

Sales, Pre-Sales - Vendor, System Integrator, FinTech and Telecommunications

Job Title	Permanent (\$\$ Per Annum)		
	5-10 years	10-15 years	15+ years
Inside Sales	\$120,000 - \$185,000	\$180,000 - \$200,000	\$200,000 - \$240,000
Business Development	\$120,000 - \$1250,000	\$1250,000 - \$1350,000	\$1350,000 - \$1450,000
Direct Sales	\$100,000 - \$170,000	\$150,000 - \$150,000	\$150,000 - \$1550,000+
Channel Sales	\$120,000 - \$180,000	\$180,000 - \$200,000	\$200,000 - \$500,000+
Account Management	\$180,000 - \$205,000	\$200,000 - \$200,000	\$200,000 - \$400,000+
Pre Sales (FinTech)	\$150,000 - \$180,000	\$175,000 - \$220,000	\$250,000 - \$500,000+
Solution Architect / Pre Sales	\$150,000 - \$1750,000	\$250,000 - \$250,000	\$350,000 - \$2450,000+

IT Product & Engineering in Technology, Telecommunications and Fintech

Job Title	Permanent (\$\$ Per Annum)		
	5-10 years	10-15 years	15+ years
UI Developer	\$140,000 - \$185,000	\$185,000 - \$190,000	\$190,000 - \$240,000+
Java Back End Developer	\$140,000 - \$195,000	\$195,000 - \$170,000	\$170,000 - \$240,000+
.Net Developer - Back End	\$140,000 - \$195,000	\$195,000 - \$170,000	\$170,000 - \$240,000+
C++ Developer - Back End	\$140,000 - \$195,000	\$195,000 - \$170,000	\$170,000 - \$240,000+
Java Fullstack Developer	\$140,000 - \$195,000	\$195,000 - \$170,000	\$170,000 - \$240,000+
.Net Developer - Full Stack	\$140,000 - \$195,000	\$195,000 - \$170,000	\$170,000 - \$240,000+
C++ Developer - Full Stack	\$140,000 - \$195,000	\$195,000 - \$170,000	\$170,000 - \$240,000+

Singapore Salary Guide 2013

Andrew Hallam



Singapore Salary Guide 2013:

India Migration Report 2013 S. Irudaya Rajan, 2022-01-26 This volume is an empirical assessment of an often neglected space in migration research social psychological and human costs for both migrants and the families they leave behind based on qualitative and quantitative research findings Globally the focus of migration research has consisted of the intersections of migration and remittances This overemphasis on remittances obscures the contributions and sacrifices made by migrants and their families With this backdrop in view *India Migration Report 2013* documents issues such as Children s negotiation of parental migration Coping mechanisms adopted by women left behind Utilization of social networks by the elderly during a health crisis Demographic implications of migration Household management and child care by spouses of migrant nurses Lifestyle management by the elderly who migrate with their children in the absence of other traditional and familiar kinship structures Transition costs involved in peasant migration Social costs of migration in the case of emigration to the Gulf region Broader impacts of migration on the family In addition the book also includes articles dealing with nurses migration skilled mobility informalization of labour markets mobility of women workers global financial crisis and return migration remittances management and a critical assessment of bilateral mobility agreements among nations to protect Indian workers It will be of interest to those in migration studies sociology law economics gender studies diaspora studies international relations and demography apart from non governmental organizations policy makers and governmental institutions working in the field of migration

World Report 2013 Human Rights Watch, 2013-02-19 The reports of the New York based Human Rights Watch have become extremely important Cogent and eminently practical these reports have gone far beyond an account of human rights abuses Ahmed Rashid in *The New York Review of Books* An attempt to bring rationality where emotion tends to dominate Simon Jenkins former editor of *The Times* London In the aftermath of 2011 s Arab Spring uprisings unexpected new challenges and imperatives of building rights respecting democracies appeared in their wake Human Rights Watch s 23rd annual World Report explores these new challenges and summarizes human rights conditions and practices in more than 90 countries and territories worldwide reflecting extensive investigative work by Human Rights Watch staff Human Rights Watch s World Report 2013 is the global rights watchdog s flagship annual review of global trends and news in human rights An invaluable resource for journalists diplomats and citizens it features not only incisive country surveys but also several hard hitting essays highlighting key human rights issues including An introduction by Human Rights Watch Executive Director Ken Roth on how the Arab Spring shows us that toppling dictators may yet prove to be easier than the tough complicated process of building a rights respecting democracy An essay on a Human Rights Council resolution on traditional values sponsored by Russia and the implicit dangers this could mean for LGBT rights An essay on the failure of many global businesses to operate with sufficient regard to human rights and of governments to oversee them leading to abuses such as the use of forced labor on a Canadian construction site in Eritrea or the gang rapes of women by security

guards employed by an international mining giant in Papua New Guinea World Report 2013 also features striking photo essays by award winning photographers

