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POORLY MADE IN CHINA

AN INSIDER'S ACCOUNT
OF THE
CHINA PRODUCTION GAME

PAUL HIDLER

Poorly Made In China

Kerry Brown



Poorly Made In China:

Poorly Made in China Paul Midler, 2011-01-11 An insider reveals what can and does go wrong when companies shift production to China In this entertaining behind the scenes account Paul Midler tells us all that is wrong with our effort to shift manufacturing to China Now updated and expanded Poorly Made in China reveals industry secrets including the dangerous practice of quality fade the deliberate and secret habit of Chinese manufacturers to widen profit margins through the reduction of quality inputs U S importers don t stand a chance Midler explains against savvy Chinese suppliers who feel they have little to lose by placing consumer safety at risk for the sake of greater profit This is a lively and impassioned personal account a collection of true stories told by an American who has worked in the country for close to two decades Poorly Made in China touches on a number of issues that affect us all

Poorly Made in China Paul Midler, 2011 An insider reveals what can and does go wrong when companies shift production to China In this entertaining behind the scenes account Paul Midler tells us all that is wrong with our effort to shift manufacturing to China Now updated and expanded Poorly Made in China reveals industry secrets including the dangerous practice of quality fade the deliberate and secret habit of Chinese manufacturers to widen profit margins through the reduction of quality inputs U S importers don t stand a chance Midler explains against savvy Chinese suppliers who feel they have little to lose by p

Poorly Made in China Paul Midler, 2009-04-27 Praise for Poorly Made in China This fast paced travelogue through the world of Chinese manufacturing is scary fascinating and very funny Midler is not only a knowledgeable guide to the invisible underbelly of the global economy he is a sympathetic and astute observer of China its challenges and its people A great read Pietra Rivoli author of *The Travels of a T Shirt in the Global Economy* Paul Midler takes us for a ride through the fastest growing economy in the world revealing what can and sometimes does go wrong when U S companies shift production to China Working in the heart of China s export hub in the country s southern region he has the advantage of a front row seat to the no holds barred games played between manufacturers and importers He introduces us to a cast of real life characters and tells his story with a mix of affection and skepticism for what is taking place in China today Midler delivers a revealing and often funny tale of life and commerce in a country whose exports touch nearly everyone on the planet Sara Bongiorni author of *A Year Without Made in China*

What's Wrong with China Paul Midler, 2017-11-20 What s Wrong with China is the most cogent insightful and penetrating examination I have read on the paradoxes and self deceptions of Modern China written by someone who has lived in the country and dealt with it day to day for decades This book will be hated by the commissars because it is a triumph of analysis and good sense PAUL THEROUX I sure wish I d read this book before heading to China or Chinatown for that matter China runs on an entirely different operating system both commercial and personal Midler s clear clever analysis and illuminating often hilarious tales foster not only understanding but respect MARY ROACH From the Back Cover What s Wrong with China is the widely anticipated follow up to Paul Midler s Poorly Made in China an expos of China manufacturing

