· Complete the Assignment, "Personal Application Paper"
· After reviewing what you have written for the Personal Application Conferences each week and your interaction with your fellow students about this, write a final paper incorporating all of the topics covered weekly in the PA and how what you have learned in this course applies to the organization you work for. It should be more than just a simple cut and paste from your earlier PA postings.

Papers should be approximately 5-7 pages in length. This page limit is forces you to think hard of what are the key points you want to make and avoid generalities.

The following is the past 8 weeks discussion questions in yellow and the answers to help you with the paper.

What kinds of industries tend to be better performers in the medium to long term? Why? What kinds of industries tend to do poorly in the medium to long term? Why? Can you make the claim that some industries are inherently more profitable than others? Provide arguments and examples to justify your response.

Generally speaking, for companies in the same industry, what factors would explain differences in company performance over the long term?

Your thoughts about the fundamental strategic issues facing the industry in which your organization exists. Compare the performance of your company against the industry within which it operates, for 1 year and 5 years, using the Morningstar database or any other source of information that is appropriate

 The kind of industries which tend to perform better in the medium to long term include railroad, insurance service

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