Human Resource Management In Singapore - The Complete Guide, Volume B: Work And Remuneration Oun Hean Loh, Jacqueline Suet Peck Chin, 2024-03-15 This HR management series is timely It is written in the Singapore context guided by our local employment laws and tripartite guidelines and standards I commend the authors for their endeavour to produce such a first Lim Swee Say Former Minister for Manpower Former Secretary General National Trades Union Congress Human Resource Management in Singapore The Complete Guide covers a wide spectrum of human resource management topics in five volumes Employment Management Work and Remuneration Employee Benefits Performance and Development and Employee Conduct and Relations In every chapter the WHY WHAT and HOW are presented lucidly The books are a must have GPS for any human resource practitioner in Singapore Students academics and bosses into human resource management as well as overseas human resource practitioners will also find the books helpful and instructive Volume B on Work and Remuneration deals with regulatory provisions and practices on working hours and payments for overtime and work on rest days and public holidays The primary takeaway is a comprehensive cover of salary design using the principles of pay positioning and pay mix Salary instruments including salary ranges increments allowances fixed and variable bonuses sales commission and gainsharing incentive plans are explained Readers are guided through salary interventions such as salary adjustments deductions and cuts as well as salary survey and benchmarking and salary administration and governance The last chapter discusses how to manage and raise the wages of lower wage workers a very pertinent topic in Singapore This volume will equip readers with salary concepts insights and practical pointers to design and manage a salary blend that will support an organisation's talent strategy

Human Resource Management In Singapore - The Complete Guide (Volumes A-c) Oun Hean Loh, Jacqueline Suet Peck Chin, 2024-03-15 This HR management series is timely It is written in the Singapore context guided by our local employment laws and tripartite guidelines and standards I commend the authors for their endeavour to produce such a first Lim Swee Say Former Minister for Manpower Former Secretary General National Trades Union Congress Human Resource Management in Singapore The Complete Guide covers a wide spectrum of human resource management topics in five volumes Employment Management Work and Remuneration Employee Benefits Performance and Development and Employee Conduct and Relations Volumes A C is a special bundle set consisting of the first three volumes only Employment Management Work and Remuneration and Employee Benefits respectively In every chapter the WHY WHAT and HOW are presented lucidly The books are a must have GPS for any human resource practitioner in Singapore Students academics and bosses into human resource management as well as overseas human resource practitioners will also find the books helpful and instructive

EFA Global Monitoring Report - 2013-2014 - Teaching and Learning Achieving quality for all UNESCO, 2014-02-04 The 2013 2014 Education for All Global Monitoring Report shows that a lack of attention to education quality and a failure to reach the marginalized have contributed to a

learning crisis that needs urgent attention Worldwide 250 million children many of them from disadvantaged backgrounds are not learning the basics Teaching and Learning Achieving Quality for All describes how policy makers can support and sustain a quality education system for all children regardless of background by providing the best teachers The Report also documents global progress in achieving Education for All goals and provides lessons for setting a new education agenda post 2015 In addition the Report identifies that insufficient financing is hindering advances in education

EASYUNI Ultimate University Guide 2013 easyuni Sdn Bhd,2013-11-11 Taking a decision about your future is not very simple it requires intensive research and some strong decision making skills Am I choosing the right course will I get a job after I graduate should I do what I love doing will I be able to manage my budgets These questions are always relevant to students who are planning to pursue their higher education and easyuni s guidebook is an attempt to answer a few of these questions This guidebook is another step forward to improve the entire experience of university selection and application The guidebook is an attempt to answer questions of millions of students who are eligible for enrollment in higher education institutes in 2013 2014 The guidebook consists of 80 pages of educational content including articles on studying abroad choosing and applying for universities what to study and scholarships loans among others The articles also focus heavily on the seven most popular subjects namely Engineering Medicine Information Technology Science Arts and Creative Design and Business and Accounting