practices Applying a wider lens in this account he reveals many of the deep problems affecting Chinese society as a whole Once again Midler delivers the goods by rejecting commonly held notions breaking down old myths and providing fresh explanations of lesser understood cultural phenomena **Poorly Made in China** Paul Midler,2011-02 Traditional Chinese edition of Poorly Made In China An Insider s Account Of The Tactics Behind China s Production Economist s Best Book of 2009 In Traditional Chinese Distributed by Tsai Fong Books Inc **100 Facts about Poorly Made in China** David Bing,2013-03 In this book we have hand picked the most sophisticated unanticipated absorbing if not at times crackpot original and musing book reviews of Poorly Made in China An Insider s Account of the Tactics Behind China s Production Game Don t say we didn t warn you these reviews are known to shock with their unconventionality or intimacy Some may be startled by their biting sincerity others may be spellbound by their unbridled flights of fantasy Don t buy this book if 1 You don t have nerves of steel 2 You expect to get pregnant in the next five minutes 3 You ve heard it all **Risky Business in China** J. Gordon,2014-08-29 Risk is a major reason that companies fail in or fail to enter China Packed with case studies this unique book demonstrates how correctly applied due diligence can not only reduce business risk in China but also provide excellent business intelligence to support negotiations and business relationships *Faked in China* Fan Yang,2015-11-15 Faked in China is a critical account of the cultural challenge faced by China following its accession to the World Trade Organization in 2001 It traces the interactions between nation branding and counterfeit culture two manifestations of the globalizing Intellectual Property Rights IPR regime that give rise to competing visions for the nation Nation branding is a state sanctioned policy captured by the slogan From Made in China to Created in China which aims to transform China from a manufacturer of foreign goods into a nation that creates its own IPR eligible brands Counterfeit culture is the transnational making selling and buying of unauthorized products This cultural dilemma of the postsocialist state demonstrates the unequal relations of power that persist in contemporary globalization **The China Factor** Amy Karam,2016-06-13 The Innovation of Globalization proven strategies to succeed and out compete emerging competition Does your company know how to compete effectively in the evolving global business arena What tactics must your company use to overcome price discounting wars that cut into your margins What are the strategies your new rivals incorporate that may prove more valuable to customers than the superior products you offer The China Factor equips Western businesses with a practical framework for competing successfully in today s ever changing global markets Written by an expert in competitive strategy and global market expansion this book is packed with insights gained through first hand experience leading competitive programs at a high tech multinational corporation and extensive research When it comes to globalization the rules have changed what was once nice to know is now need to know and this book lays it out in a clear no nonsense style Based on cases with over 50 countries you will learn why a premium product though domestically successful may not be well received in foreign markets You ll also discover the critical factors that contribute to success in both emerging and established

markets Disruptive competitors are transformed from threats to examples as you learn to recognize opportunities for re evaluation and shift your strategy to stay ahead of the curve The economic rise of China and other new entrants is challenging Western companies in new ways This book explains why and provides actionable strategies for success in any market Grow and maintain an Innovation Advantage using 5 models Learn from disruptors how to win your emerging markets customers Understand the power of politics in business Develop a deeper Culture IQ to expand your customer base Use a 5 part Strategic Framework to formulate new sales tactics You re already well aware of the global threat to Western business and endless analysis only goes so far toward a solution You need to know how to respond survive and thrive and just how to regain the competitive edge The truth is that Western companies must change they way they do business and push innovation beyond the product and into every aspect of every operation they need to be innovative in how they do business abroad The China Factor provides a clear action plan and case studies from global leaders like Cisco Xiaomi and Apple with insightful strategies for changing and winning the game

High Voltage Jim Motavalli,2011-11-08 A behind the scenes look at the robustly competitive race to dominate the market for electric cars the larger than life moguls behind them and the changes that are transforming the auto industry In the 1980s it was unimaginable that the home computer would become as common and easy to use as a toaster Today plug in charging stations and smart grids seem like something still far off in the future But by 2020 the auto industry will look very different from today s field of troubled auto giants The combination of technological breakthroughs and charging networks driven by global warming and peak oil makes it clear that revolutionary change in the auto industry is happening right now In High Voltage Jim Motavalli captures this period of unprecedented change documenting the evolution from internal combustion engines to electric power Driven by the auto world s ambitious and sometimes outlandish personalities the book chronicles the race to dominate the market focusing on big players like Tesla and Fisker as well as a tiny start up and a battery supplier Flashing forward to the changes we ll see in the coming years High Voltage shows a not so distant future where we will live on a smart grid our cars fueling that is charging while we shop or sleep The ramifications of these changes will be on a grander scale than most of us ever imagined altering foreign policy reducing trade deficits and perhaps even ending global warming

Lemon-Aid New and Used Cars and Trucks 1990-2016 Phil Edmonston,2015-11-21 This book steers buyers through the the confusion and anxiety of new and used vehicle purchases unlike any other car and truck book on the market Dr Phil Canada s best known automotive expert for more than forty five years pulls no punches

Labour in the Clothing Industry in the Asia Pacific Vicki Crinis,Adrian Vickers,2016-11-25 The clothing industry provides employment for 60 million workers worldwide More than a quarter of these workers are employed in the Asia Pacific region where the industry is based on subcontracted production on behalf of international buyers Rapid movements of manufacturing activity from country to country in search of cost advantages make clothing workers part of a globalizing labour market where they increasingly suffer from job insecurity This book presents

