd International Conference on Future Data and Security Engineering FDSE 2016 and the 10th International Conference on Advanced Computing and Applications ACOMP 2016 which were held in Can Tho City Vietnam in November 2016 Topics covered include big data analytics massive dataset mining security and privacy cryptography access control deep learning crowd sourcing database watermarking and query processing and

optimization      **Virtual and Innovative Quality Management Across the Value Chain** Marc Helmold, 2023-06-07 This book provides professionals and academics with a holistic and practical approach to virtual and innovative quality management QM throughout the business value chain It describes how to manage the value change from the supply side combining all functions of the value chain and contains best practices in performance particularly in the production trading service and information industries It explores such topics as integrated management systems IMS extended reality artificial intelligence and environmental social governance ESG Industry examples and case studies are used to reveal the diversity of opportunities for QM methodologies and principles This book is an ideal guide for professionals and practitioners who wish to incorporate QM concepts to achieve a competitive advantage across all business functions      *Virtual Corporate Universities* Walter R.J. Baets, Gert van der Linden, 2012-12-06 Over the past years business schools have been experimenting with distance learning and online education In many cases this new technology has not brought the anticipated results Questions raised by online education can be linked to the fundamental problem of education and teaching and more specifically to the models and philosophy of education and teaching *Virtual Corporate Universities A Matrix of Knowledge and Learning for the New Digital Dawn* offers a source for new thoughts about those processes in view of the use of new technologies Learning is considered as a key strategic tool for new strategies innovation and significantly improving organizational effectiveness The book blends the elements of knowledge management as well as organizational and individual learning The book is not just a treatment of technology but a fusion of a novel dynamic learner student driven learning concept the management and creation of dynamic knowledge and next generation technologies to generic business organizational and managerial processes and the development of human capital Obviously the implications of online learning go far beyond the field of business as presented in this book      **VIRTUAL PRESENTATION MASTERY** JACK MILNER, 2022-03-28 Virtual Presentation Mastery has never been more important for business success Jack Milner's book reflects the reality of our new virtual world order and will give you all the latest tools and techniques for developing confident memorable and entertaining virtual presentations When it comes to online presenting Jack Milner has unparalleled credentials Over the last 25 years he has coached some of the world's most successful speakers and now for the first time he describes his formula to help you deliver a winning virtual presentation in any business scenario Whether you're pitching an idea to a client winning support on your strategy from your board or inspiring your team Virtual Presentation Mastery will transform the way the audience hears your message every time Jack answers the key questions every virtual presenter asks How do I insert passion humour gravitas and humanity in our virtual presentations How do we keep our virtual audience fully engaged throughout our presentation when folks are watching us on a device that can take them anywhere in the world How do you keep your energy levels up when you get no response from your audience What are the key differences between virtual and in person Jack's expert guidance takes you off the Zoom treadmill so you present with renewed enthusiasm and confidence knowing you're

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**The Virtual World of Work** K. J. McLennan,2008-01-01 The purpose of this book project is to analyze why the workplace is changing so rapidly identify the enabling factors and understand what we can do to best prepare for the future The analysis led to four significant factors which are all fundamental to the formation of the future world of work They are the incredible enabling technologies changing attitudes workforce demographics and globalization The rapid and irreversible coalescing of these factors is creating what is referred to in the book as The Virtual World of Work or VWOW The book covers the changing workplace from the 1960s through to the present and then looks to see what is emerging next and provides predictions for the future workplace To assist the readers in tracking their progress the book provides a segmentation of this time frame into four distinct stages Each stage is identified by the capabilities specific to the majority of the worker force in each stage As the work force transitions from one stage to the next the accumulated enhancements or changes to who how where and when tasks are completed is explored The book project introduces some original thinking and combines this with the knowledge and expertise from the leaders in this new field The book is organized around five basic questions concerning the virtual world of work The questions are What is the Virtual World of Work What Factors have Enabled the Virtual World of Work Will the Virtual World of Work Continue How will the Virtual World Work How to Architect the Virtual World of Work The book covers why the change is happening and how we can better plan for the future virtual world of work Over 25 million workers in the U S work from home at least a few days per month More and more workers are joining these virtual workers daily and the amount of time worked out of the traditional office is growing even more rapidly There are literally millions of people who need the information in this book

BUSINESS Essential Bloomsbury Publishing,2015-03-20 The abridged updated edition of international bestseller BUSINESS The Ultimate Resource This essential guide to the world of work and careers is crammed with top quality content from the world s leading business writers and practitioners Now in a handy paperback format it is ideal for time pressed managers small business owners and students alike A free eBook will be available for purchasers of the print edition This book includes Actionlists more than 200 practical solutions to everyday business and career challenges from revitalising your CV to managing during difficult times Management library time saving digests of more than 70 of the best and most



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**Lead with Cash** Harlan D. Platt, 2010 This book takes an entirely new look at how companies ought to be managed It argues that managers need to focus on how corporate decisions affect the firm's cash The author who is well known in the fields of management and crisis management suggests that companies that follow the paradigm presented in the book are more likely to survive tumultuous times provide higher returns to their investors and have a conducive work environment

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