The Global Expatriate's Guide to Investing Andrew Hallam,2014-10-27 Exploit your offshore status to build a robust investment portfolio Most of the world s 200 million expats float in stormy seas Few can contribute to their home country social programs They re often forced to fend for themselves when they retire The Global Expatriate s Guide to Investing is the world s only book showing expats how to build wealth overseas with index funds Written by bestselling author Andrew Hallam it s a guide for everyone no matter where they are from Warren Buffett says you should buy index funds Nobel prize winners agree But dangers lurk Financial advisors overseas can be hungry wolves They don t play by the same set of rules They would rather earn whopping commissions than follow solid financial principles The Global Expatriate s Guide To Investing shows how to avoid these jokers It explains how to find an honest financial advisor one that invests with index funds instead of commission paying windfalls You don t want an advisor Fair enough Hallam shows three cutting edge index fund strategies He compares costs and services of different brokerages whether in the U S or offshore And he shows every nationality how to invest in the best products for them Some people want stability Some want strong growth Others want a dash of both This book also answers the following questions How much money do I need to retire How much should I be saving each month What investments will give me both strong returns and safety The Global Expatriate s Guide To Investing also profiles real expats and their stories It shows the mistakes and successes that they want others to learn from It s a humorous book And it demonstrates how you can make the best of your hard earned money

Production Studies, The Sequel! Miranda Banks,Bridget Conor,Vicki Mayer,2015-07-03 Production Studies The Sequel is an exciting exploration

of the experiences of media workers in local global and digital communities from prop masters in Germany Chinese film auteurs producers of children s television in Qatar Italian radio broadcasters filmmakers in Ethiopia and Nigeria to seemingly autonomous Twitterbots Case studies examine international production cultures across five continents and incorporate a range of media including film television music social media promotional media video games publishing and public broadcasting Using the lens of cultural studies to examine media production Production Studies The Sequel takes into account transnational production flows and places production studies in conversation with other major areas of media scholarship including audience studies media industries and media history A follow up to the successful Production Studies this collection highlights new and important research in the field and promises to generate continued discussion about the past present and future of production studies

Routledge Handbook of the Contemporary Philippines Mark Thompson, Eric Vincent Batalla, 2018-02-19 The Philippines is a fascinating example of a poor country democracy where issues of economic development and poverty political participation and stability as well as ethnicity and migration are crucial The Routledge Handbook of the Contemporary Philippines provides a comprehensive overview of the current political economic social and cultural issues of the country The Handbook is divided into the following four sections concentrating on a different aspect of the Philippines domestic politics foreign relations economics and social policy cultures and movements In terms of domestic politics chapters discuss clientelism bossism dynasties pork barrel and corruption as well as institutions the presidency congress the judiciary the civil service political parties and civilian military relations The Philippines is confronted with many overseas challenges with the foreign relations section focused on the country s relationship with China Japan and the USA as well as assessing the impact of the Filipino diaspora community around the world Regarding economics and social policy authors examine industrial policy capital flight microfinance technocracy economic nationalism poverty social welfare programs and livelihoods The final section on Philippine cultures and movements highlights issues of customs gender religion and nationalism while also examining various social and political forces the peasantry the middle class indigenous peoples NGOs the left trade unionism the women s movement and major insurgencies Written by leading experts in the field the Handbook provides students scholars and policymakers of Southeast Asia with an interdisciplinary resource on the evolving politics society and economics of the Philippines

Cross-Cultural Management Mai Nguyen-Phuong-Mai, 2019-09-02 Cross Cultural Management With Insights from Brain Science explores a broad range of topics on the impact of culture in international business and vice versa and the impact of businesses and individuals in shaping a culture It provides critical and in depth information on globalization global glocal leadership cross cultural marketing and cross cultural negotiation It also discusses many other topics that are not typically found in the mainstream management textbooks such as diversity management bias management cross cultural motivation strategies and change management While most literature in the field is dominated by the static paradigm that is culture is fixed nation equates to

culture and values are binary this book takes a different approach It regards national values as a first best guess and balances it with an introduction of the dynamic paradigm This school of thought posits that culture is not static context is the software of the mind opposing values coexist change is constant and individuals can develop a multicultural mind A unique feature of this book is the contribution of an interdisciplinary approach It s the first textbook of cross cultural management that incorporates latest findings from the emerging discipline of cultural neuroscience and evolutionary biology in the discussion Such a holistic approach is meant to help readers gain a deeper and broader understanding of the subjects