Carefully researched case studies which highlight the ways in which labour is informalized fragmented and made disposable by the globalization of production Chapters address issues pertaining to rights and citizenship and new forms of activism and organization in conjunction and coordination with diverse support groups consumers and wider global campaigns Contributors further examine the role of the nation state government regulatory bodies as well as independent monitoring systems such as the International Labour Organization Although there has been considerable effort directed to understanding how firms operate across multiple countries in studies of the organization of global production networks and the implications for complexities of scale de territorialization and state development projects there has been far less focus on how these processes produce precarious labour and reshape worker consciousness Offering new insights into the understanding and support of workers in the global textile and garment industry this book will be of interest to academics in a variety of disciplines including Asian Studies sociology political economy development human rights labour and gender

Modern China Xiaobing Li, 2015-11-23 Providing an indispensable resource for students educators businessmen and officials investigating the transformative experience of modern China this book provides a comprehensive summary of the culture institutions traditions and international relations that have shaped today's China In Modern China author Xiaobing Li offers a resource far beyond a conventional encyclopedia providing not only comprehensive coverage of Chinese civilization and traditions but also addressing the values issues and critical views of China As a result readers will better understand the transformative experience of the most populous country in the world and will grasp the complexity of the progress and problems behind the rise of China to a world superpower in less than 30 years Written by an author who lived in China for three decades this encyclopedia addresses 16 key topics regarding China such as its geography government social classes and ethnicities gender based identities arts media and food each followed by roughly 250 short entries related to each topic All the entries are placed within a broad sociopolitical and socioeconomic contextual framework The format and writing consistency through the book reflects a Chinese perspective and allows students to compare Chinese with Western and American views

Hu Jintao: China's Silent Ruler Kerry Brown, 2012-03-26 Over the six month period from late 2012 to early 2013 Hu Jintao the President of the People's Republic of China Chair of the Central Military Commission and Party Secretary of the Chinese Communist Party CCP will relinquish at least two of his three positions According to the constitution of the CCP his time as Party head will come to an end given that he has already served for two terms Well over the supposed retirement age of 68 he will have to hand over the leadership of China to a new generation of leaders at the 18th Party Congress in Beijing In Chinese politics the act of retirement is surprisingly difficult but Hu Jintao is widely known for his reserve and reticence there is little doubt that he could disappear into a quiet and anonymous retirement if he so desires This timely volume thus aims to provide an analytical assessment of Hu's period in charge of the world's most populous country It concentrates briefly on his early life and entry into politics then considers and evaluates his stewardship of the economy and

of international affairs as well as his ideological contribution and leadership of the communist party In the process the reader will also be afforded a broad overview of China's rapid developments over the last decade since 2002 *China's Changing Workplace* Peter Sheldon, Sunghoon Kim, Yiqiong Li, Malcolm Warner, 2011-04-15 This book explores the diversity and dynamism of China's workplaces and of the wider labour market experiences of its workforce Drawing on the authors' extensive recent research it considers a diverse range of issues and types of workplaces These changes include the continuing spread of market oriented human resource management across public and private sector organisations greater employment rights for workers local diversity in regulatory control alongside the governmental priority of a harmonious society persistent shortages of skilled labour co existing with vast underemployment amongst the unskilled uneven access to education and training across regions and changes in union behaviour and influence Unlike other studies which tend to assume changes to management work and employment are relatively uniform across modernising parts of the economy this book conveys the rich variety among contemporary China's local labour markets by looking at them and the institutions that influence them from the bottom up It focuses on other under explored but emerging phenomena such as family owned firms the role of private services businesses and the emergence of employer associations

Engineering, Development and Philosophy Steen Hyldgaard Christensen, Carl Mitcham, Bocong Li, Yanming An, 2012-10-30 This inclusive cross cultural study rethinks the nexus between engineering development and culture It offers diverse commentary from a range of disciplinary perspectives on how the philosophies of today's cultural triumvirate American European and Chinese are shaped and given nuance by the cross fertilization of engineering and development Scholars from the humanities and social sciences as well as engineers themselves reflect on key questions that arise in this relational context such as how international development work affects the professional views identities practice and ethics of engineers The first volume to offer a systematic and collaborative study that cuts across continental boundaries the book delineates the kinds of skills and competences that tomorrow's engineering success stories will require and analyzes fascinating aspects of the interplay between engineering and philosophy such as how traditionally Chinese ways of thinking can influence modern engineering practice in the world's most populous country China's problematic mix of engineering woes and wonders from the high profile crash on its high profile rail network to its bird's nest Olympic stadium adds to the urgency for reform while Europe's Enlightenment informed legal frameworks are contrasted with Chinese mechanisms in their governance of the field of nanotechnology a crucial element of future technical evolution Fascinating and compelling in equal measure this volume addresses one of the topics at the leading edge of humanity's quest to survive and to thrive

Regulating Government Ethics Chonghao Wu, 2016-10-20 This book examines government ethics rules and their enforcement in China as well as in three other jurisdictions for comparative insights Empirical research methods involving primarily semi structured interviews have been employed to explore the dynamics of actual enforcement policies and practices in China This book forms an

analytical framework through reviewing existing theories on government ethics regulation and general regulation literature and analyzing government ethics rules in the US the UK and Hong Kong Using this framework it seeks to explore the patterns and features of government ethics rules and their enforcement in China It shows that the inadequacy of government ethics rules per se and the deterrence oriented criminal enforcement style of government ethics regulation are important but ignored elements of the problem of rampant corruption in China Such analysis has generated important and practical policy implications for China's government ethics rules and their enforcement

China'S Dance with the Foreign Devils Dick K. Nanto, PhD, 2016-07-15 Since 1978 in China foreign direct investment has served as a driver of change that has brought the country into the modern economic world Mao Zedong had shut out the foreign devils Europeans Japanese Americans and other outsiders He created chaos in an economy that was long on suffering but short on foreign currency technology and capital In this detailed account Dick K Nanto explores how foreign companies came in to fill the gaps in China's economy and helped it to become a manufacturing marvel He focuses on topics such as how Industrialization has created a socialist economy with Chinese characteristics that are reflected in industrial policy governmental institutions state owned enterprises the push to climb the high technology ladder indigenous innovation and the drive to create more national champion companies Chinese are investing abroad entering the home turf of multinational corporations and raising issues related to national security Foreign enterprises are now being squeezed as Beijing seeks to replace them with companies of its own Business people entrepreneurs international business students politicians and anyone interested in how things get done in China will find engaging informative and comprehensive information in China's Dance with the Foreign Devils

Understanding a Changing China Howard Davies, Matevž Rašković, 2017-08-23 As China becomes the world's largest economy so it becomes important to understand the key issues shaping the country's business environment and the behaviour of Chinese business people This is difficult because those issues are contested Is China growing at 3% or 8% Is the Chinese consumer going to save the world Are state owned enterprises national champions or zombies Have we reached the end of Cheap China Can China innovate Is business still dominated by personal connections Are markets or the state in control Does Chinese culture impede or support organizational effectiveness Are Chinese dragons at your door Will the finance and property sectors implode Is the Chinese model sustainable or will it end in tears On all these issues there is ill informed noise and an abundance of partisan interpretations The purpose of this book therefore is to provide an even handed analysis of the key issues that will shape the threats and opportunities arising from China's development in the next decade It cannot resolve the competing claims made However it does provide the reader with the ideas and the sources of evidence needed to understand and to make well thought out judgments as China continues to evolve

China and the Global Economy in the 21st Century John Sae, 2012-06-12 As China continues to ride out the global economic crisis while still retaining year on year GDP growth it is increasingly important to understand how this new economic giant with its

communist capitalist model operates its economic and business environments This book is designed to scientifically examine the contextual variables that foster sustainably dynamic economic growth in China In particular the contributors provide an incisive analysis of the contextual bases underlying such a dramatic rising economic power and the immense implications for enterprises and countries involved in dealing with China Drawing on the latest studies and cutting edge research findings this book analyses FDI project management internationalisation the continued role of state owned enterprises and doing business in China As such it will be essential reading for all students of Chinese business and economics as well as businesses seeking to develop a critical understanding of the driving global economic force which is China

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