Human Resource Management In Singapore - The Complete Guide, Volume E: Employee Conduct And Relations Oun Hean Loh, Jacqueline Suet Peck Chin, 2025-05-20 This HR management series is timely It is written in the Singapore context guided by our local employment laws and tripartite guidelines and standards I commend the authors for their endeavour to produce such a first Lim Swee Say Former Minister for Manpower Former Secretary General National Trades Union Congress Human Resource Management in Singapore The Complete Guide covers a wide spectrum of human resource management topics in five volumes Employment Management Work and Remuneration Employee Benefits Performance and Development and Employee Conduct and Relations In every chapter the WHY WHAT and HOW are presented lucidly The books are a must have GPS for any human resource practitioner in Singapore Students academics and bosses into human resource management as well as overseas human resource practitioners will also find the books helpful and instructive Volume E on Employee Conduct and Relations brings readers through the important and sensitive subjects of employee communication and engagement employee grievances workplace discrimination and workplace harassment General code of conduct and disciplinary management framework for misconduct embodying the principles of natural justice and rule of impartiality are covered comprehensively As organisations are made up of people who have motives habits and weaknesses people risks must be accorded importance and managed proactively The last eight chapters focus on industrial relations trade unions union membership union representation union recognition collective bargaining and industrial disputes and employment claims management packed with lucid case examples and industry practices drawn from the authors hands on experiences Singapore: Doing Business and Investing in Singapore Guide Volume 1 Strategic, Practical Information and Contacts IBP, Inc., 2015-06 Singapore Doing Business and Investing in Guide Volume 1 Strategic Practical Information Regulations Contacts

Economic Success: Fate Or Destiny?: Values And Policies Across 12 Countries To Better Understand The World We Live In Thomas Grandjean, Chihwee Tan, 2024-05-28 The traditional rules based system of the West which has yielded peace dividends for many decades now faces challenges from an emerging new world order Building upon the themes introduced in Grandjean and Tan s Financial Times Readers Best 2021 Summer Books Values at the Core How Human Values Contribute to the Rise of Nations this book adopts a fresh perspective examining historical precedents while charting a course for the future Through accessible economic and social analyses of 12 nations it offers insights into

potential pathways forward *Economic Growth and Income Inequality in China, India and Singapore* Pundarik Mukhopadhaya, G Shantakumar, Bhanoji Rao, 2013-03-01 The world at large is watching both China and India as powerhouses of economic growth. The two nations have achieved significantly high rates of economic growth ever since their respective economies liberalized in 1978 and 1991. Singapore, despite its limited land size and almost total dependence on external trade, has performed remarkably well and has moved from the third world to the first. This book documents and explains the rapid economic growth of the three key Asian economies. The book also looks at what has happened to income inequality in the context of superior growth performance. It makes comparative assessments and examines the implications for the three nations. Since free markets have nothing in them to produce a reduction in income inequality among persons, households, one must at best hope for equality of opportunity, notably reflected in identical schooling for all, identical health care for all, and minimal rather than vulgar inequality in housing. This book is particularly useful for both China and India, which may wish to study and learn from Singapore in regard to the policies, programmes, and projects aimed at ensuring equality of opportunity. The book is backed by considerable expertise on the part of the researchers with demonstrated expertise through their publications spanning a few decades. It is invaluable to those who are concerned with designing policies for developing countries aimed at rapid and inclusive economic growth. This book has been made possible by the intellectual and financial support extended by the Global Asia Institute, National University of Singapore. International Human Resource Management in South Korean Multinational Enterprises Haiying Kang, Jie Shen, 2017-02-28 In this book, Korean multinational enterprises' management strategies in China are analyzed. China is re-centering Asia around its newfound economic might, even as neighboring countries such as Japan and Korea will remain more economically developed for generations to come. How do Asian companies adapt to the Chinese market? In this fascinating study, Haiying Kang and Jie Shen investigate how Korean enterprises have adapted human resources practices to the evolving corporate climate in China. Unorthodox blends of culture, legal expectations, and more make the market a truly interesting one to explore. HRM practices on the margins. Compelling for academics in HRM but also related social sciences. HR practitioners and corporate leaders alike, this book is a timely look at new Asian corporate cultures. Governance and Democracy in the Asia-Pacific Stephen McCarthy, Mark R. Thompson, 2020-03-17 This book explores the theoretical and empirical relationship between democracy and governance in the Asia-Pacific region. Examining a variety of country cases and themes addressing the theoretical tension between governance and democracy, it illuminates how this impacts political and civil societies across the region. Analysing the character, structure, and current trajectories of politics in the Asia-Pacific, democratic or otherwise, this book demonstrates that the role of civil society, political society, and governance has significantly differed in practice from what has been commonly assumed within the international community. The book includes both theoretical investigations tracing the modern development of the concepts of governance, development, and democratization, as well as regional and country-specific

observations of major issues presenting comprehensive country level studies of China Singapore Thailand Cambodia the Philippines Myanmar Fiji and the Solomon Islands Presenting fascinating insight into non democratic governance civil society and the rule of law in illiberal contexts Governance and Democracy in the Asia Pacific will prove to be of great use to students and scholars of Asian politics and society as well as international and comparative politics **New Scientist**,1974-10

Statistics Using Technology, Second Edition Kathryn Kozak,2015-12-12 Statistics With Technology Second Edition is an introductory statistics textbook It uses the TI 83 84 calculator and R an open source statistical software for all calculations Other technology can also be used besides the TI 83 84 calculator and the software R but these are the ones that are presented in the text This book presents probability and statistics from a more conceptual approach and focuses less on computation Analysis and interpretation of data is more important than how to compute basic statistical values Soulware Way Kuo,2019-05-01 This book is a critical account of the history evolution and challenges of higher education in mainland China Taiwan and Hong Kong with important reflections on other systems notably those in the US UK Korea and Japan In addition to hardware and software it introduces the concept of Soulware in global higher education and analyses its importance for internationalization and the pursuit of excellence In an age where robots and artificial intelligence are impacting our jobs and our daily lives its critical analysis and insightful reflections provide considerable value for a range of global stakeholders interested in higher education reform to nurture talent and promote innovation to prepare students for an unpredictable future Professor Kuo s perspective provides considerable value for a range of global stakeholders both in the east and the west As American universities awake to the realization that the demand for higher education is an increasingly global phenomena his contribution could not be more timely Mike Crow PhD President Arizona State University Way Kuo advances a powerful historical argument for the means to achieve excellence in Asian universities His recipe is bold leadership combining excellence in teaching and research and embracing the lessons of western university successes and failures A superb combination of history and forward thinking Michael Kotlikoff VMD PhD Provost Cornell University Way s book is not just about the past or the present Rather it offers useful insights into the future In an age where robots and artificial intelligence are impacting our jobs and our daily lives he introduces the concept of soulware and analyzes its importance for higher education G P Bud Peterson PhD President Georgia Institute of Technology Differing from their Western counterparts Chinese universities will demonstrate their own cultural characteristics In this regard Professor Kuo s book offers us many valuable insights Yong Qiu PhD President Tsinghua University Beijing Wisdom is the ultimate goal of higher education It is the illumination of that wisdom among audiences English speaking or Chinese speaking to which Way Kuo s book hopes to kindle a spark Frank H Shu PhD President 2002 06 National Tsing Hua University Hsinchu and University Professor Emeritus University of California Berkeley and San Diego **International Handbook on Education Development in the Asia-Pacific** Wing On Lee,Phillip Brown,A. Lin Goodwin,Andy Green,2023-11-20 The Springer

International Handbook of Educational Development in Asia Pacific breaks new ground with a comprehensive fine grained and diverse perspective on research and education development throughout the Asia Pacific region In 13 sections and 127 chapters the Handbook delves into a wide spectrum of contemporary topics including educational equity and quality language education learning and human development workplace learning teacher education and professionalization higher education organisations citizenship and moral education and high performing education systems The Handbook is grounded in specific Asia Pacific contexts and scholarly traditions using unique country specific narratives for example Vietnam and Melanesia and socio cultural investigations through lenses such as language identity or colonisation while offering parallel academic discourse and analyses framed by broader policy commentary from around the world

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